

# Why Choose Western Computer

*A trusted business solution partner  
and advisor, empowering you to grow*

Since 1987, Western Computer has been empowering customers to achieve their business technology initiatives to take them to the next level. Our reputation as a leading Microsoft Partner is based on decades of experience, stellar credentials, comprehensive expertise, and a commitment to consistently adding business value beyond software.

Companies choose us because we listen to their unique needs across all areas of the organization and recommend right-sized solutions and technology to address them. We listen, learn, and share, not only with our customers, but with Microsoft and the Microsoft community of users and partners.

But delivering value doesn't stop with the delivery of a software solution. We are an extension of your business that serves as your strategic advisor, a champion for your success, and a true partner who will be there to guide and support you through it all.



**Leader**

**SPRING**

**2024**

Microsoft Consulting Services  
Leader | Spring 2024

Western Computer has been ranked as a **Leader** and **#1 in user satisfaction** in the Microsoft Consulting Services category by G2, the world's largest and most trusted software marketplace, for our commitment to delivering exceptional Microsoft-specific consulting services and vast experience in implementing comprehensive Microsoft applications.

[resources.westerncomputer.com](https://resources.westerncomputer.com)

## Full-Service Solution Partner - ERP, CE, Power Platform

**35+** Years in  
Business

**100%** Dedicated to  
Microsoft

**1,250+** Implementations

**350+** Cloud  
Implementations

**All Senior-Level Staff**



# ACCELERATE YOUR SUCCESS with Western Computer

Ready to impact your bottom line with real results?

Western Computer is the partner you can count on to transform your unique industry challenges into a competitive advantage with innovative solutions, services, and expertise.

## MICROSOFT BUSINESS SOLUTIONS

**Enterprise Resource Planning (ERP):** As a Microsoft Dynamics 365 Business Central and Dynamics 365 Finance Partner, we'll help you assess your needs and evaluate your options to ensure you get the ERP solution that fits your business, budget, and long-term goals, building a roadmap for success.

**Customer Engagement (CE):** Microsoft Dynamics 365 CE goes beyond traditional CRM, bringing key systems together and enabling you to connect the customer journey like never before. Improve customer engagement and relationships, increase productivity, and more—choose from Microsoft Dynamics 365 Sales, Customer Service, and Field Service—or a combination.

**Business Intelligence (BI):** Connect your data from multiple sources with a single tool for a 360-view of your business, then transform that data into interactive, consolidated insights. Enhance your experience with powerful, visualized dashboards and reports with our Western Computer Power BI bundles.

## EXPLORE SOLUTIONS TAILORED FOR YOUR INDUSTRY



Distribution



Manufacturing



Residential  
Home Builders



Rental & Service  
Management



Wine & Spirits

In our 35 years of working with distributors and manufacturers, we've gained a deeper understanding of those industries and have developed solutions that address their unique challenges and requirements:

- Manage small parcel shipping directly inside Dynamics 365
- Eliminate manual commission tracking
- Automatically claim and track vendor rebates from sales transactions
- Improve accuracy, speed, and profit at the sales counter and beyond

### EXPERT SERVICES, TRAINING, AND LONG-TERM SUPPORT

*A partner who's there for you every step of the way*

- Implementation, Migrations, & Upgrades
- Integrations & Custom Development
- Training
- Managed Support Services
- Cloud Solutions

### MANAGED SUPPORT SERVICES

*Long-term support and advocacy from a dedicated team of experts*

- Locked-In Support Costs
- Proactive risk insurance with Microsoft updates
- Reduced Downtime
- Advanced Cloud Strategy
- Business Agility



805-581-5020 | [www.westerncomputer.com](http://www.westerncomputer.com) | [info@westerncomputer.com](mailto:info@westerncomputer.com)