



# Curated.Media

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Supply Side Trader®

# Curation is the solution to solve for the unnecessary complexity of the Programmatic ecosystem

**Curation Can Bring Simplicity And Order To The Supply Side**

**As The Open Web Wobbles, Index Exchange Is Betting On Curated Deals**

**Curation Unlocks First-Party Data's Value for Everyone In The Ad Tech Ecosystem**

**The Rise of the Curation House**

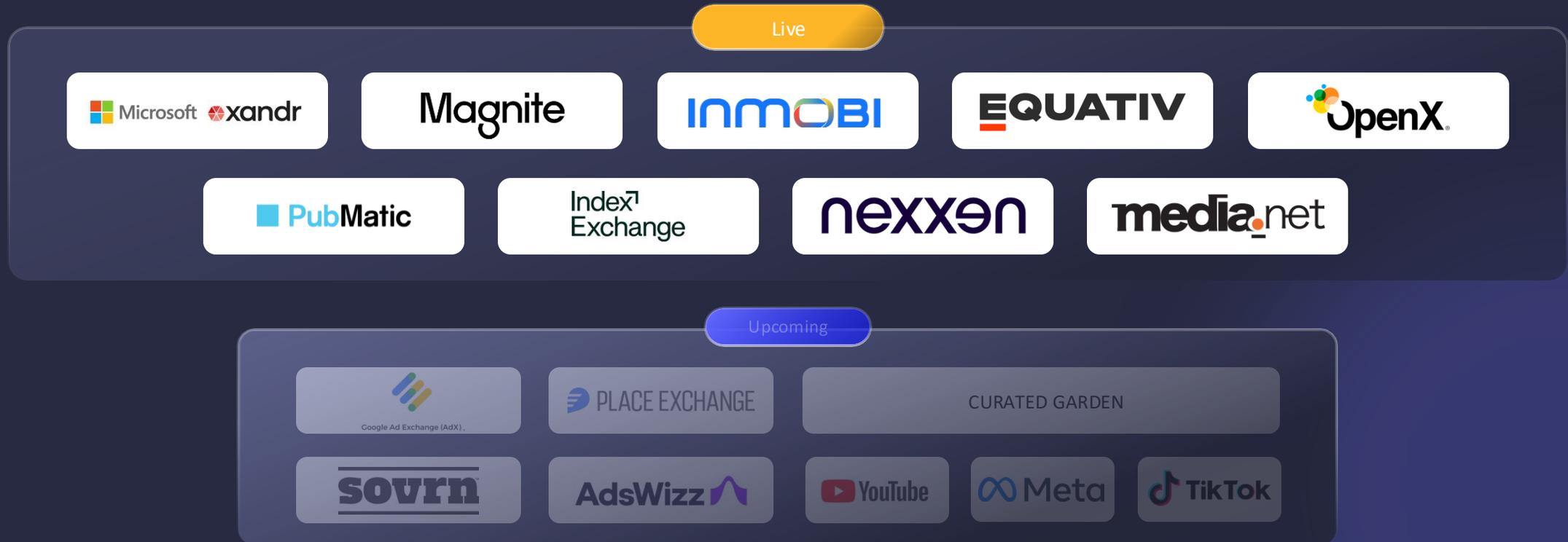
**“The infrastructure and performance expertise within curational layers are poised to add value to the extensive inventory liquidity available on programmatic platforms”**

Sources:

<https://www.adexchanger.com/the-sell-side/curation-can-bring-simplicity-and-order-to-the-supply-side/>  
<https://www.adexchanger.com/online-advertising/as-the-open-web-wobbles-index-exchange-is-betting-on-curated-deals/>  
<https://www.adexchanger.com/content-studio/curation-unlocks-first-party-datas-value-for-everyone-in-the-ad-tech-ecosystem/>  
<https://www.exchangewire.com/blog/2024/02/21/the-rise-of-the-curation-house/>



# 1 Platform to access the entire Supply-Side Ecosystem



# Supply Side Trader<sup>®</sup>: Humans over Machines

Programmatic media trading is an art and a science

## Then

A Programmatic trader optimizes campaigns in a DSP, buying on open auction and **manually negotiating/trafficking/QAing/optimizing PMPs.**

DSP algorithms do a decent job at optimizing campaigns based on supply but **it takes time, money and often still doesn't meet performance KPI goals.** SSPs have no visibility into what advertisers are trying to accomplish with their campaigns nor do they understand current performance.

## Now

Let a Supply Side Trader<sup>™</sup> continuously optimize media on the SSP side so that **the DSP trader can focus on other levers to drive performance.**

Bridge the gap between DSP and SSP by providing Supply Side Trader with DSP reporting so that your campaigns benefit from **automated daily supply optimizations.**

MANUAL TRADING BEFORE

MANUAL TRADING AFTER

AUTOMATION BEFORE

AUTOMATION AFTER



# Advertisers and agencies get better performance at no added cost



We deliver better outcomes thanks to **handpicked premium inventory** across all channels



We continuously optimize curated inventory to **drive better performance** on your behalf

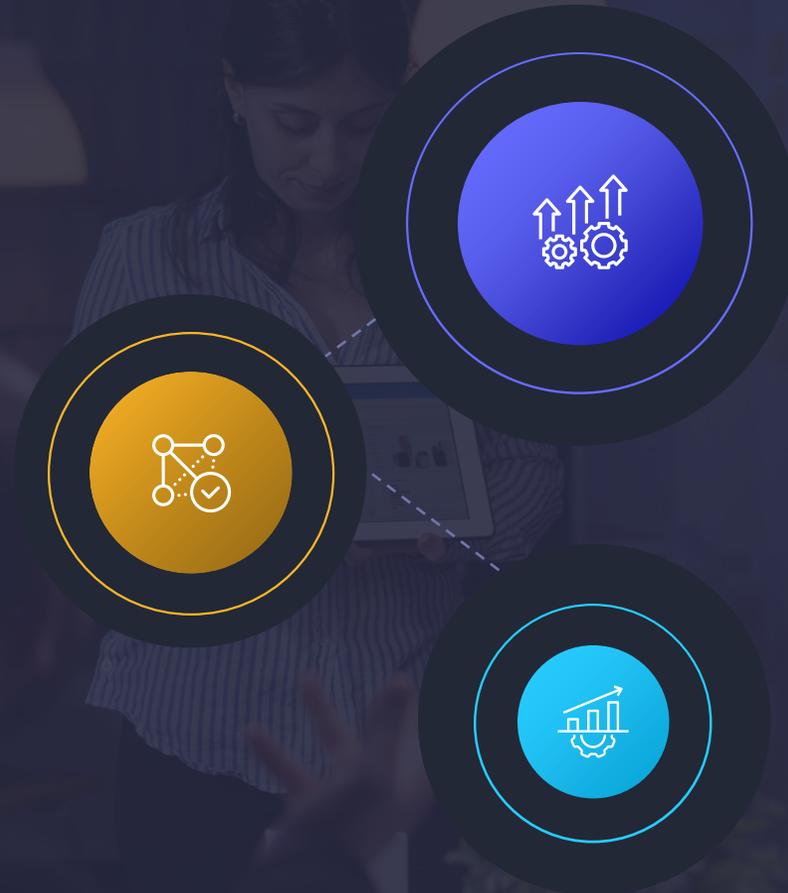


**No more time wasted** negotiating, QAing and optimizing PMPs



# Publishers get incremental revenue and transparency into advertiser's spend

Publishers are incentivized to curate the most performant placements



We help publishers monetize their Owned & Operated inventory and audiences

Publishers benefit from the added contextual signals and audiences we package with their inventory



# No paperwork, no added fees, no minimum spend



Advertisers, agencies and DSPs do **not need to contract** with Curated.Media to use its services

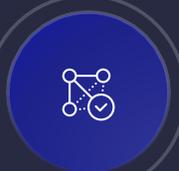
**No paperwork is required** on the demand side, we are contracting on the supply side with SSPs and Publishers

**No need to even signup**, the platform is non gated

Test our PMPs **without any minimum spend** commitment



# We are compatible with your current DSP and setup



Use the DSP of your choice to run our PMPs, we are compatible with most platforms

Display & Video 360	theTradeDesk	Microsoft xandr
StackAdapt	yahoo!dsp	and many more



No need to train employees on a new platform



Keep your existing campaign setup with

- ✓ Brand safety pre-bid filters
- ✓ Audience suppression
- ✓ Blocklists
- ✓ Frequency control etc.



# Scale across geos and formats

Access curated supply globally at scale

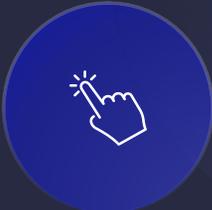
## Channels Supported

- ✓ Audio
- ✓ CTV
- ✓ Display
- ✓ DOOH
- ✓ Native
- ✓ Video
- ✓ YouTube

Standard IAB, Rich Media and Interactive Formats



# Pick from our curated supply libraries



Find curated inventory directly from our PMP Library, **it is two clicks away**



Our libraries are self-service allowing you to **receive PMP deals quickly**



Contextual

Audience-layered

Scored Domains

Performance

Sensitive Categories

CTV Packages

DOOH



# Sensitive Categories Library

Scale and Performance for Sensitive Verticals



Run ads at scale for **sensitive categories** such as

Pharma

Gambling

Cannabis

Political

Alcohol

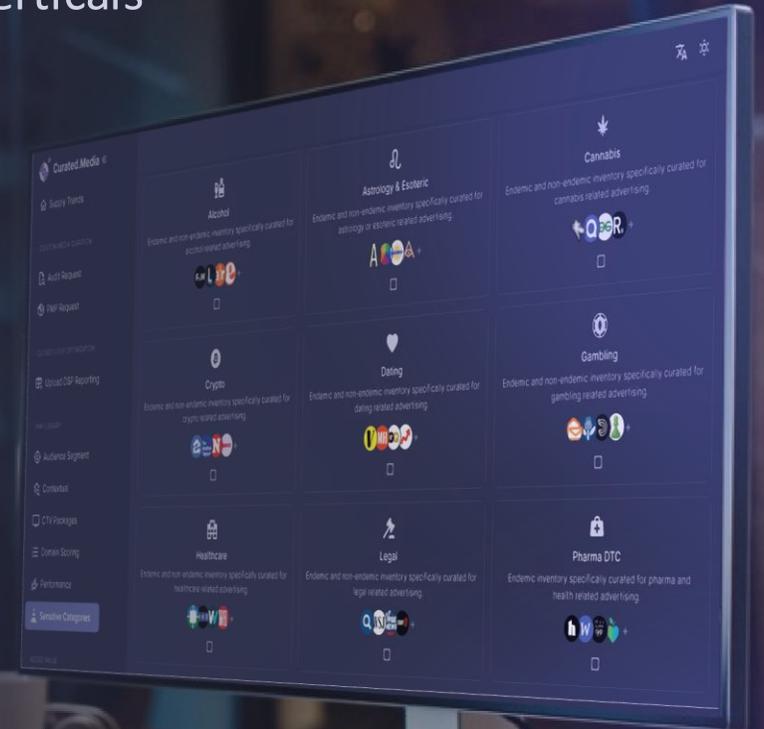
Crypto



We go out and curate **endemic and non-endemic publishers** and placements that support your sensitive category



You no longer need to rely on open auction to scale, enjoy premium inventory **known to perform for your segment**



# Audience Segment Library

Publisher's First-Party and/or Third-Party Audiences Layered



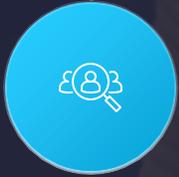
## Test PMPs layered

with publisher's first-party data and/or third-party audiences



## Review estimated reach

on the geo and audience(s) selected per device



## Request custom audiences

if the segment you are looking for is not available off-the-shelf



# Performance Library

Inventory Known to Perform for your KPIs



PMPs specifically curated to **drive towards the KPI of your choice**



We consistently curate publishers and placements that drive performance towards key performance indicators



Choose from **Upper Funnel or Lower Funnel KPIs** such as

- Attention
- Viewability
- Click-Through-Rate
- Video Completion Rate
- CPA or ROI



# Contextual Library

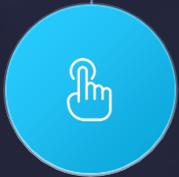
Select the Right Context for your Campaigns



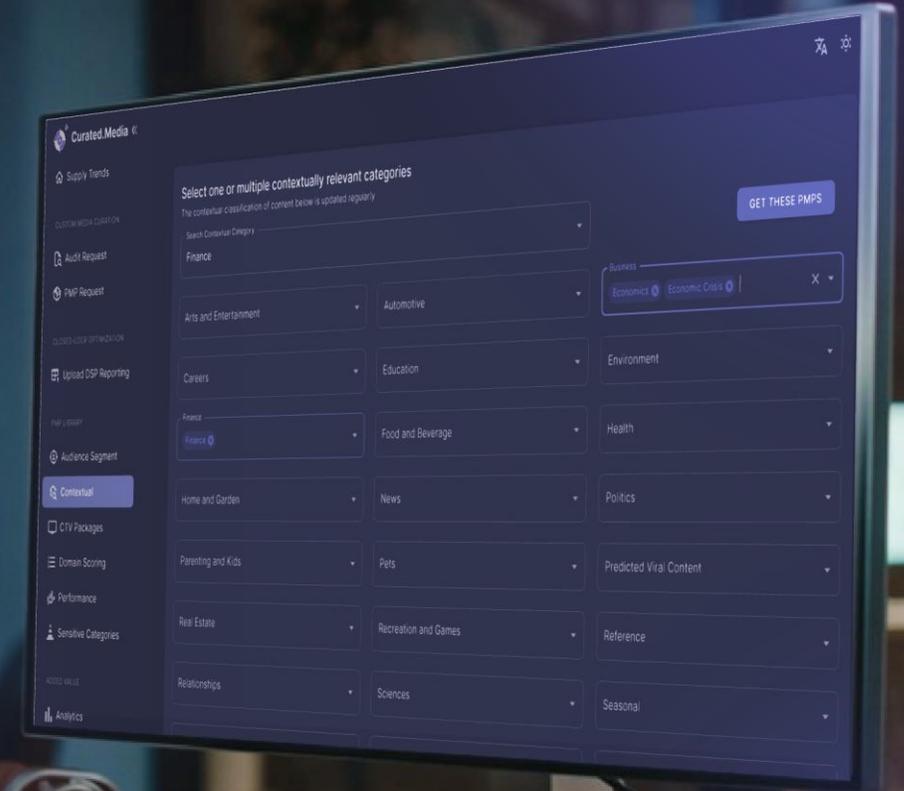
Select **contextually relevant categories** from our own contextual classification



Test different context separately or combine them in a single PMP for scale



Request custom contextual PMPs if you are not finding what you need off-the-shelf



# Domain Scoring Library

Publishers who Over-index Towards your Core Audience Demographics



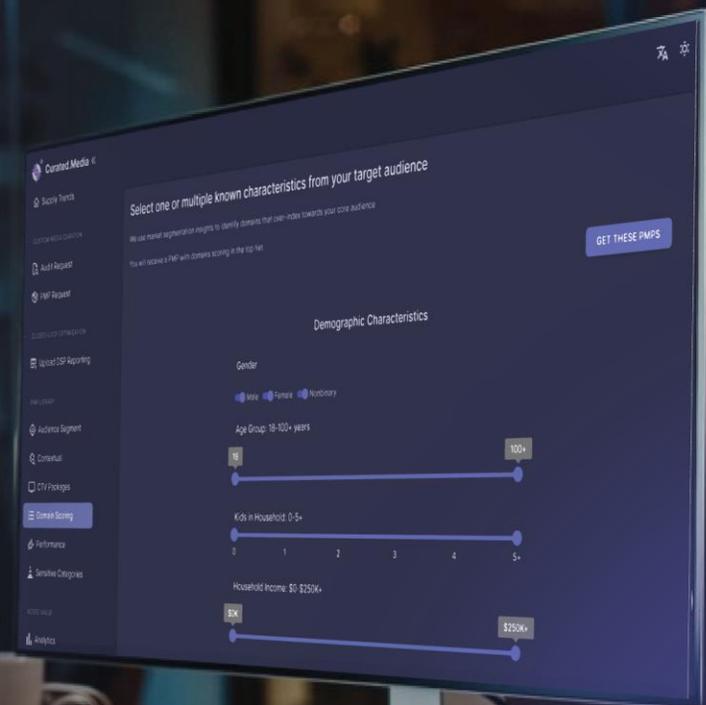
Select one or multiple **known characteristics** from **your target audience**



We use **market segmentation insights** to **curate inventory** that over-index towards your core audience and score them in three tiers



Leverage **known demographic information** to focus your ad spend on publisher who aligned best with your ideal customer profile



# DOOH Library

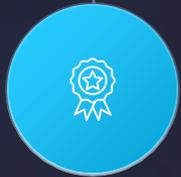
Browse 800K+ DOOH screens globally by location and venue type



Select a **location down to Zip Code level** and browse the map to select screens



Pick from **90+ venue types** to find the most relevant billboards



Choose segments to **identify areas over indexing towards your audience target**



# Request Custom Curation



Request **custom PMPs** based on your KPIs



Ask for **specific formats, publishers, geos, context** and more



Share insights on what you are looking for and **we will create performant PMPs on your behalf**



# Let a Supply Side Trader Continuously Optimize for You



Upload DSP reporting and we will take care of the rest



We optimize curated supply daily leveraging supply side data points such as domain, app, device type, channel, format and sizes, operating system, browser, viewability, ad duration, placement and contextual signals from content



Free up time for your DSP trader so that it can focus on other levers to drive performance



# Deal Health Reporting

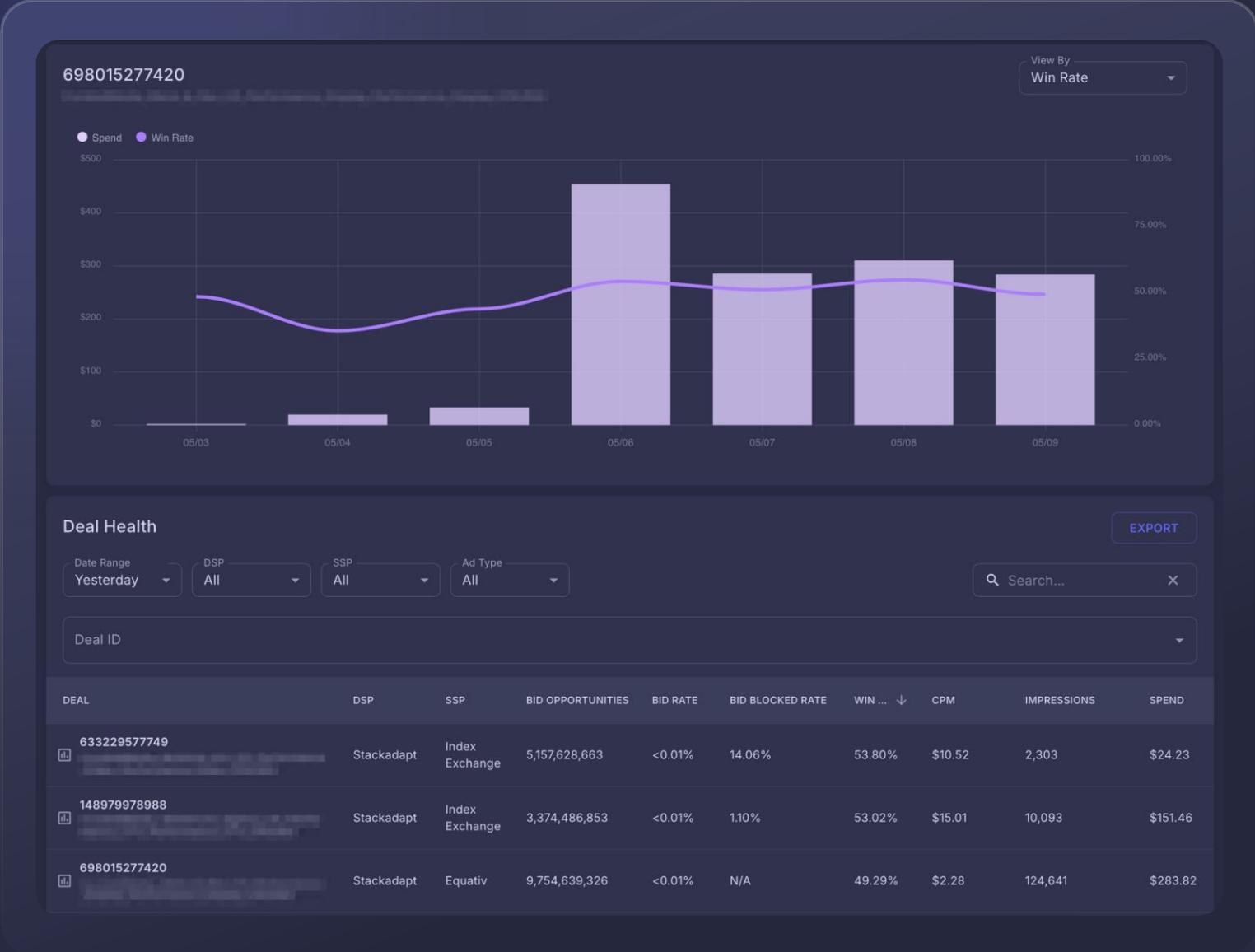
Monitor:

Bid Opportunities

Bid Rate

Bid Blocked Rate

Win Rate



# Deal & Publisher Reporting

Review Performance across:

DSPs
SSPs
Ad Type
  
OS
publishers
and more

### Key Metrics

- 196,323 Impressions
- \$15.57 CPM
- 98.07% VCR
- 0 Clicks
- 0.00% CTR
- \$3,057.67 Spend

### Deal Trend

View By: CPM

### Deal Reporting

EXPORT

Date Range: Last 30 Days | DSP: All | SSP: All | Ad Type: All | OS: All

Deal ID: 148979978988

PUBLISHER NAME	DEAL	DSP	SSP	IMPRESSIONS	CPM	VCR	CLICKS	CTR	SPEND ↓
<input checked="" type="checkbox"/> DIRECTV	148979978988	Stackadapt	Index Exchange	87,592	\$15.24	98.86%	0	0.00%	\$1,334.81
<input checked="" type="checkbox"/> Tubi: Free Movies & Live TV	148979978988	Stackadapt	Index Exchange	64,318	\$16.02	98.71%	0	0.00%	\$1,030.11
<input checked="" type="checkbox"/> The Roku Channel	148979978988	Stackadapt	Index Exchange	44,413	\$15.60	96.50%	0	0.00%	\$692.75



Block Publishers

PUBLISHER NAME	DEAL	DSP	SSP	IMPRESSIONS ↓	CPM	VCR	CLICKS	CTR	SPEN
	148979978988	Stackadapt	Index Exchange	37,443	\$15.12	98.93%	0	0.00%	\$565.97
<input type="checkbox"/> DIRECTV									\$81.63
URL OR APP/BUNDLE ID:				5,385	\$15.16	99.00%	0	0.00%	\$76.80
<input checked="" type="checkbox"/> 1136238277				5,087	\$15.10	99.17%	0	0.00%	\$78.75
<input checked="" type="checkbox"/> 140474				5,215	\$15.10	99.39%	0	0.00%	\$285.99
<input checked="" type="checkbox"/> B01J62Q632				18,928	\$15.11	98.74%	0	0.00%	\$0.82
<input checked="" type="checkbox"/> Fire TV B01J62Q632				54	\$15.12	100.00%	0	0.00%	\$41.98
<input checked="" type="checkbox"/> com.att.tv									
<input checked="" type="checkbox"/> com.att.tv.openvideo				2,774	\$15.13	98.85%	0		
<input checked="" type="checkbox"/> directv.stb									

Bundle IDs

Block Publishers,  
Domains, App or Bundle  
IDs from Live PMPs in  
**Two Clicks Directly  
from Reporting**



# Live PMP Management

Edit Live PMPs

Ask us to troubleshoot deals on your behalf

### Edit PMP Deal

Deal Information

Deal Name: [REDACTED] Deal ID: 730797869791

Required Fields

Select Geo: UNITED STATES Select Ad Type: CTV Floor\*: 5 \$

Optional Fields

Primary KPI: [REDACTED] Secondary KPI: [REDACTED] Device: [REDACTED]

Deal Status

Requested  Live  Paused  Auto-Paused

Publisher Inclusion or Exclusion: [REDACTED]

SAVE CANCEL

### Ask us to Troubleshoot

Deal ID: 730797869791

- Unable to spend
- Not enough scale
- CPM is too high
- Not hitting KPI
- Other

SUBMIT CANCEL



# Build Your Own Curation House With Enterprise Controls and Reporting



# Build Your Own Curation House With Revenue Monitoring and Margin Controls



Revenue Monitoring

Margin Controls





# Results speak for themselves



## Cosmetic Retailer

Saw **-42% lower CPA** compared to open auction



## Independent Agency

Running campaigns for a B2B brand saw **-21% lower bounce rate** compared to open auction and other PMPs



## Pharma Brand

Saw **+58% longer time** spent on site for traffic driven from our PMPs compared to open auction



# Clients say it best

Curated.Media provides a unique data curation experience often missing from other partnerships. Their user-friendly dashboard allows for building customized PMPs with full targeting control, minimizing the need for back-and-forth communication. The result is premium, high-quality inventory that **has delivered some of the best performance I've seen across video and display campaigns.**

Mike McDonald  
Sr. Partner Solutions Manager

VIRALGAINS



Curated Media has been a great partner for us as we create a premium experience for our Turn It Blue Ads platform users. Pre-bid filters on the DSP side just weren't cutting it anymore, especially when trying to weed out bad actor mobile app inventory. Cedric and his team have worked with us to curate more than 200+ curated inventory **packages to ensure we only end up on quality sites, platforms and apps across the display, online video and CTV ecosystems.** Both us and our end clients couldn't be happier with this added layer of supply side curation.

Nick Passanante  
Managing Partner

turnitblue  
digital



# Clients say it best

Curated Media has been a game-changer for our clients. Their commitment to brand safety and premium inventory has **significantly boosted our clients' return on ad spend, averaging a 6X ROI**. Partnering with Curated ensures our clients' ads are placed in secure, high-quality environments, leading to real bottom-line results. Plus, it's just a slick platform.

Andrew Barrow  
Founder & President



Version2 experiences **20% decrease in negotiated PMP pricing** by utilizing Curated.Media, while also **saving an average of \$1,000 in agency hours per PMP** by not having to manage the negotiations per exchange.

Shane Taylor  
Founder & COO

