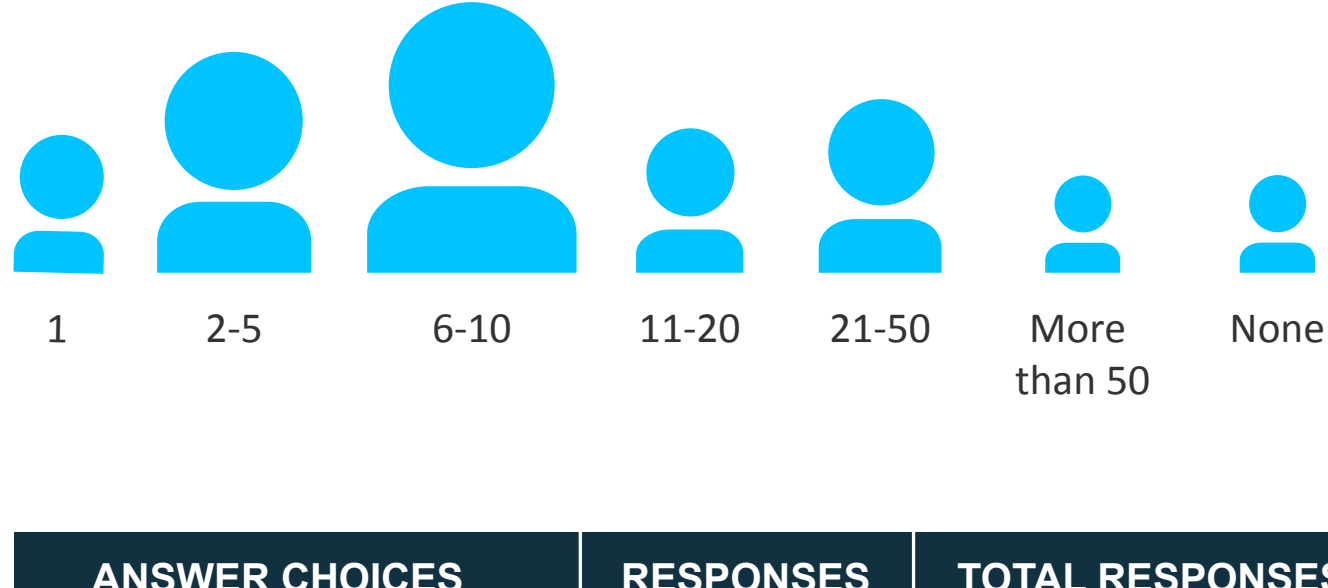


# CMMS BUYER SOFTWARE REQUIREMENTS STUDY

TOTAL RESPONSES: 1,554

## How many internal maintenance staff does your company have?



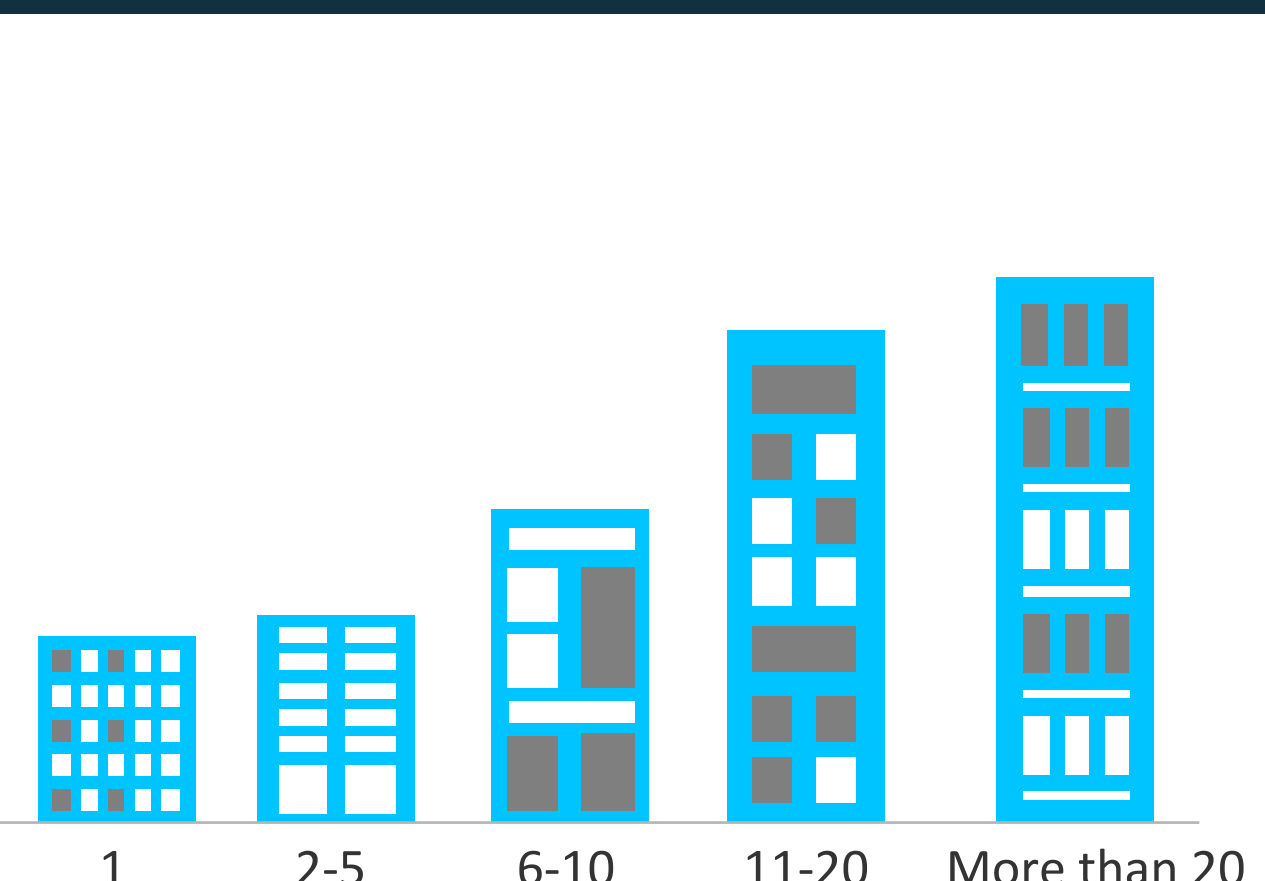
ANSWER CHOICES	RESPONSES	TOTAL RESPONSES
1	7.92%	123
2-5	30.57%	475
6-10	31.60%	491
11-20	14.93%	232
21-50	11.07%	172
More than 50	1.03%	16
None, we use outside contractors for all our maintenance	2.90%	45
<b>Total Respondents</b>		<b>1,554</b>

## Are you currently using a CMMS or other maintenance tracking software?



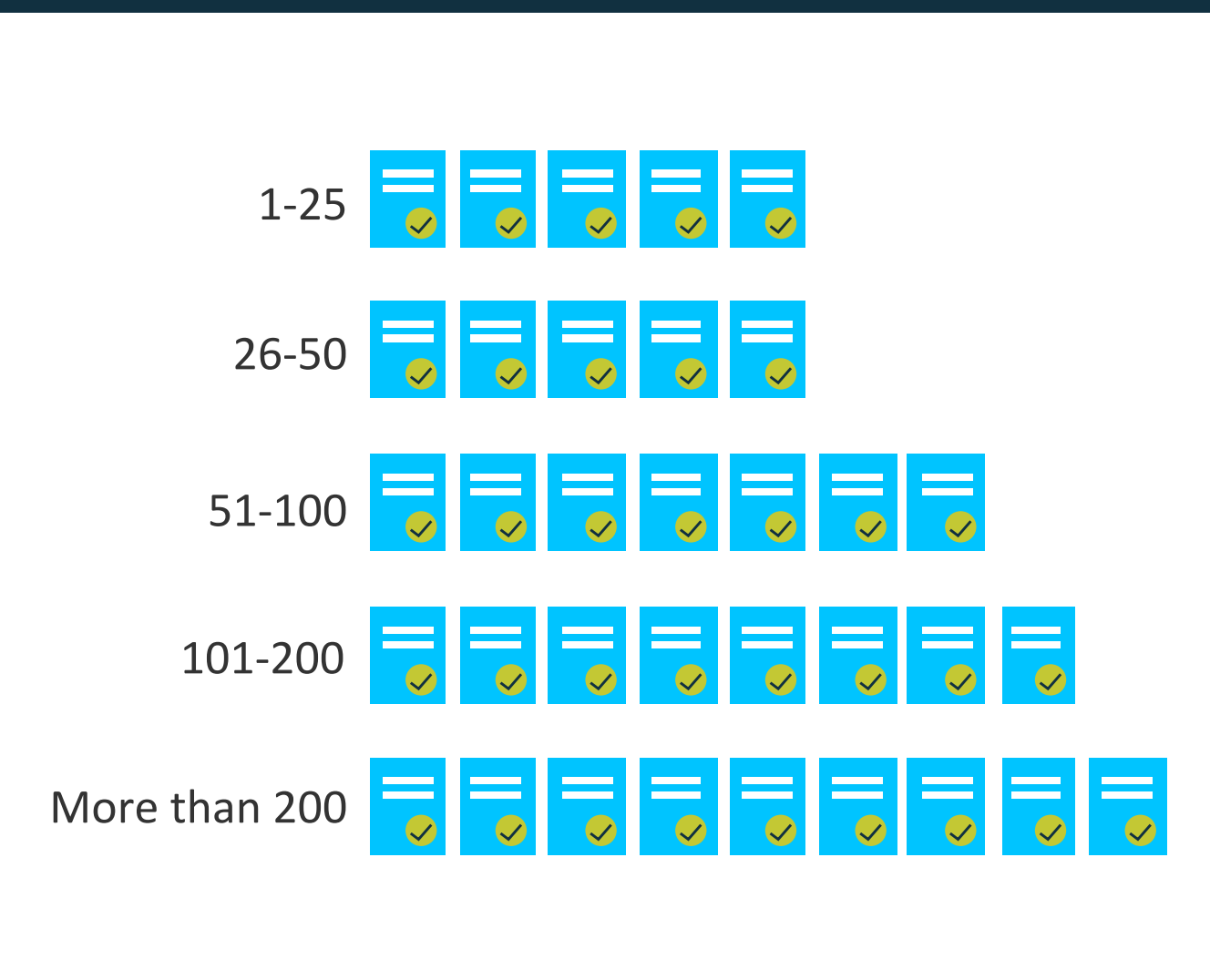
ANSWER CHOICES	RESPONSES	TOTAL RESPONSES
We are currently using a CMMS	22.46%	349
We use spreadsheets	39.90%	620
Absolutely nothing	37.64%	585
<b>Total Respondents</b>		<b>1,554</b>

## How many buildings does your company have?



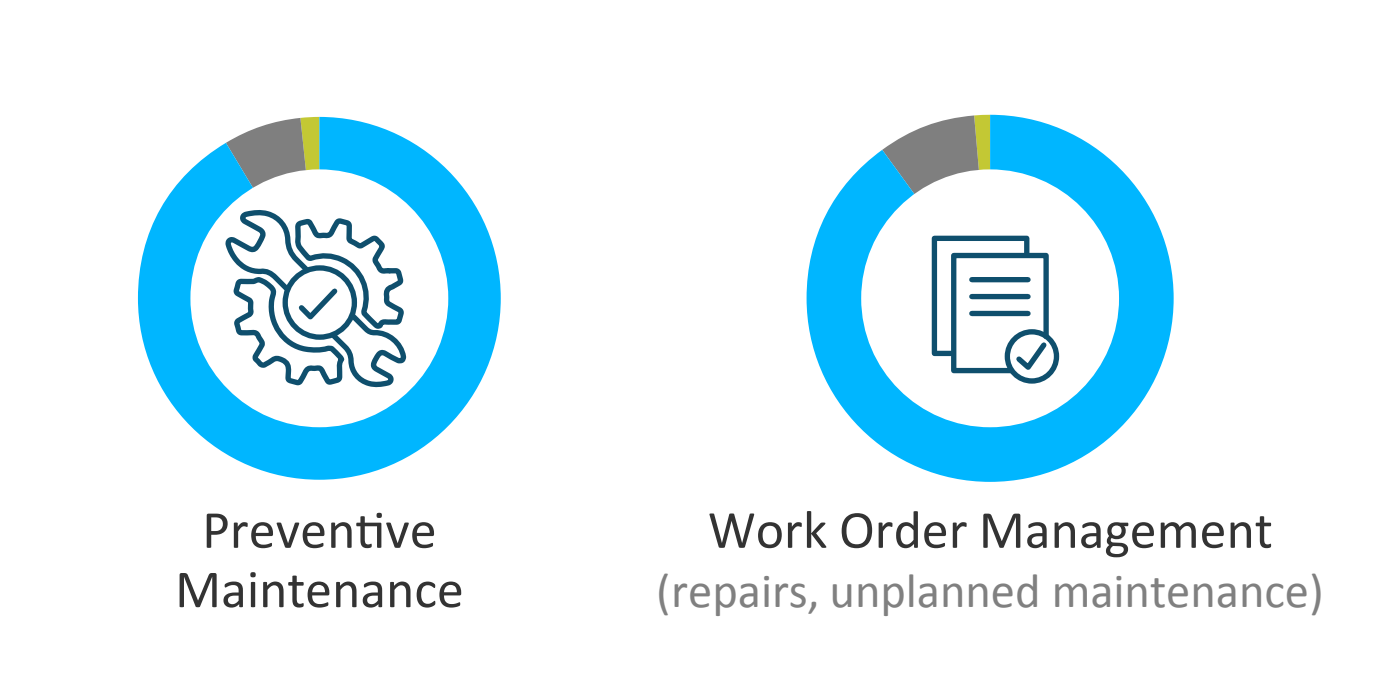
ANSWER CHOICES	RESPONSES	TOTAL RESPONSES
1	28.64%	445
2-5	32.88%	511
6-10	11.45%	178
11-20	10.75%	167
More than 20	16.28%	253
<b>Total Respondents</b>		<b>1,554</b>

## Approximately how many work orders does your company do monthly?

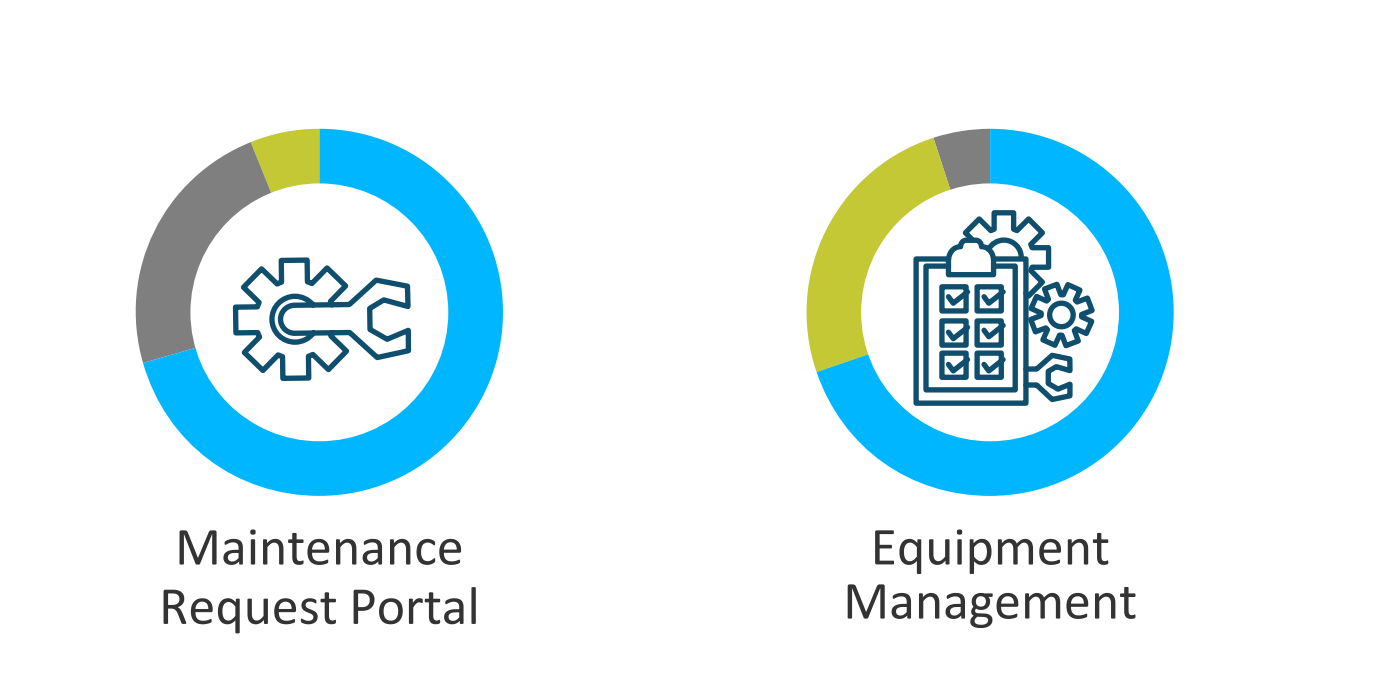


ANSWER CHOICES	RESPONSES	TOTAL RESPONSES
1-25	23.55%	366
26-50	24.65%	383
51-100	22.65%	352
101-200	14.48%	225
More than 200	14.67%	228
<b>Total Respondents</b>		<b>1,554</b>

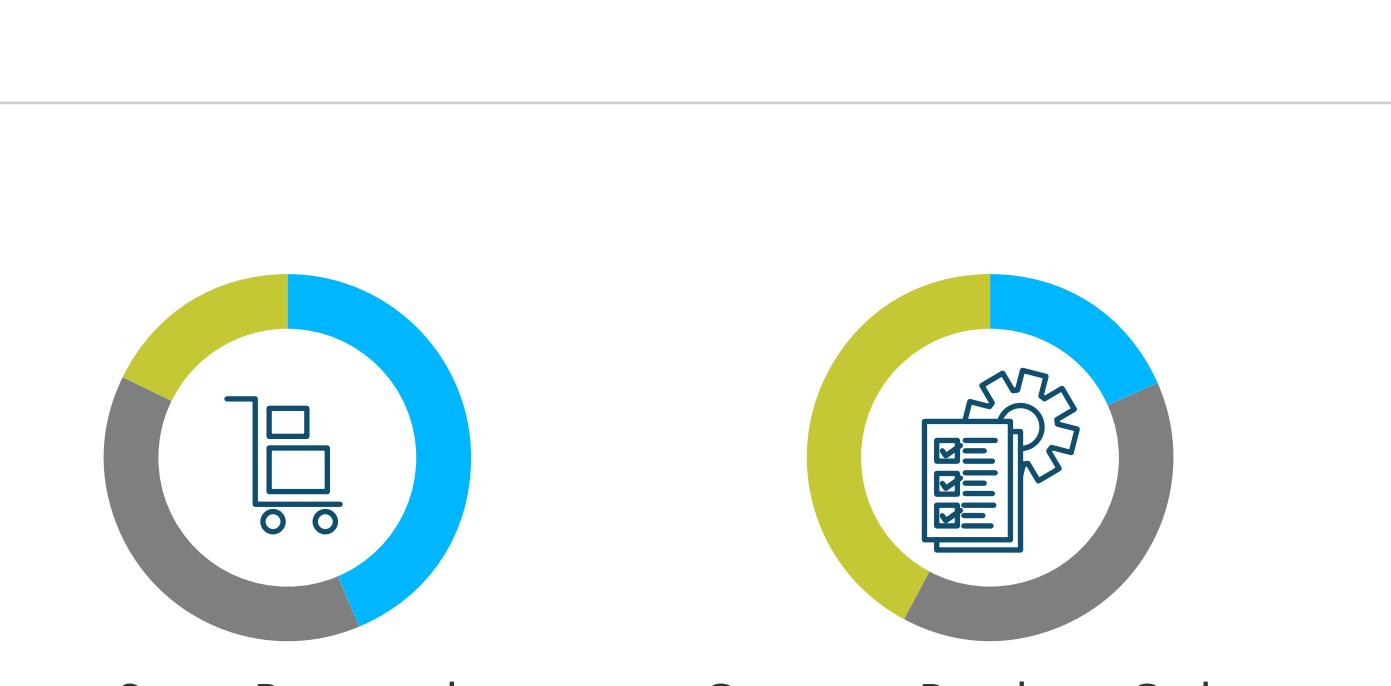
## Please rank the importance of the following software features.



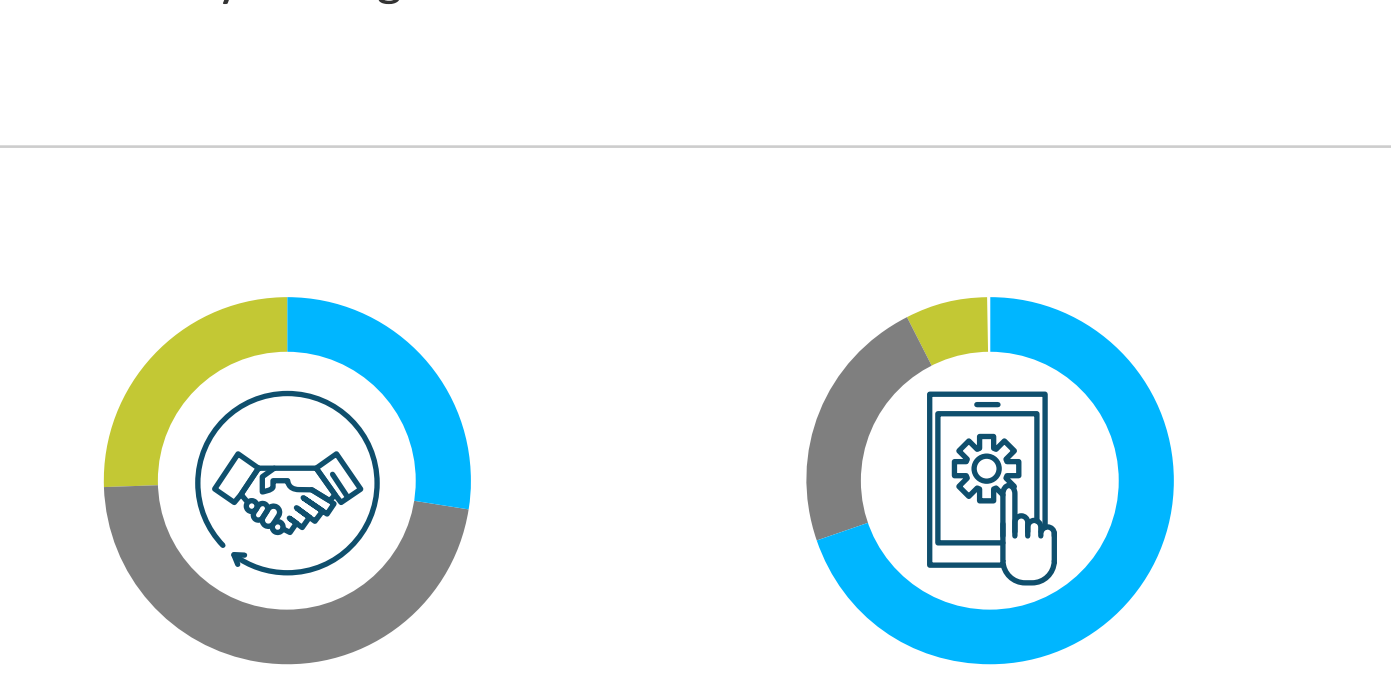
ANSWER CHOICES	IMPORTANT	SOMEWHAT IMPORTANT	NOT AT ALL INTERESTED	TOTAL
Preventive Maintenance	91.63% 1,424	6.89% 107	1.48% 23	1,554
Work Order Management	90.03% 1,399	8.75% 136	1.22% 19	1,554



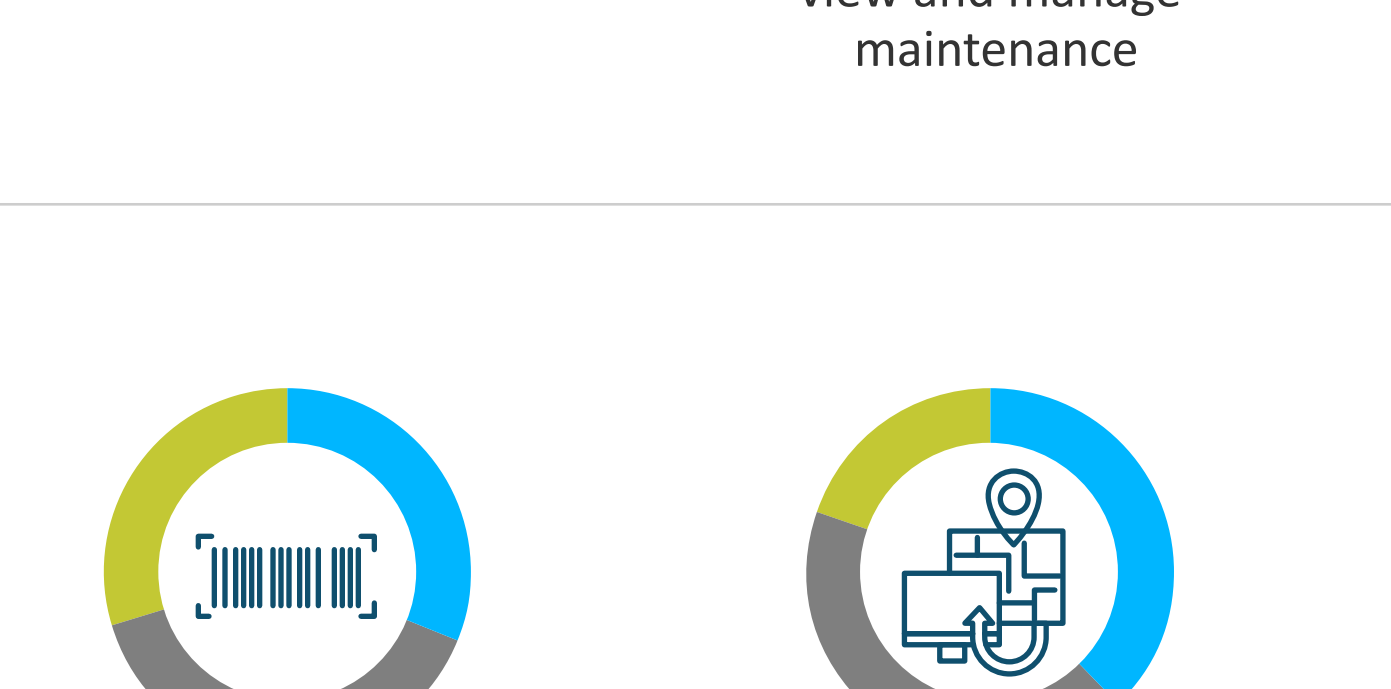
ANSWER CHOICES	IMPORTANT	SOMEWHAT IMPORTANT	NOT AT ALL INTERESTED	TOTAL
Maintenance Request Portal	70.59% 1,097	23.42% 364	5.98% 93	1,554
Equipment Management	69.82% 1,085	25.42% 395	4.76% 74	1,554



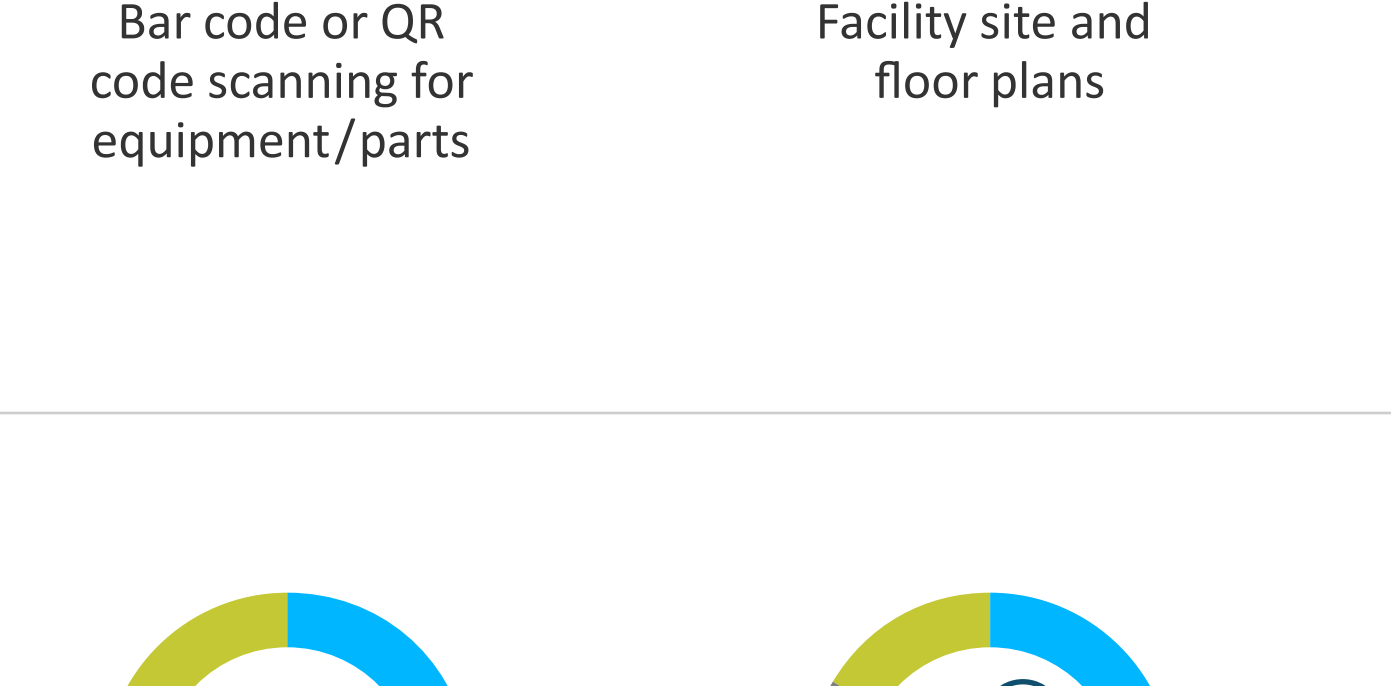
ANSWER CHOICES	IMPORTANT	SOMEWHAT IMPORTANT	NOT AT ALL INTERESTED	TOTAL
Spare Parts and Inventory Management	43.76% 680	38.48% 598	17.76% 276	1,554
Generate Purchase Orders	18.45% 272	39.35% 580	42.20% 622	1,554



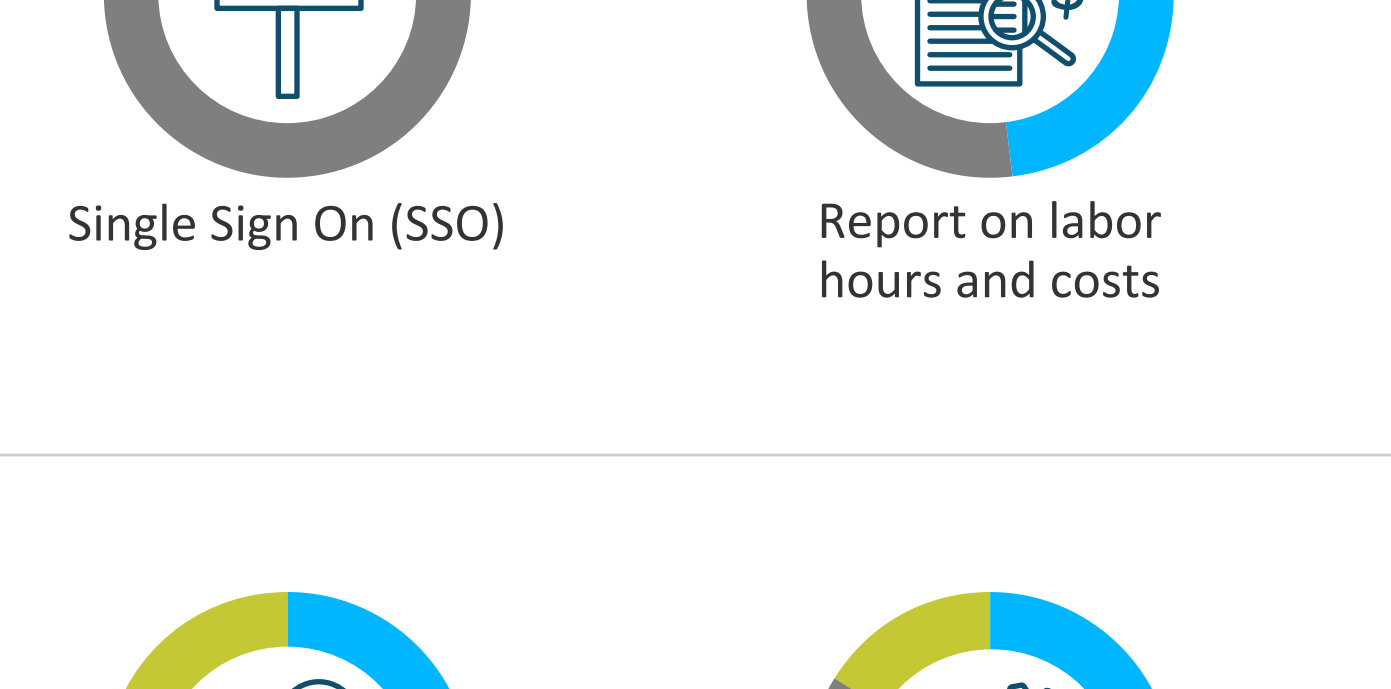
ANSWER CHOICES	IMPORTANT	SOMEWHAT IMPORTANT	NOT AT ALL INTERESTED	TOTAL
Vendor Management	27.67% 430	46.78% 727	25.55% 397	1,554
Use mobile devices to view and manage maintenance	69.76% 1,084	22.91% 356	7.34% 114	1,554



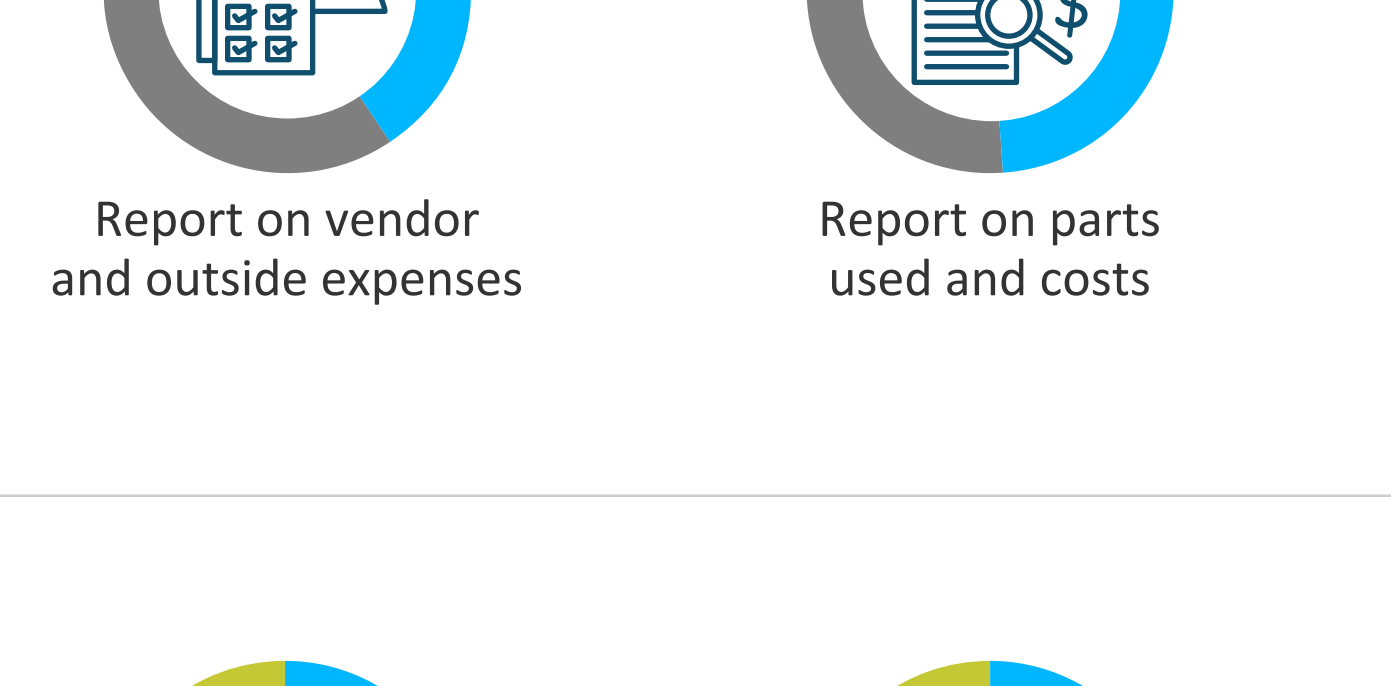
ANSWER CHOICES	IMPORTANT	SOMEWHAT IMPORTANT	NOT AT ALL INTERESTED	TOTAL
Bar code or QR code scanning for equipment/parts	31.34% 487	39.12% 608	29.54% 459	1,554
Facility site and floor plans	37.84% 588	42.60% 662	19.56% 304	1,554



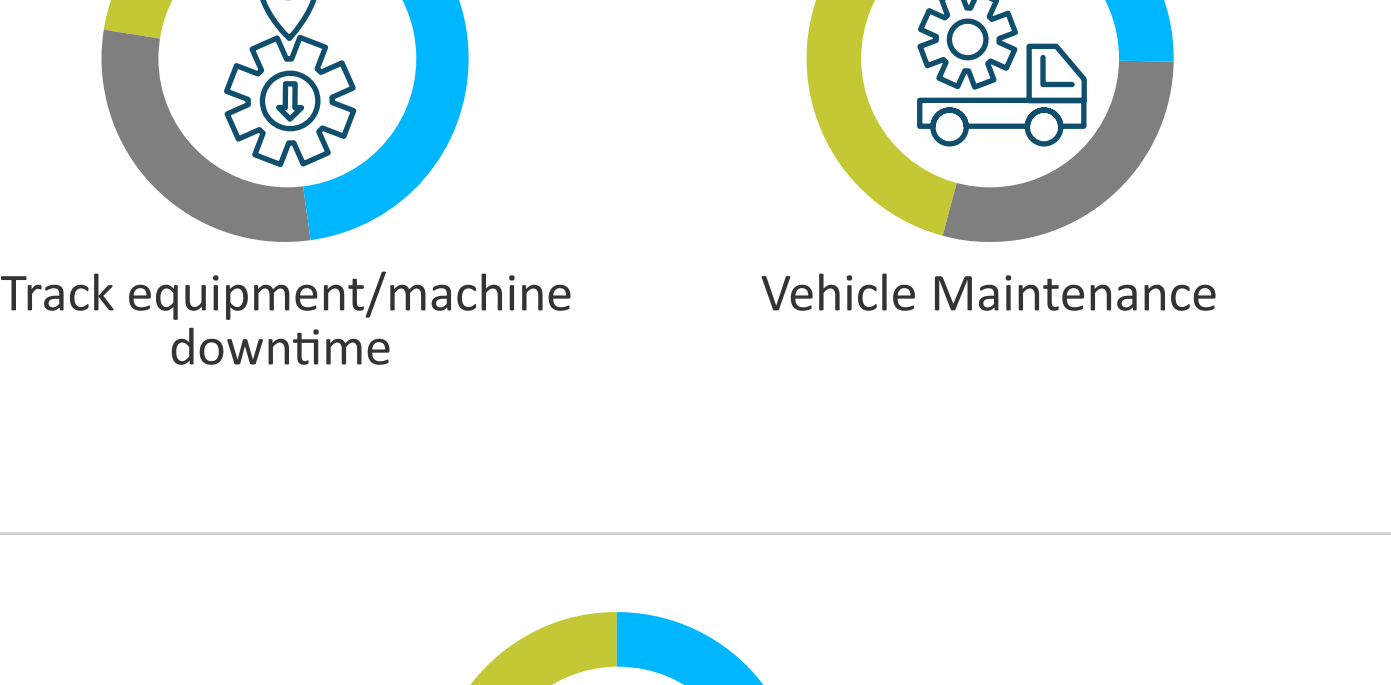
ANSWER CHOICES	IMPORTANT	SOMEWHAT IMPORTANT	NOT AT ALL INTERESTED	TOTAL
Active Directory with Single Sign On (SSO) Integration	22.46% 349	52.83% 821	24.71% 384	1,554
Track and report on labor hours and costs	48.33% 751	35.39% 550	16.28% 253	1,554



ANSWER CHOICES	IMPORTANT	SOMEWHAT IMPORTANT	NOT AT ALL INTERESTED	TOTAL
Track and report on vendor and outside expenses	40.80% 634	39.64% 616	19.56% 304	1,554
Track and report on parts used and costs	49.03% 762	35.07% 545	15.89% 247	1,554

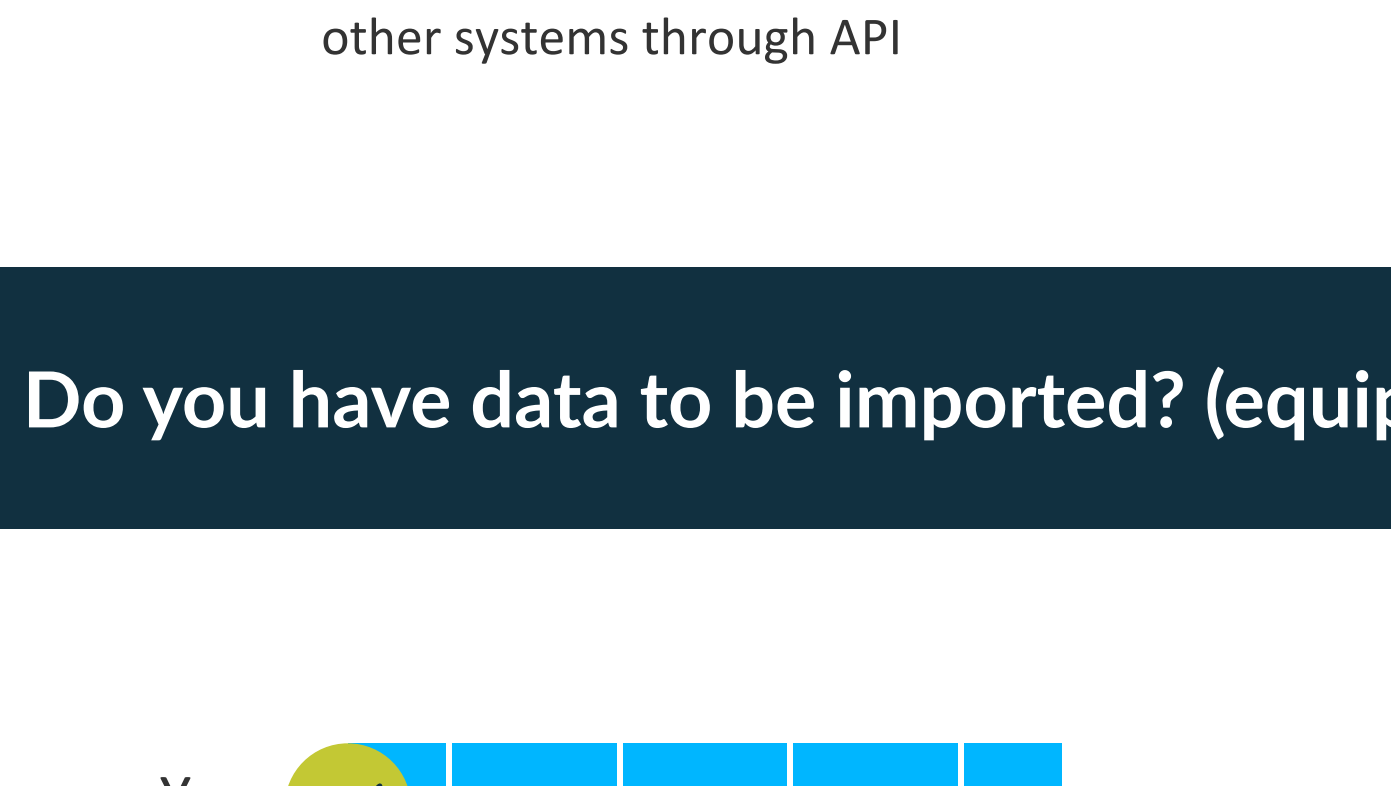


ANSWER CHOICES	IMPORTANT	SOMEWHAT IMPORTANT	NOT AT ALL INTERESTED	TOTAL
Track equipment / machine downtime	47.81% 743	29.73% 462	22.46% 349	1,554
Vehicle Maintenance	25.35% 394	29.02% 451	45.62% 709	1,554



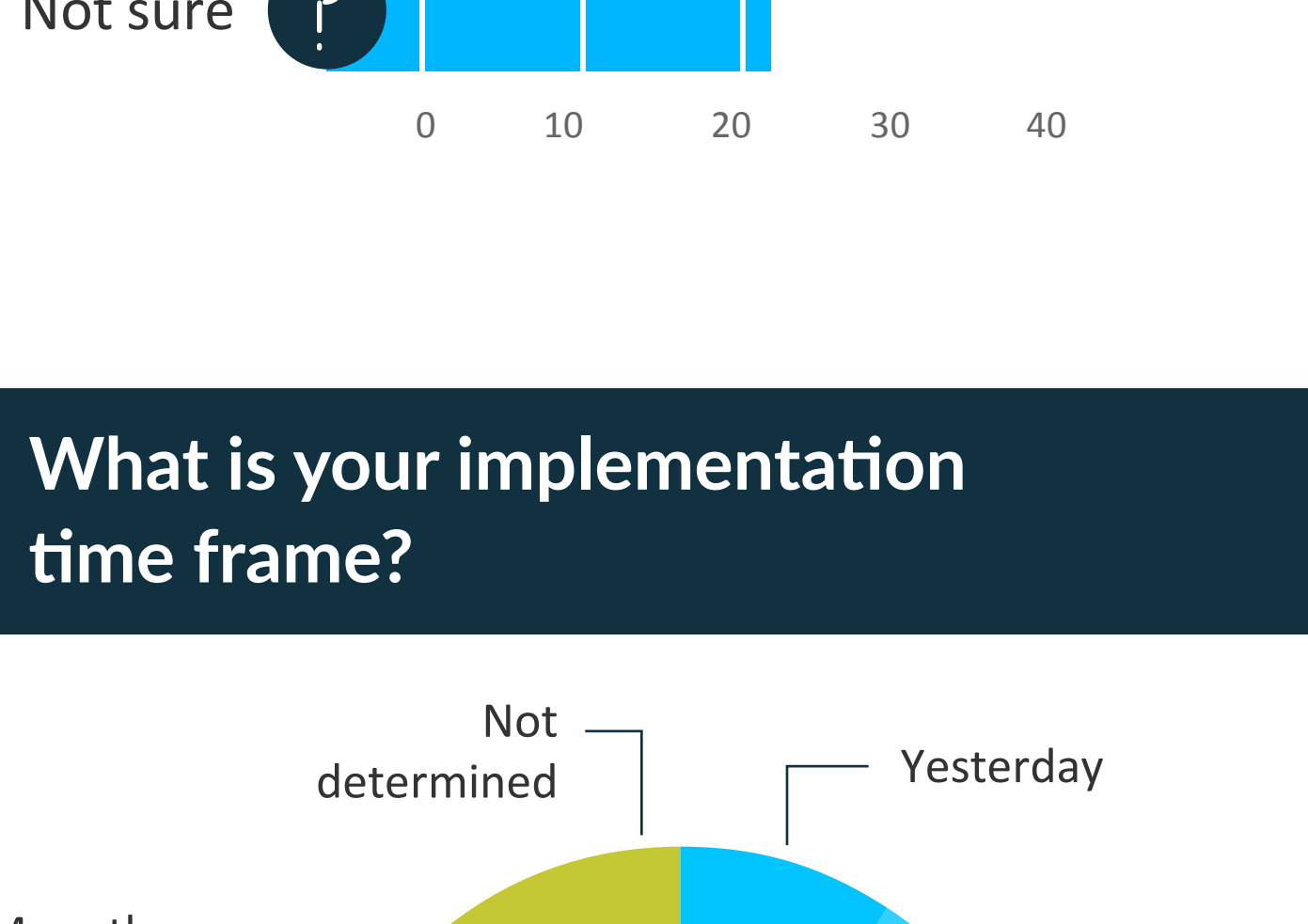
ANSWER CHOICES	IMPORTANT	SOMEWHAT IMPORTANT	NOT AT ALL INTERESTED	TOTAL
Software integrates with other systems through API	24.20% 376	41.51% 645	34.30% 533	1,554

## Do you have data to be imported? (equipment, parts, vendor lists in Excel or CSV files)



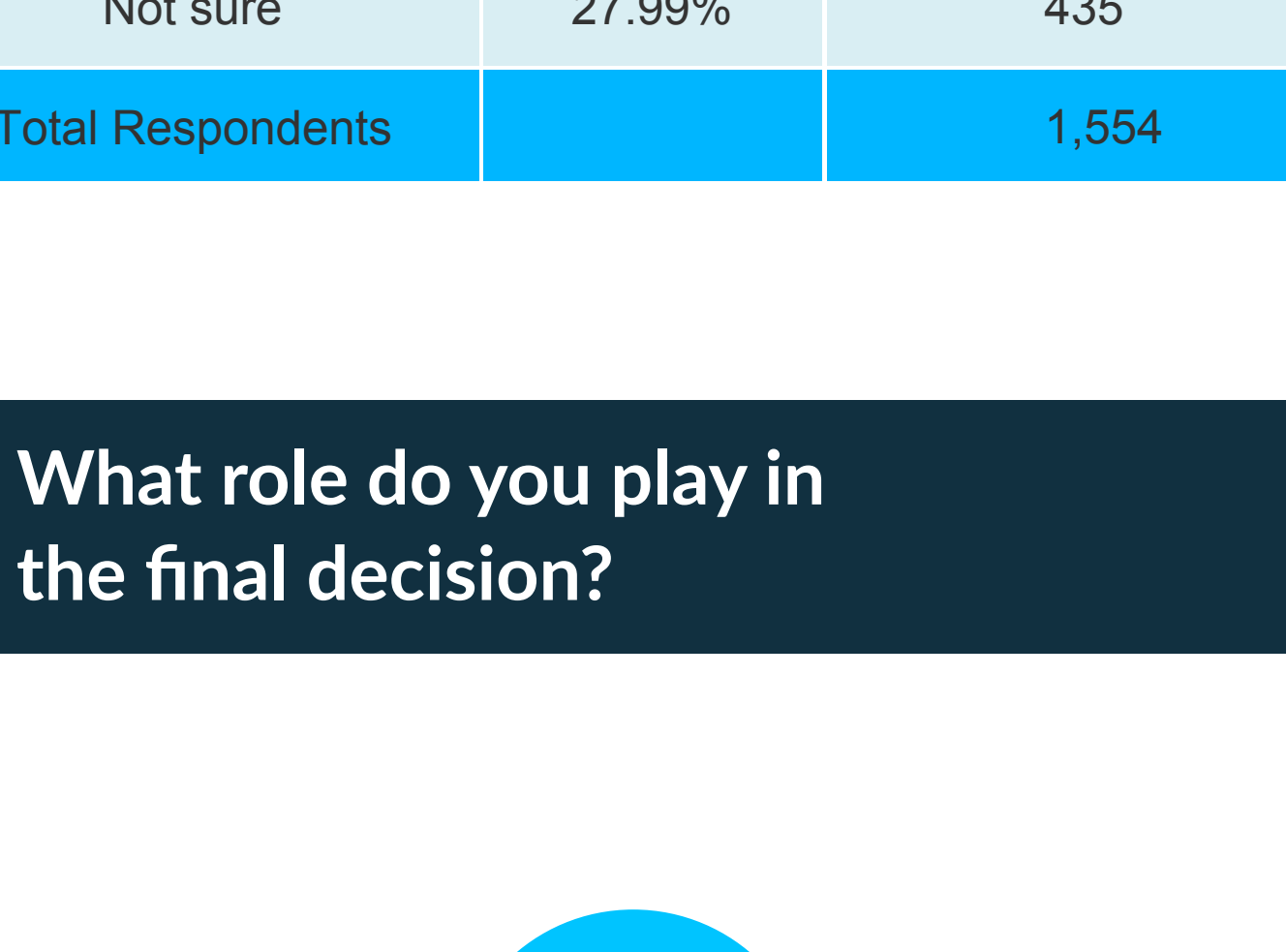
ANSWER CHOICES	RESPONSES	TOTAL RESPONSES
Yes	44.79%	696
No	27.22%	423
Not sure	27.99%	435
<b>Total Respondents</b>		<b>1,554</b>

## What is your implementation time frame?



ANSWER CHOICES	RESPONSES	TOTAL RESPONSES
Yesterday	9.40%	146
30 days	15.25%	237
1 - 3 months	35.59%	553
3 - 6 months	24.32%	378
More than 6 months	4.18%	65
Not determined	11.26%	175
<b>Total Respondents</b>		<b>1,554</b>

## What role do you play in the final decision?



ANSWER CHOICES	RESPONSES	TOTAL RESPONSES
Decision-maker	24.39%	379
Part of a group of decision-makers	46.40%	721
Make recommendation to the decision-maker	28.57%	444
No role	0.64%	10
<b>Total Respondents</b>		<b>1,554</b>

