

Scaling with Automation

Advanced Chargent Features for Modern Payments



1. Card Surcharging

Use Case: Cost Recovery

Card transaction fees are eating into your revenue, limiting your cash on hand. Take control over your processing costs and recover revenue by passing card transaction fees to your customers. [Realize immediate ROI](#) with every transaction.

Use Case: Compliance & Indemnification

The compliance landscape around card processing fees is complicated and ever-changing. Imprecise handling of processing fees is risky and costly. [Comply effortlessly](#) with legal requirements and rest easy with complete indemnification by using a certified process.

Use Case: Customer Communication

Fostering customer trust in your business is paramount, and transparency serves that effort. Surcharging fees in Chargent are itemized and clearly communicated to the customer during key stages of the payment process.

2. Multi-Gateway Tokenization

Use Case: Payment Processing Uptime

Hitting volume limits impacts your revenue and customer experience. You need the ability to [quickly leverage other payment gateways](#) when this happens. Your customer tokens should be ready to use with your other gateway accounts.

Use Case: Multiple Business Units

You need your customer payment tokens to work at every location, using the appropriate gateway account. You shouldn't have to ask your customers for their card or bank account information more than once.

Use Case: Account Consolidation & Transfer

As your business expands, you need the ability to migrate your payment data easily. You need to keep IT overhead and project scope as lean as possible.

3. Smart Payment Routing

Use Case: Processing Fees

Your payment processing fees can vary based on transaction amount, location, payment method, etc. You need to ensure that you're leveraging the gateway with the lowest fee for every payment you take.

Use Case: Multiple Locations & Complex Business Rules

You manage numerous gateway accounts for different locations and business units. You need your payment software to automatically select the appropriate gateway for each payment based on these variables.

Use Case: Authorization Rates

Some of your gateways support regulatory features specific to certain countries or regions. You need to ensure that your transactions are being sent through the right gateway in order to leverage those features and prevent declined payments.

4. The Chargent API

Use Case: External Systems

Your business leverages SaaS partners and vendors outside of Salesforce. You need payment tools that can interact with these services seamlessly, without the need for manual efforts.

Use Case: Custom Data Model

You and your team have configured your Salesforce organization extensively, including custom objects, Flows, and components. You need payment functionality that fits into your data model. Nothing more, nothing less.

Use Case: Automation

Your business has embraced automation to the fullest, using Flows, APEX, Lightning Web Components, and batch operations. You need to plug payment functionality into these automations to scale your business.



Ready to supercharge
your Salesforce org with
these advanced tools?

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