



FOR RELIABLE PLANNING AND FORECASTS

LUCANET SOFTWARE FOR
INTEGRATED FINANCIAL PLANNING



RELIABLE AND TRACEABLE FIGURES FOR THE PERFECT FINANCIAL PLAN

The planning process is often a time-consuming matter. Manual data entry into different, non-standardized documents often leads to mistakes. Many enterprises are also still focusing on planning only for their profit or loss, and not on balance sheet and liquidity plan.

With LucaNet, you will be placing your trust in a software solution that covers all aspects of business planning in one system. Whether you need integrated financial planning,

forecasting, scenario planning, or operative planning – LucaNet will provide you with a comprehensive view of your financial data. Thanks to a direct connection to your source systems and the automation of many processes, you will gain a quicker access to an integrated planning model. That means you will again have time for what really matters – analyzing your planning data. You will be independent of your IT department and will be able to make changes on your own, allowing you to manage your planning process flexibly.

EUR	Budget 2016-2018	Actual	Diff. abs.	Diff %	Comment
P&L (Total Cost Accounting)					
▶ Revenues	42.541.819,07	46.442.611,24	3.900.792,17	9,17 %	
▶ Increase/decrease in finished goods and work-in-progress		13.458,00	13.458,00	-	
• Other own work capitalised					
= Total operating performance	42.541.819,07	46.456.069,24	3.914.250,17	9,20 %	
▶ Other operating income	1.805.364,00	2.242.822,66	437.458,66	24,23 %	
▶ Cost of goods sold	-14.419.333,81	-14.961.748,75	-542.414,94	3,76 %	Difference due to ...
= Gross profit	29.927.849,26	33.737.143,15	3.809.293,89	12,73 %	
▶ Labour expenses	-5.860.002,24	-6.640.130,91	-780.128,67	13,31 %	
▶ Depreciation	-1.954.551,50	-2.220.942,55	-266.391,05	13,63 %	
▶ Other operating expenses	-6.502.022,62	-5.875.790,02	626.232,60	-9,63 %	
= Operating result	15.611.272,90	19.000.279,67	3.389.006,77	21,71 %	
% of revenues	36,70 %	40,91 %	4,21 %	11,47 %	
▶ Financial result	21.291,45	26.734,30	5.442,85	25,56 %	
▶ Taxes on income	-5.516.782,94	-5.717.104,20	-200.321,26	3,63 %	
= Profit after tax	10.115.781,41	13.309.909,77	3.194.128,36	31,58 %	
• Other taxes					
• Minority interests					
= Consolidated result	10.115.781,41	13.309.909,77	3.194.128,36	31,58 %	
% of revenues	23,78 %	28,66 %	4,88 %	20,52 %	
▶ Carry-forward	55.699.472,84	55.699.472,84			
• Allocation to reserves					
• Withdrawal from reserves					
▶ Dividend distribution					
= Net profit (balance sheet)	65.815.254,25	69.009.382,61	3.194.128,36	4,85 %	

Figure 1: Comparison of planning and actual figures

CONTROLLING AND FINANCIAL PLANNING AT THE PUSH OF A BUTTON

Our software will walk you through the entire planning process, quickly and securely – ensuring your controlling is efficient and your financial planning is transparent:



DEFINITION OF THE DATA MODEL

Definition of the planning elements (locations, cost centers, projects, customers etc.)

Definition of planning period

1



TRANSFER OF ACTUAL DATA

Import of actual data from the relevant source systems

2



SET-UP OF SUB-PLANS

Sub-plans comprising planning for sales, expenses, investments, borrowing etc.

Preconfigured templates to represent all sub-plans

3



IMPLEMENTATION OF PLANNING

Centralized or decentralized collection of planning data

Support from forecast and seasonality wizards

4



INTEGRATION OF SUB-PLANS

Aggregation of planning data from individual department plans to make one overall plan

5



BALANCE SHEET AND LIQUIDITY PLAN

Transition into integrated balance sheet and liquidity plan

Definition of payment terms

Open-item reconciliation (actual to plan)

6



GROUP PLANNING

If necessary: Transition of planning from all individual companies into group planning (consolidation)

7



REPORTING

Automatic generation of plan financial reports and variance analysis

8



SCENARIOS AND FORECASTS

Quick representation of various scenarios based on base plan

Incorporation of actual data for immediate creation of rolling forecast

9



HOW LUCANET MAKES YOUR JOB EASIER

Automation

Along with operational planning aspects, such as sales, project or HR planning, LucaNet automatically calculates the effects resulting from these on the profit and loss statement, balance sheet, and cash flow statement. The transition for this is made using accounting rules and payment terms.

Data transfer

LucaNet takes information from upstream databases as a basis, such as financial accounting, HR, and CRM systems. It offers interfaces that are immediately usable and standardized for over 200 source systems.

Security

The data model behind LucaNet software has been tested in accordance with the IDW PS 880 auditing standard. This guarantees you that the evaluation of your P&L, balance sheet, cash flow etc. are always consistent and valid.

Integrated forecasting

By using a variety of forecast wizards, you can develop detailed plans for various time periods. Scenarios and rolling projections can easily be derived from the basis of existing plans.

Self-service solution

LucaNet can be administered independently of your IT department. This means you are fully empowered to take action, allowing you to focus on what really matters – analyzing your planning data.

Transparency

The planned data from the budget, the rolling projections, and the scenarios can be contrasted against each other and quantified using flexible views. For analysis of planning and actual figures, the actual data can be included in comparison views.

Flexibility

Bidirectional MS Excel integration guarantees you additional flexibility, whether with planning or with report preparation.

As part of the LucaNet Financial Performance Management suite and in combination with our solution for consolidated financial statements, you can quickly and easily derive your group plan from your individual business plans.



A STRUCTURED VIEW OF FINANCIAL FIGURES

DEUTSCHE WERKSTÄTTEN RELIES ON LUCANET

Deutsche Werkstätten Hellerau is a world-leading supplier for high-quality interior design and interior architecture. As one of the first companies to produce furniture on an industrial scale in Germany, the firm became well-known for its modern Reform furniture.

Its success made planning at Deutsche Werkstätten Hellerau increasingly more complex, driving the absolute necessity to replace MS Excel as its planning tool. Too time-consuming, too error-prone. With LucaNet, the planning process is cut in half. The major benefit lies in the integrated planning forms and wizards. "With LucaNet, we can finally present the complex planning data in a standardized system and do not have to work with a never-ending number of confusing Excel lists", says Christian Dorn, the project controlling manager at Deutsche Werkstätten.

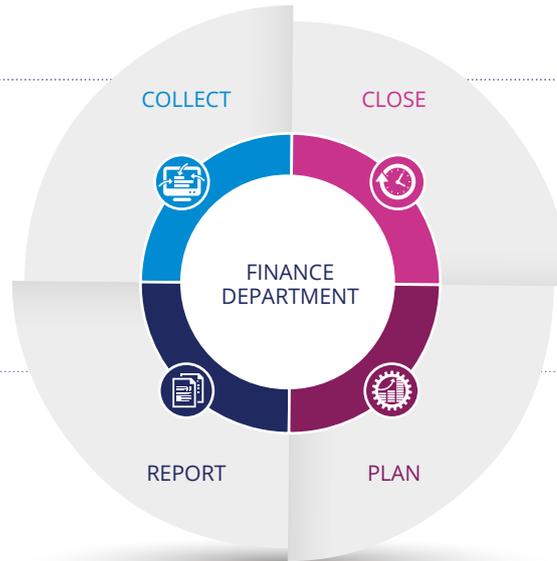
50%

TIME SAVING IN THE
PLANNING PROCESS



ONE APPLICATION FOR MANY FIELDS OF APPLICATION

- Data integration
- Data collection and validation
- Intercompany reconciliation



- Financial consolidation
- IFRS 16

- Management reporting
- Disclosure management and ESEF reporting
- BI and dashboarding

- Financial planning and budgeting
- Forecasting and scenario planning
- Group controlling

TAKING THE COMPLEXITY OUT OF FINANCE

As the market leader in Financial Performance Management tools, we offer the extraordinary every day: user-friendly software and professional consulting for financial consolidation, planning, reporting, and data management. Developed by finance experts, for finance experts. Our approach to rethinking finance makes the job of finance

teams that much easier. We provide CFOs, controllers, and group accountants with 100% reliable figures. Thanks to our offices across Germany and around the world, as well as our partners, we form a global network. Empowering you to focus more on the true essence of your business.

LucaNet AG

Phone: +49 30 469910-0
Email: globalsales@lucanet.com
Web: www.lucanet.com

