Localization ROI by the Numbers



Meet your global customers where they are

native language is more

important than price

89%

of internet users are outside the United States

52.7%

71%

of Fortune 500 companies invest in localization to reach customers in existing markets 72.1%

of people spend most of their time on sites in their own language

USD invested in

localization

Increase customer engagement & profit by speaking the native language. Give your global buyers the content they are looking for.

From consideration		to purchase	
65%	prefer content in their native language, even if it is poor quality	76 %	prefer to buy products with info in their native language
73 %	want product reviews in their native language, if nothing else	40%	will never buy from websites in other languages
76 %	will choose the product with info in their native language	75 %	are likely to make a repeat purchase if customer care is in their native language
FO F	say obtaining info in their	¢0F	is returned for every \$1

Source: <u>CSA Research</u>, 2020