

## **PRODUCT SUMMARY**

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# **INTRODUCTION**

#### Thank you for considering Eventsquid!

Based on what clients tell us every day, we believe that Eventsquid can enable your business to realize measurable gains in the promotion, efficiency, attendance, communication, data harvesting and overall management of its events.

In summary, our software provides an enterprise service suite that includes:

- online registration and payment processing (as needed)
- personalized registration experiences within a single event setup
- professional-grade event websites (you create)
- HTML5 mobile app with every event
- custom event report creation and export
- REST API
- dynamic charting of your custom registration questions
- printed badges, labels and parking passes
- mobile check-in
- drag-and-drop survey creation and distribution
- exhibitor and booth sales
- ticket sales
- attendee communications center (text and email)
- private event invitation module
- club or chapter websites with roster management and dues payment
- portable calendar widgets
- unlimited administrative user seats with customizable permission stacks
- fully branded instance that hosts only your business events

We are happy to set up a live demo to bring you up to speed on the latest features as well as to answer any questions you have. Once we chat about your estimated usage, we will quickly provide you with a formal proposal, license agreement and price quote.





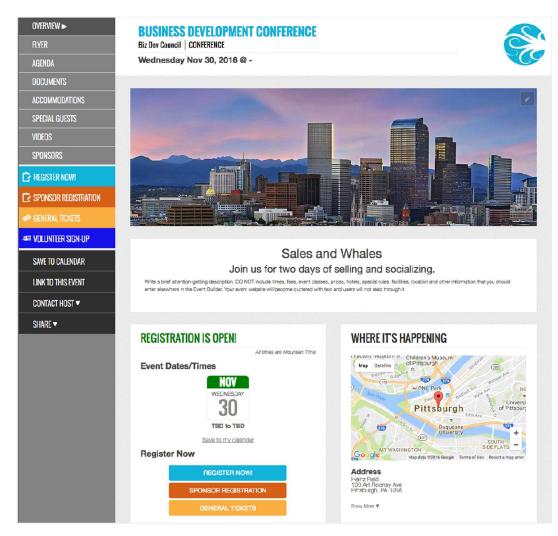
# WHY EVENTSQUID?

Eventsquid began in 2012 within sports and hobby markets. In 2015, we brought our platform to associations, corporations and other organizations. The wide-ranging levels of sophistication among our users and their attendees have driven us to create powerful but elegant and very easy to use software.

If you are trying enterprise level event management software for the first time, Eventsquid is like having an event planner clone who does not care how much work you give them. For users migrating from other event software, Eventsquid is a deep breath of crisp fresh mountain air.

#### It's just different.

Eventsquid marries unprecedented power and flexibility with simplicity. The results for our planners can be measured in time savings, fewer user support issues and improved data aggregation, management and reporting. For your attendees, our software will put a professional face on all of your events and simplify the registration process.



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#### SCOPE OF SERVICES

We envision your business using Eventsquid to consolidate its events and event data within a single database while significantly improving event efficiency and effectiveness.

#### One System. Unlimited Events. Flat Fee.

Eventsquid will give your business access to our entire suite of services for a flat annual fee. The suite includes the features described in the next section. As part of your subscription, you will receive **unlimited** administrative user seats and **unlimited** events.

#### Standardize and Consolidate

Eventsquid will allow your organization and any sub-organizations you have to consolidate all event registration and resulting data in one place. Although each event stands alone, you may replicate past event setups, move events among sub-organizations and pre-populate attendee data for repeat attendees. Each sub-organization can create professional-grade event websites and registration experiences that are customizable by event but consistent across events in terms of user flow and experience.

## **Extract and Analyze**

Using either our custom report builder, dynamic data visualizer or our REST API, you will be able to maximize the value of the data you collect during registration or through our integrated survey module.



#### Distribute

You may optionally use our portable calendar widgets to drop your (or any sub-organization's) event calendar onto any website.





#### **FEATURE OVERVIEW**

## Professional grade websites

Eventsquid allows you to quickly create and customize professional-grade, modern websites that can be updated at any time from anywhere by anybody with administrative access.

- Your branding and colors
- Map and directions
- Registration options and dates
- Dynamic agenda (stays up to date)
- Accommodation options
- Speakers & special guests
- Documents
- Photos & videos

- Flyer
- Sponsors
- Registration item grid
- · Sharing tools
- Contact information
- Save-to-calendar function
- Volunteer signup
- Click-to-buy space maps (booths)





# Personal registration experiences

Our Personal Registration Experience Engine lets you customize - **for any registrant profile type you create** - pricing, registration options, standard prompts, custom prompts, conditional messaging, discounts and communication content.

- Unlimited registration experiences within a single setup
- Let the registrant choose their profile or you dictate it in your invitation
- Clear, simple options
- Third party registration
- Sub-account registration (e.g. minors or others under user's email )
- Guest registration (full and simple types)
- Unlimited registrant type profiles



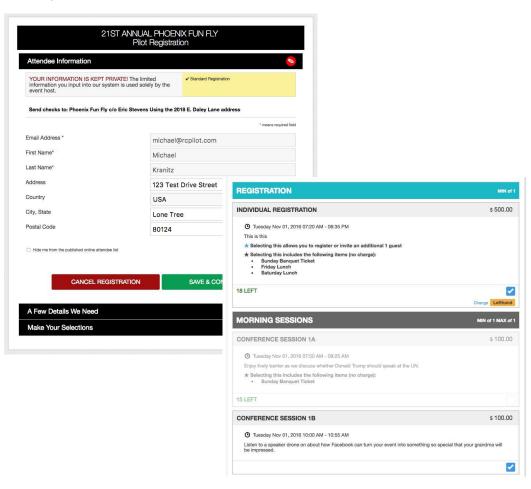




# Intuitive registration forms

Create registration forms that guide the user through the process and pre-populate with the registrant's personal information. Simple forms engender more registrations.

- If the registrant has ever registered for any event in our system, their information will pre-populate the form.
- User-uploaded documents and images are saved to the registrant's library for use in future registrations.
- Unlimited custom prompts with conditional triggers (more infra)
- Logic-based selections that visibly disable non-available options based on what the user just selected.
- Interject your custom text throughout the form.
- Group mutually exclusive registration items together and create minimum/maximum selection rules.
- Bundle items together into packages
- Create automatic rebates, coupons and discounts based on registrant type, registrant responses and more.

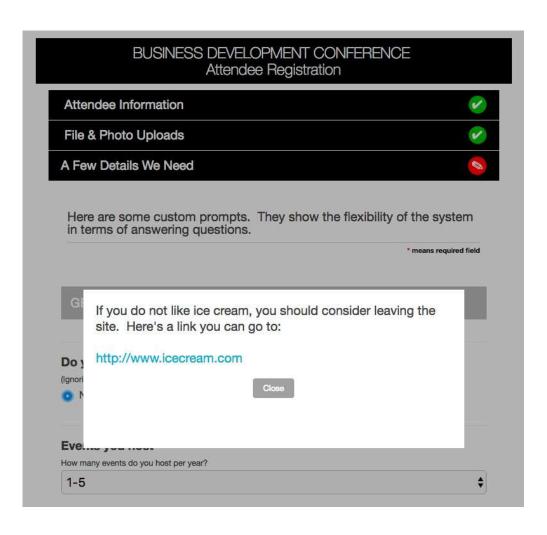




# Intelligent registration prompts

Eventsquid allows your registrant prompts to trigger additional questions, discounts and custom messages based on the registrant's answer.

- You create any type of prompt you wish.
- Decide which registrant type will see the prompt.
- Indicate, for any possible answer to the prompt, whether to trigger another prompt.
- Indicate, for any possible answer to the prompt, whether to trigger a percent or dollar discount.
- Indicate, for any possible answer to the prompt, whether to trigger a custom message that you create.
- Mix and match triggers to create a truly responsive and powerful set of prompts tailored to each registrant type.

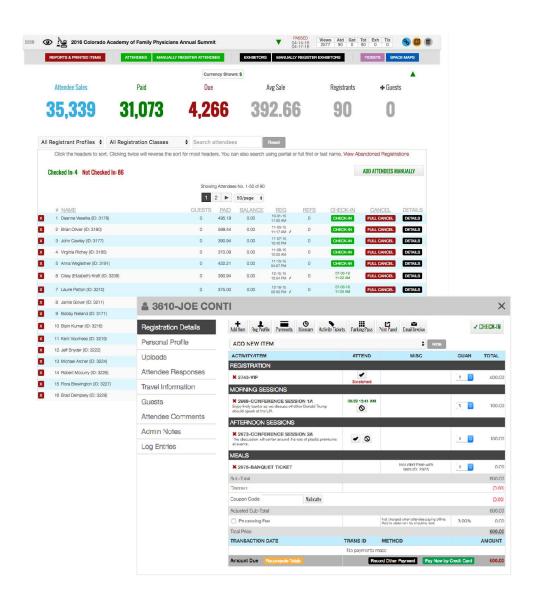




# Live registration console

Use a single console to sort, filter and access all registrations from anywhere. Each registrant has a detail panel with all information you need for review, modification, payment and checkin.

- Gain critical insight into your event at a glance. All information is in one place.
- Simple interface allows for quick access to attendee information. Clean panels display all attendee information. Useful for registration changes, payment and updates.







# Make sense of your data in real time

Eventsquid tracks your registrations per day, registrant profile breakdown and the distribution of answers to all of the custom prompts you include on your registration form. The data is displayed dynamically as attendees register and you can pivot on specific questions, registrant profiles and even one answer to a specific question. You can display your data in grid form or in graphical form. Print or export your data.

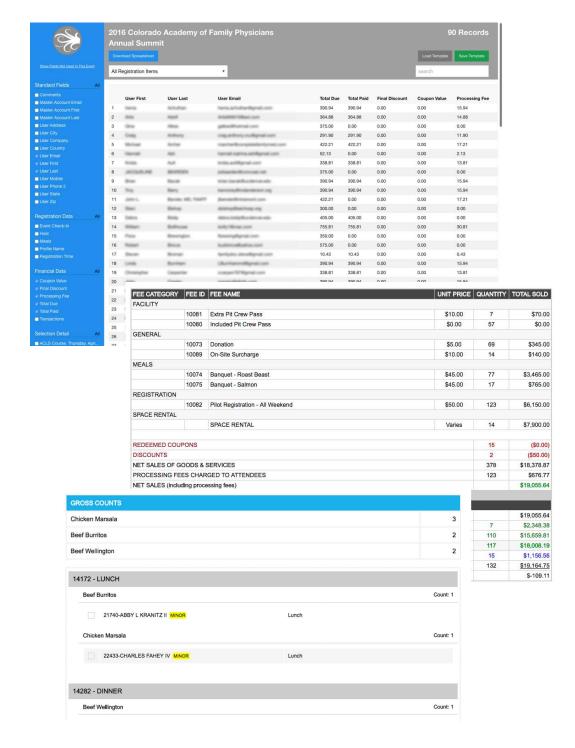






# Reporting and Data Management

Eventsquid features a suite of pre-prepared reports as well as a custom report builder that lets you design your report online for print or export directly to a spreadsheet file. You can save report setups for future use. For direct data transfers, you can use our REST API, which also gives you access to every piece of data you collect within our system.



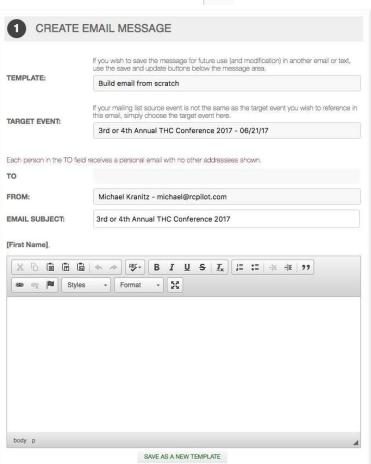


#### Communicate at will

Eventsquid gives you the ability to send on-the-spot or scheduled messages to customized lists.SMS and email.

- Create and filter mailing lists by event, keyword or any registration item.
- Schedule emails for dates before or after your event.
- Auto send travel data
- Save email templates
- Attach documents
- · Attach coded survey links
- · HTML formatted emails
- Send text messages





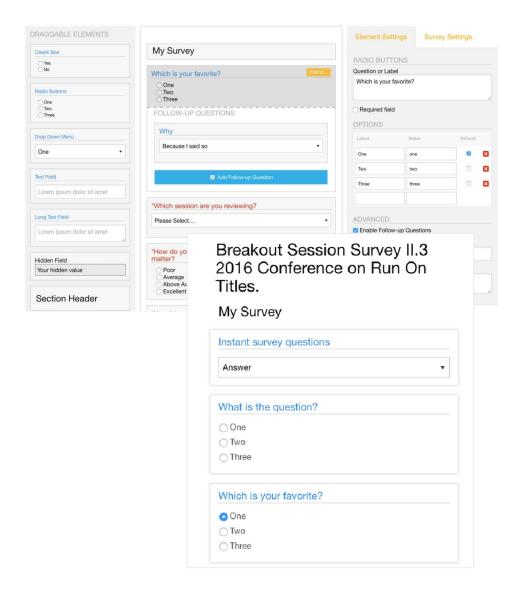
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# Survey says...

Our drag-and-drop survey builder is both fun and powerful. Get pre and post-event feedback from your attendees.

- Create standard or conditional questions.
- Drag and drop questions into your survey. Customize at will.
- Each invitee is tracked so you know who took the survey and who passed.
- Results are presented in grid and graph formats.
- Focus your invitation lists by event and any one or more registration items within the event.





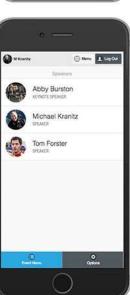
# Pay nothing extra. Do nothing more. The app creates itself.

We don't believe that event hosts get a fair return on downloadable apps that require you to duplicate your event data in order to make the app function and pay a third party app provider. With Eventsquid, the app simply exists and users go to our website on any device to get all they need in a mobile app.

Your app will always look professional and will support live bulletins (posted to the app, email and text), live voting and the essential services you need from a mobile event app.









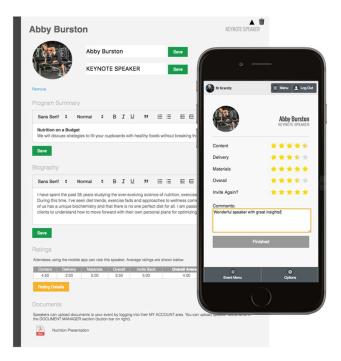






# Speaker Management

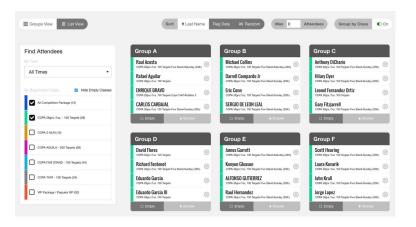
Managing speakers can be tricky business. We begin with a central speaker library made up of speakers that our clients have added to the system. You grow our library and then add your speaker to any event in your dashboard. You can grab the speaker's bio and any documents they have uploaded to your event. Or, you can upload documents for them. Set the visibility and availability of every speaker document.



Documents can be downloaded through the website or mobile app (or both). Attendees can rate speakers instantly from the mobile app and you see the results instantly.

## Grouping made easy.

Our drag-and-drop group builder allows you to pre-distribute registrants into groups by registration class. From there, move people around at will and switch to "List View" for a completed grid.



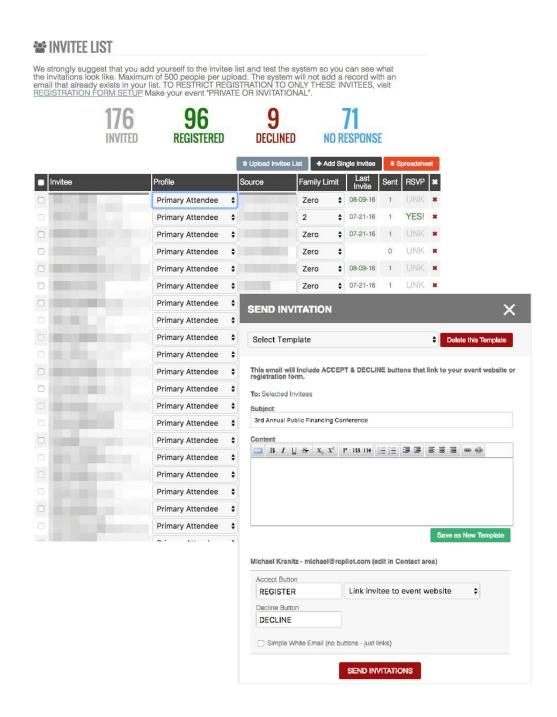




#### **Invitation Lists**

Use the invitation list feature to send customized email invitations with special links to your registration page. The links allow you to pre-determine the registrant's experience (e.g. what they see, what information you ask for, pricing, language etc.).

Upload a list or copy one from a previous event. You can even add individual invitees any time.



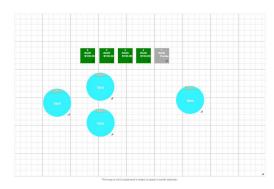
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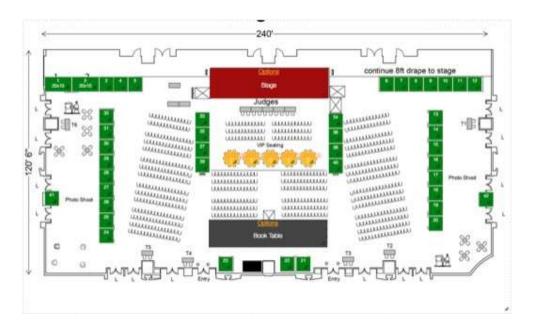
# Click-n-buy spaces

Sell any type of space. Registrants click and buy/reserve.

- Upload your space diagram or leave the canvas empty.
- Drag, drop and resize clickable spaces.
- Drag non-clickable widgets onscreen to represent different areas of your layout.
- Set custom names and prices for each clickable square/circle.
- Use the tool internally or expose to registrants so they have a dynamically updated map.
- Customize who gets to see the space map and select spaces to reserve.
- Use multiple maps with one event in case you have a large area or multiple rooms to represent.
- Use for parking spaces, tents, booths or any other area you wish to sell or reserve.











# Badges, Labels, Vouchers, Bibs & Passes

Our system lets you print an assortment of items designed to reduce your workload and reliance on separate software packages. You are free to export your attendee data and use it with any badge or label program if ours does not suit your needs.

Registrants can self-print scannable vouchers at checkout or anytime afterwards. You can scan them for easy check-in.







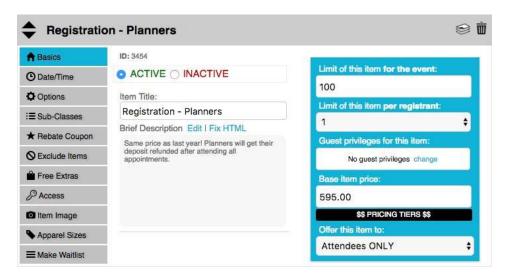
# Logic & flexibility - Your business rules rule.

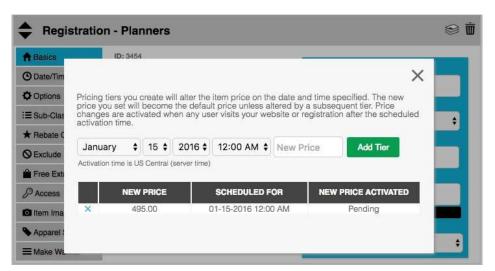
Eventsquid gives you registration item-level configuration tools to accommodate just about any business rule.

- Automatic item limit enforcement
- · Limits per registrant
- Base price plus optional automatic price changes (see second image)
- Optional sub-classes (e.g. chicken or fish on a banquet item)



- Automatic "exclude these items" feature when the user selects this item
- Base price plus optional automatic price changes (see second image)
- Optional sub-classes (e.g. chicken or fish on a banquet item)
- Automatic "exclude these items" feature when the user selects this item
- Automatic "include these items" feature when the user selects this item
- Rebate coupon good for a discount to another registrant for this event.
- Automatic waitlist function
- Age limits, must choose and other options.





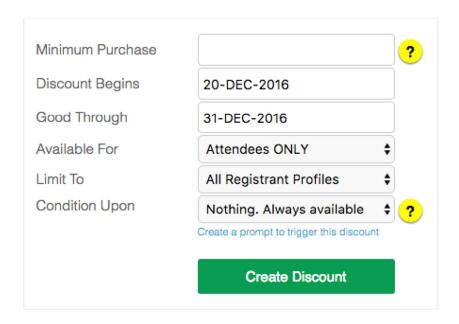


# Discounts & coupons

Discounts and coupons to address virtually any promotional program need.

- Create discounts for specific types of registrants
- Trigger a discount based on the registrant's answer to a question
- Make multi-use coupons that expire after a set number of uses or by a certain date, whichever occurs first.
- Make personal coupons that are emailed directly to an individual. These expire once used by the individual.
- No limits to the number of coupons you can create.

#### Flat or percent discounts



#### Personalized or multi-use coupons

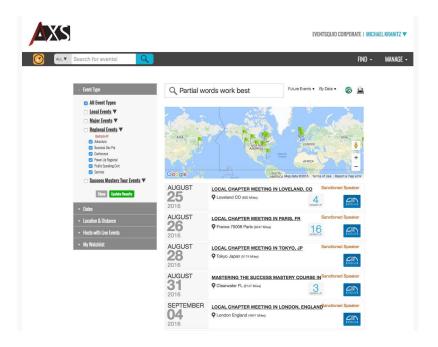


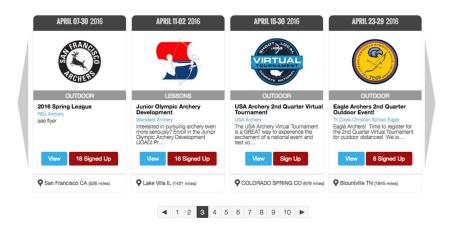


# Aggregate & distribute

Organizations can private label our software in order to aggregate all of their events into a searchable calendar.

- Your central calendar is self-updating
- Searchable by 30+ criteria
- Fully branded for your organization
- Portable widgets let you distribute your event calendar anywhere on the web.
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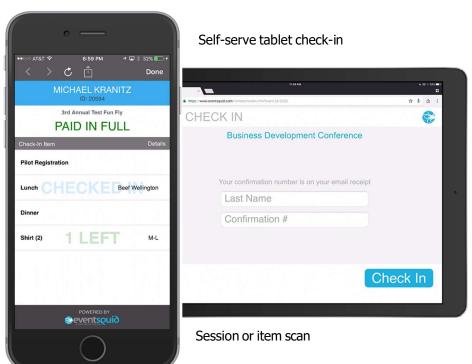




# Multiple Check-In Methods

Eventsquid lets you handle check-in the way you want to.

- Tablet or laptop check-in lists allow event staff to quickly locate and review attendee records and verify registration details and payment prior to check-in.
- Self-serve tablet check-in allows attendees to simply enter their last name and confirmation number to check in.
- Using a mobile device and almost any free QR scanning app, event staff can scan badges
  as well as printed or mobile activity passes to check in attendees per registration item
  (e.g. sub-activity).



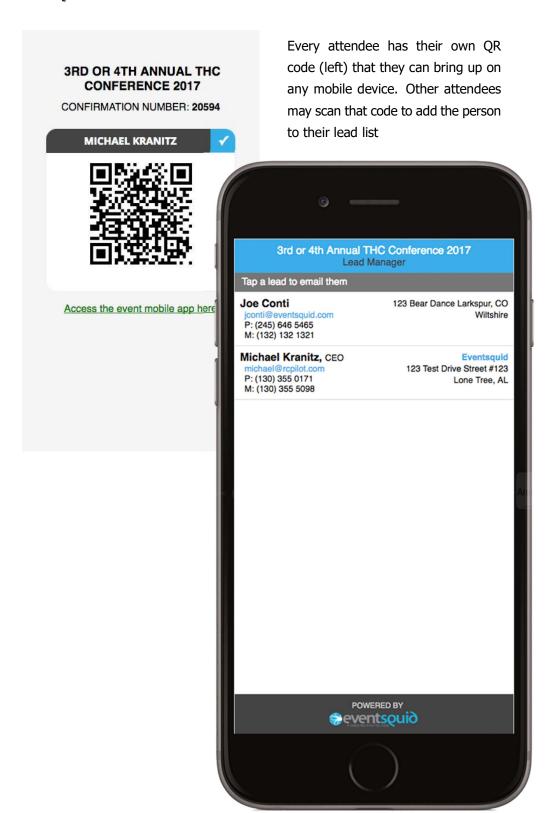
Attendee has mobile QR code which you can scan or you can scan the attendee's badge during the event for individual session checkin.





#### Lead Retrieval

Attendees can use their smart devices to scan other attendees' badges (with QR codes) or mobile QR codes to build an instant lead list.





#### **UNITED LAUNCH ALLIANCE**





"We are loving the changes and look forward truly examining what our new possibilities are! Launchsquid rocks!"

## Who are they?

ULA is a 50-50 joint venture between Lockheed Martin and The Boeing Company formed in 2006 to provide reliable, cost-efficient access to space for U.S. government missions. Their Atlas and Delta launches have spanned more than 100 years and 1,300 launches.

# What they needed.

ULA needed a reliable registration platform that could handle 300-425 people for each launch during the year. Launches involve high security and are invitation only. Invitees may choose different sub-activities to attend during the launch. The data must be accurate and available in real time. The software must also be able to handle different menus of items and privileges based on registrant profile. The launch websites must be professional in appearance and easy to navigate.

# What we provided.

We provided ULA with a branded instance of our software entitled Launchsquid. We have been providing service to ULA since 2015.





## **EXPERIMENTAL AIRCRAFT ASSOCIATION**





"Wow! Amazingly fast turnaround!
You and team rock!!! Please pass my thanks to all."

## Who are they?

Formed in 1953, the EAA hosts the largest aircraft fly-in in the world at its headquarters in Oshkosh, Wisconsin. EAA has more than 800 local chapters that connect with youth who are interested in becoming aviators. The EAA museum boasts a world-class collection of aircraft and aviation memorabilia. The EAA also flies vintage aircraft around the United States and offers rides in these historical aircraft.

# What they needed.

EAA need a system that could handle everything from local club events and roster management to museum events and the association's annual fundraiser. EAA's goal is to consolidate its event registration, roster management and local chapter data into a single platform. The data must be portable and capable of being seamlessly integrated with their association management system.

## What we provided.

We provided EAA with Flightsquid, a site dedicated to EAA. This instance of our software has nearly every feature we offer and serves as an example of how powerful and capable this single platform can be for associations and other organizations with chapters or satellite offices.





## **COMCAST BUSINESS**



## Who are they?

A world leader in digital products and services for businesses of all sizes, Comcast Business has a reputation that speaks for itself.

#### What they needed.

Comcast Business needed a system that could handle its annual event for senior executives. The most important internal event of the year for Comcast requires a professional front-facing website and built-in logic to handle several days of activities during which individuals and their accompanying guests are free to choose different activities (but only one per activity block). The event is invitation-only and registrants must be able to have their administrative assistants register them and their guests.

## What we provided.

We provided Comcast Business with its own branded version of Eventsquid. Comcast makes heavy use of our third-party registration capabilities, which allow third parties to register attendees either under the attendee's account or the third party's account. The system also seamlessly tracks guests and their full menu of activity and meal preferences.







#### **USA ARCHERY**





# Who are they?

Part of Team USA, USA Archery represents the United States in Olympic, Paralympic, Pan American, Parapan American and Youth Olympic Games.

#### What they needed.

USAA needed a way to host quarterly "virtual" tournaments in such a way that shooters could go to their local ranges to compete, record their scores and have those scores roll up into the virtual competition against archers all over the United States. USAA also wanted a way to automatically collect payment from participating clubs (based on the number of competitors and teams) and provide a free resource for local clubs to host their website, event calendar and roster.

## What we provided.

Using our ArcheryEvents.com instance as our platform, we met USAA's needs and continue to host hundreds of archery clubs and every virtual tournament offered by USAA. We also provide local ranges with a mobile scoring solution that shooters can use on their mobile devices as well as a live leaderboard and score result grids. Our system handles any type of archery scoring paradigm (and there are at least a dozen) and allows local clubs to manage their rosters, collect dues and post news and other media. ArcheryEvents.com is the largest platform of its kind operating in the United States.

# CASE STUDIES





#### Client Reviews

"Eventsquid is outstanding! Utilizing this software could not be any simpler. Eventsquid is created with ease for the novice to the advanced creator to customize any event type to suit your business needs. We build custom registration forms quickly and implement for publications easily. Whether you are creating a small, informal meeting to an immensely, large conference; Eventsquid provides the tools."

#### Lisa Larson, AXS Consulting

"Eventsquid Rocks! Their software makes it easy to set up a branded event registration, market and communicate with registrants, manage registrations, accept payment and report on our event successes. This web-based, online registration system worked well for a wide variety of events. With everything online, we didn't have to download or install software. We could build and implement a custom form/registration quickly and easily and within minutes. Testing and tweaking was a snap. The software provided a great desktop and mobile experience for both our customers and our staff."

#### Laura Hunt, EAA (Experimental Aircraft Assn)

We had previously used another well known registration site for all of our launch events. Several reasons we were looking for another software registration site include (but not limited to): not allowing for 'back door' registrations (security), providing SMS texting capability and setting the # of guest allowances per individual email address to name a few. Eventsquid software provided us with ALL of our requirements and numerous other capabilities that enabled us to save numerous labor hours each mission by 1) reducing registrants questions due to the capability to upload documents (providing guests with FAQ's and detailed agendas) and 2) being able to provide all inclusive attendee reports to our customers. Eventsquid's focus on customer service exceeds all expectations; we only wish we found them years ago!

#### **Jennifer Smith, United Launch Alliance**

"Eventsquid has so many easy-to-use tools that an event coordinator or promoter would be truly missing out if they did not use it. The support staff is extremely helpful and very responsive. I have no fear of diving in knowing that I have their team standing by to help with any questions I have. I can't say enough about this platform and team...top notch!"

**Brian Bychowski, DU-BRO Products** 



"This website is by far the best way to manage your radio control racing events on the internet. Creating an event is easy and seamless. Entry fee collection is easy and the reporting of stats is intuitive and very useful. I have saved countless man hours in this one solution website. It's easy to put all your events information on your event page. I especially like the Communication Center. It allows me to quickly update the registered racers of any important news regarding the event. It has drastically reduced misunderstandings from standard event flyers. Questions from the developer are answered very quickly and updates are always coming at a regular pace. The software and website continue to offer more!"

#### Fred Medel, Tamiya America

"The flexibility of this product is simply incredible. This is an event management platform for all your events. If you are an event manager you know how many things you need to do to get an event up and running. Imagine a single place to authorize and manage all your events, attendees, administrators, sponsors, volunteers and much more in one easy to use platform. If you've not played around with this, you really need to give it a go!!!! I referred this to several companies with awesome results."

#### **Jacques Van Der Merwe, Data Connect Corp.**

"Incredible! We've been working with Eventsquid since the early stages of their development and have now hosted 8 events using their software. They continue to deliver excellent service, a fully responsive website, enhanced function and customizability that is unrivaled by their competitors. Most of the time they even find, diagnose and fix any issues before we even know they exist. Their pricing is extremely competitive and their software even gives you the option to pass along related fees to participants, if you so chose. We would highly recommend exploring Eventsquid for your next event!"

#### **Skylar Brady, Defined Athletics**

"I've been around software for twenty years and even I was impressed with how much power and flexibility Eventsquid delivered through an intuitive interface and user flow. These guys are nimble too and that translates into great service and attentiveness."

#### **Mike Higgins, Perform Consulting Group**

"We have been using Eventsquid's "Golfsquid" service for two years to host our magazine's annual golf tournaments. The software organizes our events efficiently and saves us considerable time. It is very easy to use and extremely flexible. We feel so good about it that we exclusively recommend it to our readers."

#### Allen Walters, Publisher - Colorado Avid Golfer Magazine



We would love to hear from you and show you our software live via zoom meeting. If you would like to set up a demo or just chat about features, pricing or anything else, please reach out.

**Dean Russo** 

**Eventsquid, VP of Sales** 

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