



LEAD WITH LEVERAGE

Management Training

Program Overview

Maximize Your Investment

Leader & manager effectiveness is the top priority of most HR leaders and CEOs. People managers rarely have opportunities to hone their skills. Increases in remote and asynchronous work only raise the stakes.

Our Lead with Leverage training program helps managers discover superpowers, synthesize corporate objectives into a unit plan & goals, and gives them the skills to lead teams through anything.

Today's work environment requires leaders to be more authentic, empathetic, and adaptive.

Gartner's HR Top Priorities 2023 Report

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Only 37% of middle managers received managerial training when they were hired or promoted to their role.

Capterra's 2023 Middle Manager Survey

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82% of HR leaders agree that managers are not equipped to lead change.

Gartner's 2023 HR Leaders Survey

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Just 20% of managers strongly agree that their company helps them be successful people managers.

McKinsey & Company Research

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Lead with Leverage™

In Lead with Leverage, leaders participate in a series of four sessions (~4 hours each) every two weeks. Each session builds on the last – with participants completing projects in between – ensuring they finish the program with all they need to confidently lead a team built on trust and accountability. Delivery formats (in-person and/or virtual) and session schedules can be customized to your pace and calendar.

Lead With Leverage Is Delivered in Four Installments:

1

LEAD YOURSELF

Enhance personal growth through heightened self-awareness, value exploration, and proactive engagement in feedforward practices.

2

LEAD OTHERS

Achieve leadership success by mastering effective management, coaching, and delegation, fostering individual development plans, and conducting impactful one-on-one meetings.

3

LEAD THE WORK

Achieve business success by formulating a comprehensive business plan, pinpointing relevant metrics, and implementing effective performance management strategies.

4

LEAD THE TEAM

Optimize your team, foster innovation, and ensure alignment through dynamic meetings, culminating in strategic leadership application in the “Lead with Leverage” capstone for peak team performance.

Program Comparisons

Our team has been certified in, delivered, and developed several leadership training programs. Many team members have led in corporate settings in key management and C-suite positions. We've also researched over 30 leadership programs from some of the most prestigious institutions. The end result is a leadership training program that standardizes the right behaviors to increase the velocity of good decision-making and align teams better than ever.

OTHER PROGRAMS

2-hours to 12-months in length

Lacks customization (e.g., MVV or meeting cadences)

No context for the company stage, industry, or problem space

Heavy on self-paced training

Little to no emphasis on the individual needs

One-size-fits-all

LEAD WITH LEVERAGE™

Customize deployment based on your business plan

Integrate your MVV and leadership expectations

Learn with contextually specific scenarios with pre and post-assessments to show the impact

Virtual and in-person delivery options with 1:1 private sessions

Fully integrates with your choice of behavioral assessment and performance management tools

Tailored to the individual learner and team

Leveraged Outcomes

Lead with Leverage is great for training your leadership team or for cohorts of new and emerging leaders. Included with private program engagements, we provide consulting to customize the Lead with Leverage curriculum to meet your leadership development program goals.

Leaders Will Come Away with These Learning Outcomes:

1. Understanding personal behavioral drives, values, and leadership style
2. Mapping corporate mission, visions, and values to your team charter
3. Drafting a team plan, organization design, and project roadmap
4. Setting meetings, calendars, objectives, and task delegation
5. Coaching, mentorship, delivering, and receiving feedback
6. Shaping career and personal development programs

Lead with Leverage Sample Session Outline

Lead with Leverage is delivered in four sessions, each lasting four hours

SESSION 1

SESSION 2

SESSION 3

SESSION 4



In-person, 4 hours

- Self-awareness
- Personal values
- Vulnerability
- Understanding yourself with assessments

Virtual, 4 hours

- Your management strategy
- High-leverage coaching
- Professional development plans

Virtual, 4 hours

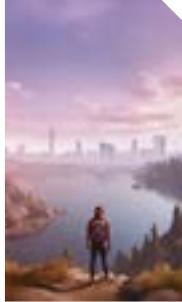
- Business Acumen
- Team Business Planning
- Driving behavior with metrics
- Cadences and team roles

In-person, 4 hours

- Velocity of good decision-making
- Team dynamics
- Presentations of team business plans

Find Your Leverage

Lead with Leverage is developed and delivered by Lever Talent, Inc – the talent strategy agency. We help businesses deploy technology-enabled talent strategies that empower leaders to find leverage in themselves and their teams to spur growth in any market.



\$8.6B
Current
Clients'
Annual
Revenue



300+
Clients
Served



75
NPS

Hire Lever Talent to help with:

- Mission, Vision, Values Transformation
- Hiring Process & Strategy
- Employee Engagement Campaigns
- Management Training
- Leadership Coaching
- HR Tech Stack Advisory, Sales & Service



Drew Fortin

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Lever Talent, Inc.



Meg Patel, Ed.D.

Head of Professional Services
Lever Talent, Inc.

**Let's chat.
Book a call.**

