

Efficiency Redefined: Oscar W. Larson's SmartConnect Integration

Lines of data
combined into a
single AP invoice

2000+

Automatic account
distributions each
month

45+

Problems and Challenges

For more than 70 years, the Oscar W. Larson Company has provided full-service petroleum and fluid handling equipment contracting. Founded in 1946 to serve the petroleum industry, the Clarkston, Michigan-based company has since expanded into the automotive, airline, restaurant, convenience store and service industries. Today, they have 350 employees across 10 locations. A Microsoft Dynamics GP user since 1999, managing inventory across 10 locations presented a challenge.

The Solution – SmartConnect

Oscar W. Larson purchased SmartConnect in November of 2014. Initially, they only used SmartConnect for ad-hoc bulk data imports. Recognizing the increased efficiency SmartConnect could bring to their company, Courtney Jandou, Business Analyst, led the effort to introduce integration in multiple departments throughout the company.

“SmartConnect is a very versatile tool for integrating data and automating transactions. Importing transactions directly into our ERP system has allowed us to have more accurate information, reduce tedious and time-consuming data entry, and enable our employees to spend their time on more significant tasks.”

Courtney Jandou, Business Analyst at Oscar W. Larson Company

Company-wide Increased Efficiency

in addition to better managing their inventory, SmartConnect has also allowed for automation of the following transactions, all of which were previously entered into their ERP system manually.

- 65,000 SOP transactions annually which allows Oscar W. Larson to keep their inventory quantities updated.
- 3,000 AP manual payments and 1,500 AP invoice vouchers each year. They combine more than 2,000 lines of data into a single AP invoice voucher with proper distributions to 45 different accounts each month.
- 600 purchase order annually for technicians making purchases in the field.

Using SmartConnect has resulted in cost savings companywide. With minimal training, Jandou builds and maintains Oscar W. Larson’s integrations in house.

Industry

Petroleum & Fluid Handling Equipment
Contacting

Systems Used

Microsoft Dynamics GP

eOne Software Used

SmartConnect

Location

Clarkston, MI

Real-Time Inventory

Today, their field service technicians utilize a mobile application, and that data is pushed to a SQL table where it’s picked up by SmartConnect and pushed into GP.

“Field technicians don’t necessarily go to a branch office frequently, so being able to push and pull data from them is really important,” says Jandou.

**See The Full Case Study
Here.**

**Ready to learn more about SmartConnect
Integration?**

[Watch this video](#) to see a demo in action, or reach out to our team at sales@eonesolutions.com.