



Driving efficiency: How J & M Tank Lines streamlines operations with PrePass bypass and toll management.

 Case Study | J & M Tank Lines



 Russell Curbo, VP of Safety & Compliance

Dry bulk freight INDUSTRY	500+ Trucks COMPANY SIZE	Birmingham, AL LOCATION	Since 2017 PREPASS CUSTOMER
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A reputation for safety and operational excellence

J & M Tank Lines, a Birmingham, AL-based bulk carrier, specializes in transporting chemical and dry goods across the Southeastern U.S. Known for its high safety standards, operational excellence, and driver-first culture, J & M runs a high-compliance fleet that crosses multiple state lines every day.

Recognizing the need for a better approach

As the demands of modern trucking continued to grow, the team at J & M knew they needed a more effective way to boost efficiency, control costs, and support their drivers—so they turned to PrePass.

“There’s a lot of different choices for things we can use, and we chose PrePass,” said Zack Krause, Operations Manager. “They provide us the technology, they’re innovative, and there’s a lot of data that we can get right at our fingertips.”



Bypassing delays and keeping drivers moving

Operating in a region with numerous weigh stations and toll plazas, J & M was no stranger to operational roadblocks. Delays at weigh stations were eating into valuable drive time and putting delivery schedules at risk. With PrePass’ industry-leading bypass technology, trucks kept on schedule and reduced idling, lowering fuel costs and equipment wear. Drivers experienced fewer interruptions, less frustration, and more predictable schedules.

PREPASS SERVICES

- PrePass Bypass
- PrePass Toll Management

BUSINESS NEED

Weigh station delays, rising toll costs, limited visibility into both bypass and toll charges, and driver burnout were cutting into J & M Tank Line’s efficiency and impacting their bottom line.

BUSINESS SOLUTION

J & M implemented PrePass Plus, a bundled solution that combines weigh station bypass and toll management, across their fleet to streamline operations, save time and money, and improve driver satisfaction.

BUSINESS RESULTS

In the past 12-months, J & M

- received over 14k bypasses
- saved \$152k in operational costs
- saved \$37k in fuel

while boosting driver and staff satisfaction, leading to higher retention.

Empowering safety decisions with actionable insights

Along with reliable bypasses, INFORM™ Safety added another layer of value, delivering data-backed insights into inspection history, ISS scores, and CSA trends—helping the safety team make more informed decisions.

“PrePass gives us the ability to be a proactive company, and make sure we’re operating as safe and efficient as we possibly can,” said Russell Curbo, VP of Safety & Compliance.

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Simplifying toll management and reducing costs

Tolling was another area ready for improvement. J & M adopted PrePass Toll Management, which consolidated billing across multiple agencies into a single monthly invoice. This reduced administrative workload, simplified dispute resolution, and minimized costly errors—freeing staff to focus on higher-priority tasks.



A seamless rollout across the fleet

J & M implemented PrePass fleetwide, leveraging both transponders and the PrePass Mobile App to maximize bypass opportunities. With hands-on support from the PrePass team, the transition was smooth. Onboarding for drivers and managers ensured everyone was set up for success and the platform was fully integrated into daily operations.

“As we continue to grow, we know PrePass will be right there alongside us,” said Krause.



Results that drive savings

The impact was immediate. Trucks spent less time at weigh stations, fuel consumption dropped, and toll management became faster and easier. Across the organization, teams gained confidence and the insights they needed to make better decisions—improving both performance and peace of mind.

A lasting partnership built for success

Partnering with PrePass has helped J & M Tank Lines create a more efficient, data-driven operation—one that’s centered around drivers and aligned with the company’s unwavering commitment to safety and service.



**Contact PrePass today
to start saving time
and money every day.**

www.prepass.com

We want to help.

Ready to improve your fleet’s efficiency, safety, and driver satisfaction?

Call one of our U.S.-based customer service representatives to get started.

1-800-PREPASS (1-800-773-7277)