



# 365TradeManagement

The industry's only cloud-based app for Dynamics 365 Business Central that streamlines commissions, rebates, and promotions for distributors.

Are your teams bogged down by complicated commission structures, end-of-month rebate calculations, and keeping track of promotions? **365TradeManagement by Western Computer is here to help.**

**365TradeManagement is a one-of-a-kind app for Dynamics 365 Business Central that helps you:**

- Easily manage any commission structures' payments
- Say goodbye to spreadsheets for rebate and commission management
- Never miss a rebate deadline
- Automate royalty and promotion calculations
- Gain better visibility into your revenue stream

*And more.*

With 35+ years of distribution experience, Western Computer created 365TradeManagement to help you offer more competitive commission structures and get your time back. By cutting out time-consuming manual calculations and reliance on spreadsheets, distributors can take advantage of rebates, streamline payments to vendors, and easily manage promotions.

365TradeManagement automates these sales-based accounting needs to give you a real-time, accurate picture of your financials.



**Simplify complex commissions.**



**Eliminate end-of-month crunch time.**



**Reduce human errors.**



**Automate commissions, rebates, and promotions.**

Join other organizations already transforming commissions and trade management processes.

**Get in touch to see a demo of 365TradeManagement.**

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# WHAT COMES WITH 365TRADEMANAGEMENT?

These four modules take the time-consuming, error-prone work out of commissions, rebates, and promotions.

## Commissions: Manage Any Structure

365TradeManagement has never met a commission structure too complex. From individual payouts to groups to credits, this app makes commission payments and all their particulars easy. Choose when you pay and track payments as invoices occur.

## Purchase Rebates: Always Get What You're Owed

When you leave the tracking of purchase rebates to a human team, you risk missing deadlines and losing out on revenue. 365TradeManagement automates rebates and kickbacks based on your settings with your vendors.

## Sales Rebates: Automate Royalties

Leave behind manual royalty calculations while 365TradeManagement automatically accrues royalty amounts by item, customer attribute, date, or other specifications. The app calculates royalties at the time of invoice.

## Promotions: Make Discounts Easy

Simplify the application of any promotion for any product across your website. 365TradeManagement calculates promotions as sales orders are created so you can see the promo amount in real time and view your true profit.

## Start Leveraging the Only App of Its Kind for Distributors

Western Computer's four decades of distribution experience and technology innovation are behind 365TradeManagement. Organizations are using it to attract stronger sales talent and more easily manage rebates and promotions. Western Computer is including 365TradeManagement with every Dynamics 365 Business Central implementation for distributors.

**Don't let manual processes hinder your growth.  
Get in touch today to view a demo or speak to a specialist.**

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