

# How Preferred Energy Inc. Saved \$38,400 Annually And Created Field Tickets In 30 Seconds



**Location**  
Estevan, SK

**Employees**  
100+

**Industry**  
Oil & Energy

**Preferred Energy Inc.** is a mechanical construction company providing general contracting, facility and pipeline construction, fabrication, and maintenance services across Oil & Gas, Solar Energy, Mining, and Agriculture sectors in Western Canada and North Dakota.

“*There’s so much value in Aimsio. When we first started off, we were only using it to create field tickets from timesheets.*

*We now use it for dispatch, resource costing, estimates, and pre-trip inspections. I don’t know how we’d function without Aimsio.*

**Danton Moorhead**  
President, Preferred Energy Inc.

## Summary

**Challenge:** Preferred Energy Inc. was drowning in manual processes—paper tickets, spreadsheet chaos, and revenue bleeding from billing errors. When fuel prices changed, President Danton Moorhead had to update 10 different client spreadsheets manually, adding to a cash flow nightmare that threatened their ability to pay 100+ employees on time.

**Solution:** Aimsio eliminated the paperwork chaos with mobile **timesheets** that now convert into **field tickets** in under 30 seconds. No more clipboards, spreadsheets, or second-guessing. Real-time **dispatch**, automated **cost tracking**, and centralized **price books** give crews and office teams a single source of truth, connecting field to finance instantly.

**Outcome:** Their operational transformation delivered **\$38,400 in annual savings** by eliminating one full-time administrative position while **plugging all revenue leaks**. For the first time, Danton can see actual profit margins on jobs, giving him confidence to bid on major projects with **total visibility**.

**\$38,400**

Annual savings

**5,182+**

Tickets created

**30 Seconds**

Time-to-ticket