



Popdock
Bridges the Gap
for Pittsburgh
Brewing's ERP
Transition

Years of accessible legacy data

20+

States distributed to

18

Problems and Challenges

The Solution - Popdock

As their business expanded and their demands and needs grew, Pittsburgh Brewing Company knew they needed to migrate from Dynamics GP to Business Central because of GP's inevitable end and because Business Central offered more capabilities. However, they still needed easy and affordable access to their old GP historical data. They no longer wanted to maintain their old GP server or pay for its license. Additionally, they needed easier multi-company data access and reporting.

After deciding they would migrate to Business Central, PBCo. and their implementation partner Cargas needed a plan that would allow them access to their GP historical data and the ability to report on it in their new system. Certain products, like Iron City and I.C. Light, have many years of historical data behind them that PBCo. would need to access.

Enter the missing puzzle piece in this migration: <u>Popdock</u>, the virtual migration solution.

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Alison Bainbridge, Project Manager at Cargas

Historical Data in New ERP

Senior systems engineer Mike Bodine is familiar with this process and solution. "We don't want to migrate 20 years of data," Bodine said. "We want data that is newer, that they will be referencing more often, and we want to put that in their new ERP. After that, we want to identify the information they still need to look up and bring that into Popdock to make it accessible from within the system."

Using Popdock's data migration and virtual integration features, Cargas is able to solve multiple problems for PBCo.

"When we are migrating people from GP, which we're trying to do in droves, Popdock allows us to move less data into the new system," said Bodine. "It really reduces our workload of things that have to be actionable within the new data structure, without them losing the ability to inquire on the history."



See The Full Case Study Here.

Ready to learn more about integrating Dynamics 365 Business Central and Salesforce Using SmartConnect?

<u>Watch this video</u> to see a demo in action, or reach out to our team at <u>sales@eonesolutions.com</u>.

Using an Azure Data Lake

Protected by the security that Microsoft's Azure Data lake provides, once PBCo.'s GP data was moved to a data lake, they were able to retire their old GP server. Businesses can greatly reduce costs when switching from their GP server to a data lake because paying for a data lake is a fraction of the cost of maintaining a GP server.

"There really isn't an alternative solution that does what Popdock does," said Alison Bainbridge, the project manager at Cargas. "Customers really want the product and love it. Bob was able to get rid of whatever server was hosting his GP data. He was able to get rid of that expense because all of the data is in the data lake and can be accessed with Popdock's connectors, and it can all be rendered wherever it needs to be."