

Dental Intelligence takes its proven successful financial forecasting model to the next level with Drivetrain

Dental Intelligence is a leading analytics and workflow automation platform that enables dentists to “Practice Smarter” — helping them to leverage their data to streamline processes, understand business performance, and grow their practices.



250+ employees globally

9000+ dental practices assisted

11M+ patients served

RESULTS

2 hours

As opposed to 2 days *it used to take* for financial review after the monthly close

1 FTE

The new employee the company *didn't have to hire* for its finance team to manage its growing workload

THE CHALLENGE

Before Drivetrain, the finance team at Dental Intelligence was spending a lot of time on its financial forecasting. While the company's current financial forecasting models were accurate and worked well, importing the actuals data the team needed into those models was a Herculean task and involved a lot of duplicated work.

As is often the case with fast-growing SaaS companies, Dental Intelligence had also outgrown the financial model it had created in Excel. It had grown to more than 50 mb in size, and with multiple users accessing it at any given time, had become slow to refresh and prone to crashing.

INTEGRATIONS



THE SOLUTION

Dental Intelligence was looking for a solution that would help streamline its cumbersome financial review and forecasting processes and provide the flexibility to refine the company's tried and tested forecasting methodology without having to create something entirely new. Having easy access to their data direct from the source and the ability to drill down deeply into that data in different ways was another one of the company's top concerns.

Dental Intelligence's finance team knew exactly what they wanted and how they wanted it — they only needed a robust financial planning and analysis (FP&A) solution to achieve it.

During their Drivetrain demo, it became clear to the finance team that Drivetrain could meet all of these requirements, in addition to offering a number of other beneficial features. For example, with Drivetrain's fine-grained role-based access, the company can securely share access to the entire repository of Dental Intelligence with investors and other stakeholders, allowing them to explore their questions without the finance team having to create custom reports and presentations.

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**All the data is easily available and transparent.
The information is ready and accessible at a
moment's notice. It's great!**



Kasy Curtis

*VP Finance & Accounting,
Dental Intelligence*

HOW DRIVETRAIN HELPED



Automated &
seamless data
aggregation



Ability to import
& easily access
data in real time



Improved ability
to find deeper
insights with
data

THE DRIVETRAIN IMPACT

- ✓ Updated financial forecasts any time for more agile decision-making
- ✓ Custom dashboards for different teams to deliver strategic insights
- ✓ Optimized finance team by automating manual processes

**Take your financial forecasting to the next level with a
platform that's powerful, yet flexible and easy to use**

Find out how Drivetrain can accelerate your success

Book your demo today!