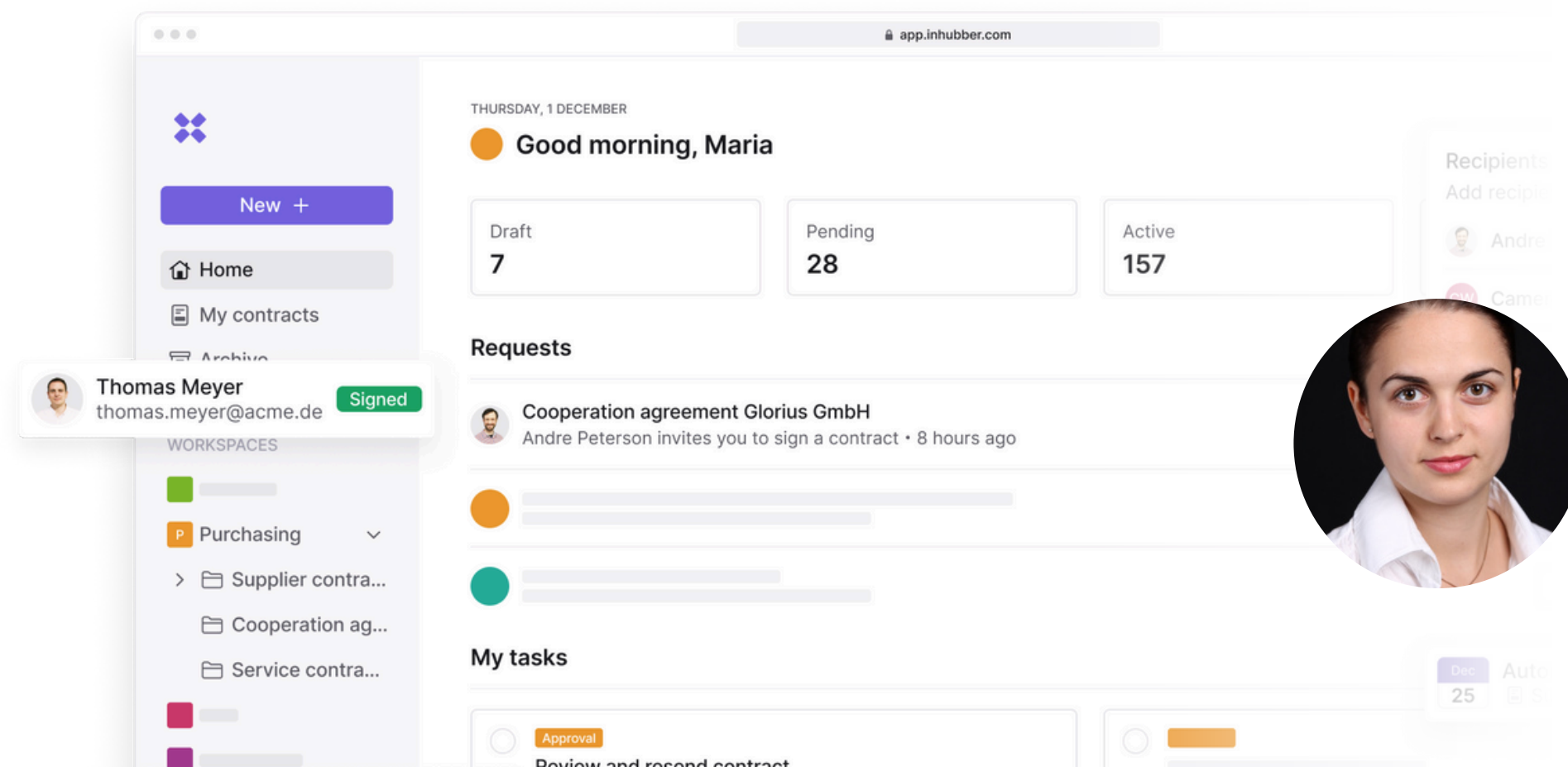


# Contract Management and eSignature

Let your contracts work for you



**Dr. Elena Mechik**  
COO & Co-Founder

# Challenges companies are confronted with



**No central contract  
repository**



**Manual deadline  
management**



**Complex signature  
processes**



**Threat  
of cyber attacks**



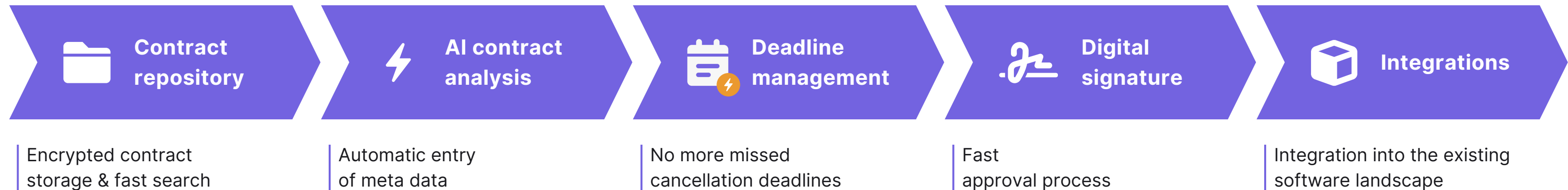
**Longlasting search for  
required information**



**Time-consuming  
keywording &  
contract auditing**


# The new way of managing contracts

Artificial Intelligence (AI) based Contract Management



# Optical Character Recognition (OCR) and smart fulltext search across all documents

Find information you are looking for within seconds



Home

**My documents**

Archive

WORKSPACES

Finance

HR

IT

Legal

Procurement

Real Estate

Sales

+ New workspace

My documents

Max


×

Filter

Export

Import

Columns

| Name  | Status              | Start Date  | Value               | Owner                      |
|---|---------------------|-------------|---------------------|----------------------------|
| <div> <b>DLV Wporitug GmbH</b><br/>My documents · Modified 10 days ago</div> | <div>↑ Active</div> | 01 Apr 2025 | €15,455.00 (1 year) | <div>EM Elena Mechik</div> |

Vereinbarung zur Preisanpassung\_Musterfirma GmbH.pdf

Elena Mechik  
Key2Contract GmbH  
(Unterschrift)

Für den Auftraggeber:  
**Max** Mustermann  
Musterfirma GmbH  
(Unterschrift)

angesichts aktueller Material Preisschwankungen)

Zwischen


Kunde: Musterfirma GmbH  
Anschrift: Musterstraße 10, 10115 Berlin  
Vertreten durch: Herr **Max**

Hide


# AI contract analysis.

## Automatic keywording

Document and extracted information for comparison



Analyzed by AI

 This contract was imported with AI data analysis.

Smart Import results: Tenancy Agreement (Private).pdf

### Tenancy Agreement (Private)

**TENANCY AGREEMENT**

Tenancy agreement for flats, including rental units for mixed purposes and separate rooms in private tenanted properties.

Authorised by the Ministry of Housing, Urban and Rural Affairs, 1 July 2015.

A number of provisions in the Danish Rent Act are fixed while others may be dispensed with by agreement. If any of the parties wish to derogate from the general rules of the Danish Rent Act and/or the tenancy agreement, this must be stated in section 11 of this agreement.

Unless explicitly permitted in the pre-printed text, no agreed derogations must be stated directly in this agreement (by deleting parts of the text, etc.).

**Section 1. The parties and the rental unit**

The rental unit:


The rental unit is (mark x): [ x ] a flat [ ] a single room [ ] an owner-occupied flat [ ] an owner- partnership flat [ ] The tenancy is a subtenancy [ ] other: Fill in

Location: Location City: Berlin

Landlord:


Name: Markus Koch

CVR-No/registration. No.: Cvr-No/registration. No.: 9745601231024123

 Suggestions based on AI analysis. Please double-check the results before adding them to the contract.

Contract title

Tenancy Agreement (Private)

 You can change the suggestion

Description

Tenancy agreement for units for mixed purposes in private tenanted properties

Start date

01 October 2021


Expiry date

31 December 2021


### Import

Import options

You can use simple import or smart import using AI profiles for intelligent file analysis and autofill basic and custom fields.


 **Import**

Simple and fast import of contracts


 **Smart Import**


Autofill contract metadata using AI profiles

AI profiles

 Commercial rental agreements

✓

 Service level agreements

 General

Select the AI profile to be used to analyse the imported contracts.

# Screenshot - Dashboard

</NHUBBER> ?

Home

My contracts

Archive

WORKSPACES

Finance

IT

Legal

Procurement

> NDA

Project A

SLA

+ New folder

Real Estate

Sales

+ New workspace

EM Elena Mechik INHUBBER

Home

Good morning, Elena

Wednesday, 10 July

Active39

Signed5

Pending3

Draft61

Expired4

Archived1

Total contracts113

Requests

EM SLA Gorst Ltd.  
Elena Mechik invites you to sign a contract · 5 months ago

EM CACM\_KOR\_Chapter\_8\_e  
Elena Mechik invites you to sign a contract · about 1 year ago

My tasks (2)

Approval

Approve the contract for signature

Master Service Agreement\_Mery Corps

EM

Review

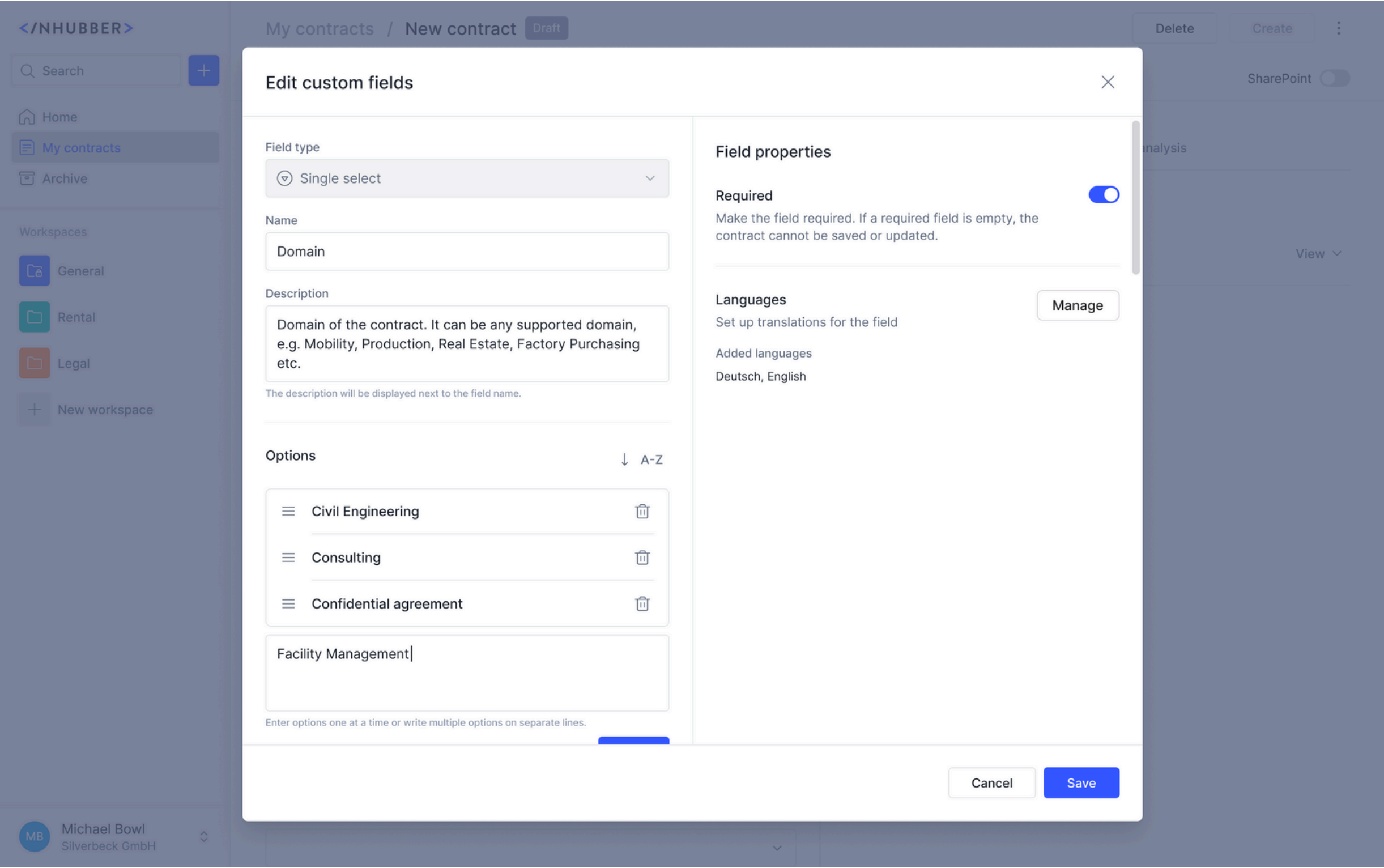
Review \$7 of the contract

Master Service Agreement\_Mery Corps

EM





























Inhubber

# Screenshot - Edit Custom Fields



# Competitors

Holistic platform with its own digital signature and process automation

| Functions                       |     |    |    |    | Unique-Value-Proposition  |
|---------------------------------|---|---|---|---|---|
| Audit-Trail & Time stamp        |    |    |    |    |  Digital signature for all document formats                |
| Own digital signature           |  |  |  |  |  Time saving in the extraction of rights and obligations |
| Processes out of contracts (AI) |  |  |  |  |  Linking of contract, workflow and project management    |
| Contract repository             |  |  |  |  |   |
| Cyber security                  |  |  |  |  |  Minimal training and installation costs                 |





# Unique encryption of each contract



**GDPR compliance**



**ISO 27001 certified servers**



**End-to-end encryption**



**Two-factor authentication**

Quality and user satisfaction



Happy customers

TIER



FOODSERVICE  
QUALITÄT, DIE ANKOMMT.



ROYAL ASCOT



MÜNCH  
ENERGIE



PLANETARIUM  
HAMBURG



Stadtwerke  
Clausthal-Zellerfeld



Deutsche Investment



Ihre Apotheken  
Online + vor Ort

Fahrrad **XXL**



rebuy

QMS  
MEDICOSMETICS  
DEUTSCHLAND



ANGERMANN™  
Seit 1953.

**SHARP**  
**NEC**

**ANSORGE**  
**LOGISTIK**

**apetito**

Happy customers



“ We are very satisfied with Inhubber. The platform provides us with a comprehensive overview of our contracts, ensuring we never miss important deadlines. Additionally, audits are much faster since contracts and crucial content are instantly accessible.



**Chris Collard**

Director (Betting), Financial Controller



ROYAL ASCOT

## Detailed description of core functions

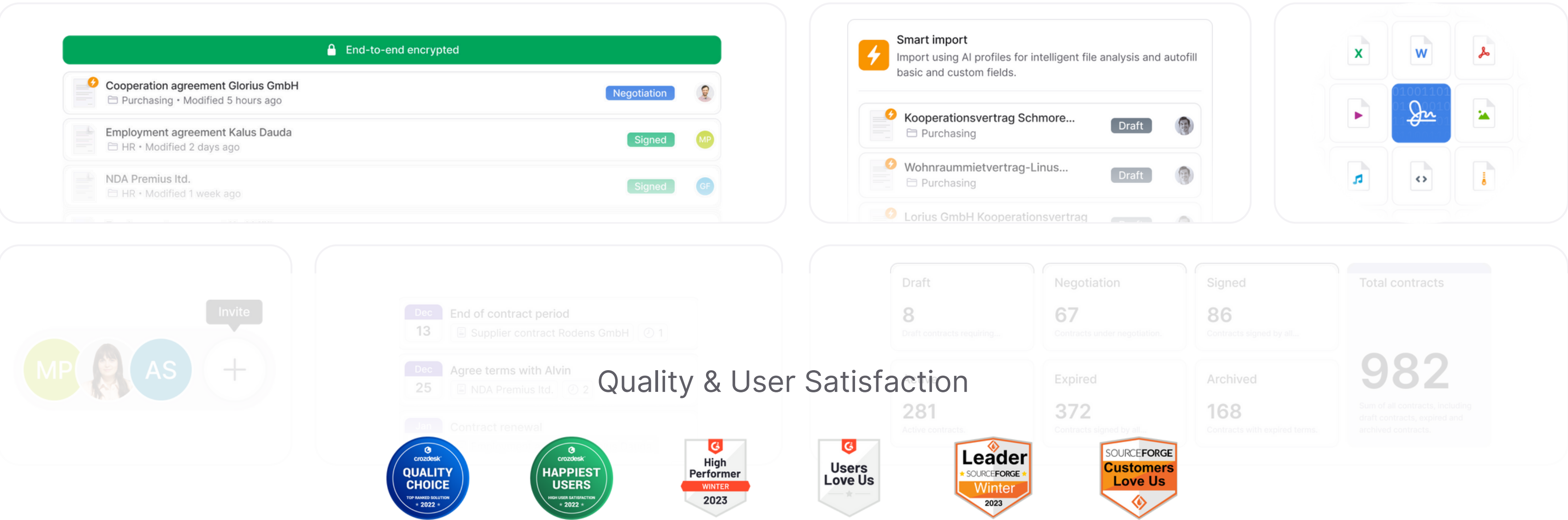
- ✓ Digital company-wide document storage with document preview, archiving functions, flexible company-wide metadata management and a multi-facet search with text input and a metadata filter
- ✓ Efficient and fine-grained authorization concept with regard to administrative functions within the entire company division at company, workspace, folder and contract level (e.g. controlled personal or group-based access to contracts for users via workspaces, folders or direct invitation to contracts, as well as authorizations to create administrative structures)
- ✓ Enhanced security of user access through two-factor authentication and end-to-end encryption of documents
- ✓ Digital signature with creation of a signature certificate in the PDF documents and proof of signature for the complete contract fileDeadline tracking with repeat and reminder function with individual or group notification
- ✓ Task management for user groups with a comment function



# Detailed description of core functions

- ✓ AI-import and export for documents and metadata
- ✓ Personalized user access with a configurable "Home" area (overview of the current contract status, upcoming deadlines, contracts about to expire and user-related requests and tasks) as well as storable personalized configurations
- ✓ Fulltext Search with OCR (Optical Character Recognition)
- ✓ Individual Customization: AI based Contract Co-Pilot: Risk Analysis, Contract comparison

# Create an overview of all contracts and never pay for something, what is not required!



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Save paper, save forests with Inhubber 