

# The cost of cloud vs. on-premise maintenance software

## The costs that go into purchasing a cloud-based CMMS



### Software

Cloud-based CMMS software often runs on a subscription model. Subscription fees are usually paid per user, on an annual basis and by subscription tiers.



### Hardware

Purchasing mobile devices to access the software remotely is the lone hardware cost you'll have.



### Implementation

Implementation costs include paying a vendor to configure the system, migrate data, and more. It can also include in-house labor costs for creating scheduled maintenance, adding parts, and other tasks.



### Training, support, and administration

Most vendors offer a set number of hours for training and support with a subscription. Extra hours are charged hourly. You'll also have labor costs for onboarding users, creating reports, and other administrative tasks.



### Integrations

Integrating a CMMS with other systems is often done by vendors, which means an extra cost. The price of integration depends on the systems you're connecting to and the complexity of the project.



### Scaling your CMMS

Scaling your CMMS to fit the needs of your growing company can lead to extra costs, including:

- An increase in users and subscription fees
- Extra training, support, and hardware
- A higher subscription tier

## The cost of a CMMS: Cloud vs. on-premise software

Cost type	Cloud CMMS	On-premise CMMS
<b>Upfront costs</b>	<ul style="list-style-type: none"> <li>• Vendor implementation fees</li> <li>• Mobile devices</li> </ul> <p><b>Total cost: Low</b></p>	<ul style="list-style-type: none"> <li>• Licensing fees</li> <li>• Hardware (ie. servers)</li> <li>• Vendor implementation fees</li> <li>• In-house implementation costs</li> </ul> <p><b>Total cost: High</b></p>
<b>Recurring costs</b>	<ul style="list-style-type: none"> <li>• Annual subscription (per user)</li> <li>• System administration</li> </ul> <p><b>Total cost: Moderate</b></p>	<ul style="list-style-type: none"> <li>• System administration</li> <li>• System maintenance</li> </ul> <p><b>Total cost: Moderate</b></p>
<b>Additional costs</b>	<ul style="list-style-type: none"> <li>• Training and support</li> <li>• Integrations</li> </ul> <p><b>Total cost: Moderate</b></p>	<ul style="list-style-type: none"> <li>• Training</li> <li>• Integrations</li> <li>• System upgrade</li> </ul> <p><b>Total cost: High</b></p>

## The hidden costs of on-premise CMMS software

Paying a one-time license for your CMMS might seem less expensive long-term. It isn't. There are several costs outside the software that drive up the cost of the software:

**\$60,000-\$100,000**

The average cost of hiring an employee or contractor to maintain the CMMS

**5 years**

The amount of time it takes for an on-premise CMMS to become outdated, after which you pay for updates or a replacement

**\$5,000-\$20,000**

What it costs to replace a server after its typical five-year lifespan

**50%**

Many on-premise vendors are transitioning clients to cloud software and increasing the total cost of ownership by 50% on average

## How you save with a subscription-based, cloud CMMS



### Decreased risk

Start-up costs are a fraction of licensing fees, so your investment goes further without the risk.



### Less expensive integrations

It doesn't take months to connect a cloud-based CMMS to other systems, which means you save on the cost.



### Fewer security costs

Cloud-based vendors are responsible for updating security features, so there are fewer costs, delays, and vulnerabilities.



### No system maintenance

The vendor takes on the cost of maintaining the servers, software, and all other parts of the CMMS.



### System upgrades are paid for

While you do have to pay to add advanced functionality, you don't have to pay for updates or new features on your current software.



### Shorter time to value

A smaller upfront investment and less expensive training resources means you're closer to realizing value.

## What people are saying about switching from an on-premise CMMS to Fiix

"Coming from an EAM background, I found Fiix includes most of the features customers actually use in a full-blown EAM system." - Douglas O., Consultant, Utilities

"Fiix fixed our maintenance organization. We made the switch because our home-grown system was too cumbersome and Fiix offered a cloud-based system that was very flexible." - James A., Manufacturing Manager, Industrial Automation

"I think it makes so much sense to use Fiix compared to maintenance software companies that make you hire a support tech because you never truly understand the system and always run into complications."  
- Omar C., Plant Maintenance Manager, Food Production