

Brand Portal RFP Template

We recommend to amend this template based on your requirements and to complement it by a detailed project description.
You may want to delete column C before sending the questionnaire out!

Reference ID

Vendor information

Questions	Why this is good to know	Vendor response
1 Are you the vendor or a representative/reseller	<i>It is important to have clarity who you are dealing with.</i>	
2 Your value proposition with regard to Brand Portals	<i>You need to know this to see if the vendor's positioning, vision, expertise and values align with yours.</i>	
3 Name reference customers for the solution and describe their solution and benefits.	<i>This question gives you insights into your vendor's vision and plans for the future.</i>	
4 Describe your roadmap plans for the solution.	<i>Choosing a Brand Portal is a long-term commitment, a roadmap gives you a glimpse of future features and what the vendor will prioritize.</i>	

Functional requirements

Questions	Why this is good to know	Vendor response
5 How is content authored? Describe the process for creating content	<i>Content authoring capabilities ensure extensibility and adaptability as well as your ability to maintain the system without expert involvement.</i>	
6 Does the Brand Portal provide a means to browse reusable content in the content repository?	<i>A modern Brand Portal enables you to reuse content and modules easily. If this vendor doesn't offer that, move on.</i>	
7 Does the solution support viewing embedded media such as images, videos and sound?	<i>A central requirement of any Brand Portal</i>	
8 How easy is it for users to find content in your Brand Portal? Describe the search capabilities.	<i>Finding content quickly with an easy to use search functionality is an important usability aspect of your solution.</i>	
9 What are the sharing options of the Brand Portal?	<i>Sharing content among users will enable easy</i>	
10 Are there individual collections or light-boxes?	<i>Collecting favorited assets to individual boards / collections will increase the solution's usability for all users</i>	
11 Describe the download capabilities of your solution.	<i>The ability to efficiently download assets in different renditions is a central requirement for any Brand Portal.</i>	
12 Describe the task management functionality of your solution.	<i>Managing access or download requests or other system tasks will be necessary. How is it done?</i>	
13 Does the solution support different languages? Describe the capabilities.	<i>Supporting different languages should not be a big effort!</i>	

Authoring and creation

Questions	Why this is good to know	Vendor response
14 Describe the solution's capabilities to build pages	<i>A Brand Portal conveys the brand message and guidelines. Therefore, it is crucial for it to be on brand itself.</i>	
15 Describe the solution's capabilities to build pages and to embed brand assets	<i>A Brand Portal conveys the brand message and guidelines. Therefore, it is crucial for it to be on brand itself.</i>	
16 Does the solution support modern UX and responsive design principles?	<i>Only engaging digital experiences will let your branding efforts live up to your objectives.</i>	
17 Can design changes be easily applied to new and existing pages across the website?	<i>A Brand Portal conveys the brand message and guidelines. Therefore, it is crucial for it to be on brand itself.</i>	

Connectivity to content sources and adjacent systems

Questions	Why this is good to know	Vendor response
18 Describe the systems concept to access content sources such as Digital Asset Management (DAM) systems or other sources such as Enterprise Content Management Systems (ECM).	<i>If your content has a home already you will not want to create another silo, but rather publish the content from where it is.</i>	
19 Does the portal allow users to search content from source systems and to display it along with relevant meta data?	<i>Direct search and access to third party data will be important if your assets are stored in different systems.</i>	
20 Does your system possess an API and/or SDK's to connect to adjacent business applications? Describe the possibilities.	<i>Connecting to adjacent systems will increase and leverage the value of your solution.</i>	

Roles and users

Questions	Why this is good to know	Vendor response
21 How are users and user authentication managed?	<i>A modern Brand Portal needs to offer different authentication methods to prevent data breaches.</i>	

22	Are there limits to the number of users that can be added as contributors?	An important factor to determine boundaries of your solution.	
Implementation			
	Questions	Why this is good to know	Vendor response
23	What skill is required to set-up a portal	The answer will give you an idea about the cost of implementation.	
24	What skill is required to make changes to site functionality and content?	The answer will give you an idea about barriers to keep the solution up do date.	
25	Is it possible to run portals under dedicated URL's?	Running the solution under your own URL will be an important element of branding and identification.	
26	How frequently do you publish releases? How many releases per year contain new functionality?	A modern, buoyant headless Brand Portal should release frequent updates to stay ahead in the game. If that's not the case, ask your vendor why.	
27	How is content migration handled?	Content migration is often cumbersome. A modern platform should make migration easy. Your vendor needs to have a migration path specific to different platforms.	
Security / authentication			
	Questions	Why this is good to know	Vendor response
28	What identity management and federation methods do you support.	You will want to spare your internal users the need to authenticate separately, but rather use existing identity providers.	
29	Describe the single-sign-on features (SSO) of your system	There are different SSO protocols which vendors may or may not offer. Make sure to find something that fits perfectly with your case.	
30	Is it possible to use different authentication systems for internal and external users?	You may not want to use your internal authentication systems for external users.	
31	Is it possible to define different administration and user roles?	You may want to differentiate access rights.	
Technology			
	Questions	Why this is good to know	Vendor response
32	Describe the delivery method. Saas, on-premise...	Backend technology needs to fit to your requirements.	
33	Is there a need to install client-side software?	The answer will give you an idea about ease of deployment.	
34	Backend technology: Please describe your backend solution?	The answer will give your IT experts information about the reliability, security and future viability of the solution.	
35	Does the solution come with Cloud Distribution Network (CDN) capabilities?	If your organization and/or users are geographically distributed you will need to provide fast and secure delivery content.	
36	How much effort is involved in performing a release upgrade?	Sometimes upgrading is a complicated process. Make sure updating is quick and easy.	
37	When it comes to user and / or content growth, how does your solution support scaling?	The answer is to ensure that you are not stuck with your vendor when you need to grow your solution.	
Pricing & costs			
	Questions	Why this is good to know	Vendor response
38	Describe your pricing structure	There are many pricing models for SaaS businesses, pick a Brand Portal that offers flexible pricing.	
39	Which features would incur additional costs?	You need to know which features come out-of-the-box and which are paid ones.	
40	Are there any additional maintenance and support fees?	Many solutions include maintenance in their fees, but some don't.	
41	What are external costs of implementation?	You need to assess whether your business users can handle the implementation or whether you need external help.	
42	Are there any other costs to be taken into account?	Always good to ask that question.	