

The Rank Group: Transforms Their Estate Management with WorkSavi

Gaming Case Study



Background

The Rank Group, a leader in UK gaming, manages a vast property portfolio, including 50+ Grosvenor Casinos and 90+ Mecca Bingo halls. Efficient estate management is crucial to their operations, requiring a dynamic solution for managing leases, payments, compliance, and strategic decisions across their nationwide footprint.

The Challenge

The Rank Group previously used MRI Software, their previous estate management platform. Despite MRI's strength in accounting and tenant management, it fell short in several key areas:

- **High Costs:** MRI's pricing and support were not aligned with Rank's growing needs.
- **Inflexibility:** Rigid workflows and outdated interfaces hindered adaptability.
- **Slow Data Access:** Extracting necessary reports took weeks, delaying decision-making.
- **Limited Agility:** Customisation was cumbersome, stalling timely responses to business needs.

These challenges resulted in inefficiencies and missed opportunities in estate management.

The Solution

WorkSavi provided a modern, agile solution with rapid implementation and tailored features for The Rank Group's complex needs.

- **Quick Setup:** Data migration and platform configuration were completed in just one day, with no downtime.
- **Centralised Information:** Leases, payments, compliance data, and more were consolidated into one secure platform, eliminating reliance on multiple systems.

- **Tailored Estate Management:** WorkSavi's flexible and tailored modules enabled Rank to track lease expiries, breaks, automate reminders, and manage payments seamlessly.
- **Advanced Reporting:** Dynamic reports and regular notifications provided the property team with real-time insights on lease dates, compliance, and performance.
- **IFRS-16 Compliance:** WorkSavi's IFRS-16 module ensured full compliance with the latest accounting standards.

Results & Benefits

- **Fast Implementation:** Data migration completed in a day, compared to weeks with the previous system.
- **Increased Agility:** The team now responds rapidly to changes, with instant access to critical property data.
- **Enhanced Compliance:** Automated reminder notifications and centralised records ensured that no deadlines or regulations were missed.
- **Strategic Insights:** Real-time reporting empowered better decision-making, maximising estate value.
- **Cost Efficiency:** WorkSavi's flexible, scalable platform delivered significant cost savings without the limitations of legacy systems.

Conclusion

By transitioning to WorkSavi, The Rank Group transformed their estate management—moving from a costly, rigid system to a modern, agile solution. This shift has empowered the property team to manage one of the UK's largest gaming estates with increased efficiency, compliance, and strategic insight.

Upcoming with WorkSavi

In the near future, The Rank Group will implement WorkSavi's Project Management solution across all new acquisitions, refurbishment projects, and rolling out new initiatives. This integration will further streamline project delivery, improve coordination, and enhance strategic oversight across their property portfolio.