Drivetrain

Quantum Metric changes course to accelerate success with Drivetrain

Quantum Metric is an AI-powered digital analytics platform for business, technology, and analytics teams.

Quantum Metric

500+ employees globally

$100M+ ARR

$251M raised in funding so far

6 billion sessions processed/month

50% of worldwide internet users processed/month

RESULTS

8-10 days
The amount of time saved each month on monthly close

20 seconds
The amount of time it takes for financial model updates

INTEGRATIONS

NETSUITE   **salesforce**

Google Sheets

THE CHALLENGE

Before Drivetrain, Quantum Metric was growing fast and was beginning to experience the very real limitations of spreadsheets for financial planning and analysis (FP&A) at scale. Excel labored and often crashed under the weight of the company's large, complex financial model. So, they went looking for a new solution.

They didn't discover Drivetrain right away, though. The company first invested in another solution that required third-party implementation, thinking it would allow them to create a more robust, detailed model for their financial planning and forecasting. Unfortunately, they quickly discovered the platform was very rigid, and the configuration necessary to build financial models were extremely complex. This made it very difficult to troubleshoot when something went wrong.

And, things went wrong all the time. It was so bad that the company had to continue maintaining its original Excel model for more than a year and a half while at the same time, struggling to implement the solution it had invested in. Something had to give, so once again the Quantum Metric started looking and found Drivetrain.

THE SOLUTION

Given the difficult experience Quantum Metric had with its previous vendor, Drivetrain jumped right in, taking the lead in recreating the company's financial model on the platform so they could get up and running fast. Before long, Quantum Metric had a robust and highly detailed financial model fully implemented in Drivetrain.

Instead of manually bringing data from different systems into Excel (and introducing the opportunity for error with every upload), Quantum Metric gets all the data necessary to update its model through automated, real-time data flows into the platform from Salesforce and Netsuite. The same model that used to crash in Excel can now be updated in just 20 seconds.

With a financial model that finally works (and in a fraction of the time), Quantum Metric has streamlined its financial reporting process, cutting the time required from two days to less than half a day. With Drivetrain, the company has also been able to shave days off its monthly close process, which used to take an accounting team of four people between 2-3 days, sometimes longer. Now it takes just two hours.

> **Now, I can actually start providing strategic insights, coming back to people and looking at the dashboards I've built to extract the data and talking to our budget owners about new opportunities.**
>
> **Andrew De Fanti**
> *FP&A Manager, Quantum Metric*

HOW DRIVETRAIN HELPED

Automated & seamless data aggregation

Robust financial reporting in half the time

Real-time forecasting for agile decision-making

THE DRIVETRAIN IMPACT

✓ Custom dashboards for different teams to deliver strategic insights

✓ Optimized finance team by automating manual processes

✓ Financial forecasts update in real time for better decision-making

Make the right solution your *first* solution

Find out how Drivetrain can accelerate your success

Book your demo today!