Testing As A Service(TaaS)
Proposal

Package Overview

At **BetterQA**, we stand as defenders against digital deception and substandard tech practices. Our mission is to deliver **outstanding QA**—always. Through our structured and strategic approach, our **Testing as a Service (TaaS)** packages are designed to be **both affordable and scalable**

Whether you're just starting your project or navigating the complexities of a large-scale deployment, our **TaaS offerings** ensure your software meets the **highest standards, reduces risks, and optimizes costs.**

Package Option #1

➡️ **Starter Package**

Ideal for **small projects** or those **just beginning** their QA journey. This package ensures that even the most straightforward projects benefit from our proactive QA processes

- **Services Included**: Basic Functional; Testing (Web, Mobile, Desktop); Basic Regression Testing; Test Case Design & Execution
- **Test Coverage**: Up to 50 test cases
- **Security Testing**: Basic vulnerability scanning
- **Automation**: Not included
- **Delivery Timeline**: 2 weeks
- **Flat Fee**: €1,950
- **Deliverables**: Test Case Documentation; Test Execution Reports; Defect Reports

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Package Option #2

➡️ **Growth Package**

Designed for **growing projects** requiring more comprehensive testing. This package is ideal for businesses looking to scale while maintaining the quality of their software.

- **Services Included**: Functional Testing (Web, Mobile, Desktop); Regression Testing; Test Case Design & Execution; Defect Tracking & Reporting; API Testing and Backend Validation
- **Test Coverage**: Up to 150 test cases
- **Security Testing**: Basic vulnerability scanning
- **Automation**: Not included
- **Delivery Timeline**: 6 weeks
- **Flat Fee**: €6,750
- **Deliverables**: All deliverables from the Starter Package; Security Test Summary; Backend Test Reports

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Package Option #3

➡️ **Professional Package**

Perfect for **more complex projects** that require advanced testing services. This package integrates targeted automation to ensure your critical workflows are flawless.

- **Services Included**: Functional Testing (Web, Mobile, Desktop); Regression Testing; Test Case Design & Execution; Defect Tracking & Reporting; API Testing and Backend Validation; Targeted Automation Scripting (for critical workflows); Intermediate Security Testing (OWASP Top 10 vulnerabilities)
- **Test Coverage**: Up to 300 test cases
- **Automation**: Targeted automation for critical paths
- **Delivery Timeline**: 10 weeks
- **Flat Fee**: €11,500
- **Deliverables**:**All deliverables from the Growth Package**; Automation Scripts (for selected critical paths); Security Test Summary; Compatibility Test Reports

Package Options #4

➡️ **Enterprise Package**

Tailored for **large-scale, mission-critical projects** that demand extensive testing services. This package offers enhanced automation and security testing to defend your product against the most rigorous challenges.

- **Services Included**: **All services in the Professional Package, plus:** Enhanced Automation (covering high-risk areas); Continuous Integration/Continuous Delivery (CI/CD) Pipeline Integration; Enhanced Security Testing (including penetration testing and sensitive data protection); Accessibility & Usability Testing; Regular Test Review Meetings and Progress Reports
- **Test Coverage**: Up to 500 test cases
- **Automation**: Comprehensive automation for key areas
- **Delivery Timeline**: 16 weeks
- **Flat Fee**: €24,000
- **Deliverables**: **All deliverables from the Professional Package**; CI/CD Integration Reports; Accessibility & Usability Test Reports; Advanced Security Audit Reports; Regular Progress Reports

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Value Proposition

Outstanding QA, Always: Our **Starter Package** is priced under €2,000 to make high-quality testing accessible to all businesses. This affordable entry point encourages long-term partnerships built on trust and consistent quality.

Scalable Solutions: As your project grows, so do our services. **Each package builds on the previous**, offering increasingly comprehensive testing solutions tailored to your project's complexity.

Cost and Time Predictability: We offer **flat-fee pricing** with clearly defined timelines, ensuring predictability in both budget and delivery. No surprises—just reliable, proactive QA processes.

Strategic Quality Assurance: Each package is designed to deliver high-quality outcomes, with **a focus on defect prevention**, security, and cost savings. By identifying issues early, we help reduce the impact of post-release defects.

Pricing and Timing

Starter Package:
€1,950 (Flat fee)

Scope: Ideal for small projects.
- Basic Functional Testing (Web, Mobile, Desktop)
- Basic Regression Testing
- Up to 50 Test Cases
- Security: Basic vulnerability scanning
- Delivery: 2 weeks

Growth Package:
€6,750 (Flat fee)

Scope: Designed for growing projects.
- Functional Testing (Web, Mobile, Desktop)
- API Testing & Backend Validation
- Up to 150 Test Cases
- Security: Basic vulnerability scanning
- Delivery: 6 weeks

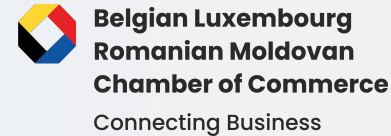**Professional Package**:
€11,500 (Flat fee)

Scope: Perfect for more complex projects.
- Functional Testing (Web, Mobile, Desktop)
- API Testing & Automation for Critical Workflows
- Up to 300 Test Cases
- Security: Intermediate testing
- Delivery: 10 weeks

Enterprise Package:
€24,000 (Flat fee)

Scope: Tailored for large-scale projects.
- Enhanced Automation (high-risk areas)
- CI/CD Pipeline Integration
- Up to 500 Test Cases
- Security: Advanced penetration testing
- Delivery: 16 weeks

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BRIEF OVERVIEW OF OUR PROJECTS

SEPHORA

Quick Qnect
BIM Optimization Software

CO|CO|MO|RE

MEDIAL
Library • Live • Learning

primeur.

brightcheck

ER2

data content manager

pluto tv

McDonald's

LE FIGARO

Owlet

vulog

OXID

safeOnline

eyeware

ITIDIGITAL
travel software solutions

GoDaddy

Nestlé

butter

Rhythm Science

exense

SP6
SYSTEMS MADE
Secure. Compliant. Resilient.

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What our partners say about us

"They consistently find solutions that fit our need and are willing to go the extra mile în daily assignments."

VP of Digital Strategy, ITI Digital
Aline Gill

"We were impressed with their talented, motivated, and smart employees who were diligent and committed."

CEO, Eyeware Tech SA
Kenneth Funes

"They consistently exceeded our expectations."

CEO, Razorfish
Josh Campo

"BetterQA's ability to provide comprehensive, high-quality testing across multiple platforms stands out."

QA Team Lead, Vulog
Mohamed Rekima

"Their ability to go the extra mile to fit the situation and turn it around into success is impressive."

Director Project Management, Cocomore AG
Ciprian David

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Summary

- Partner with **BetterQA's Testing as a Service package** to receive a tailored solution that aligns perfectly with the complexity and scope of your project;
- Our **transparent pricing, combined with our commitment to quality** and efficiency within a clearly defined timeline, offers the best value for your investment
- Let us help you deliver **software that meets and exceeds expectations**—ensuring your product remains free from digital deception and substandard practices.

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