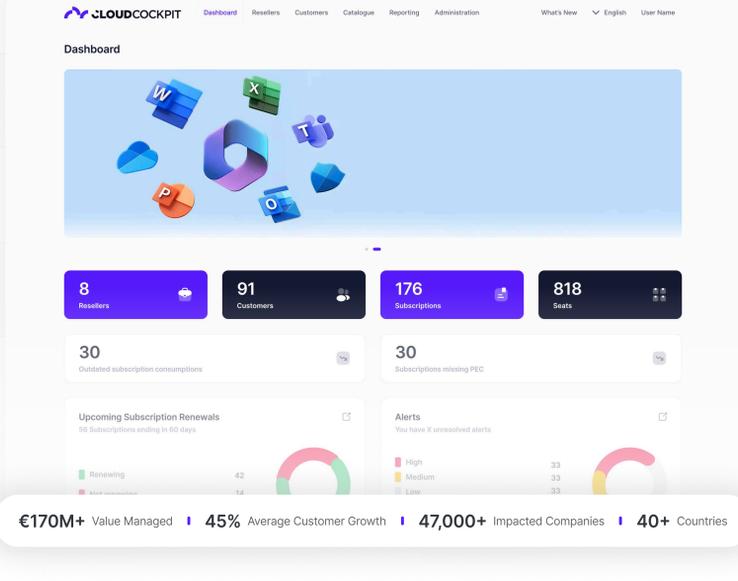


The Cloud Commerce Platform Built for Microsoft CSP

Since 2016 we have one mission, simplify your Microsoft CSP ecosystem. One platform, aligned with Microsoft and designed to make your operation faster, safer, and accurate.



• Live In 14 Business Days

Timeline Setup Onboarding

STEP 1
Timeline: Up to 3 business day

Environment & Access Setup

- Your environment is spun up with Microsoft SSO. Grant Partner Center API.
- CSM support: Guides you through access setup, ensuring all permissions and security requirements are clear.

Cloud Environment Activation

Microsoft

Secure Login via Microsoft SSO

Connected

API Interrogation Status

Active

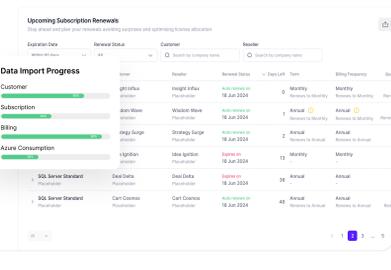
System Validation in Progress

60%

STEP 2
Timeline: Up to 5 business days

Data Import & Margin Configuration

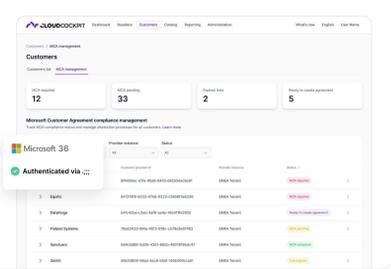
- Import and validate all customer, subscription, and billing data. Submit margin rules for bulk import and historical deal information.
- CSM support: Confirms data accuracy (Business and Azure Reports in PowerBI) and assists with margin configuration.



STEP 3
Timeline: Up to 5 business days

Go-Live & Self-Service Enablement

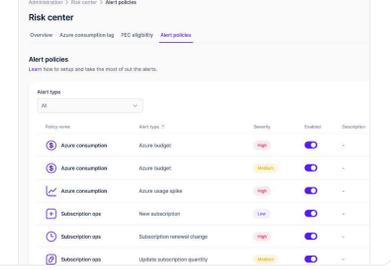
- Activate billing through CloudCockpit; integrate with CRM/ERP.
- Enable end customer access via self-service portal with M365 authentication
- CSM support: Guides go-live and ensures partners are ready to use the portal.



Dedicated Customer Success

Support at every stage

- Sessions delivered as needed, focused on ensuring the rapid follow-up
- At least one monthly follow-up meeting to monitor performance and proactively review how your business is progressing.
- Ongoing sharing of changes and upcoming announcements from Microsoft, including licensing rule updates, where we provide subject matter expertise.



• Delightful Experience

Designed for daily use.

CloudCockpit removes technical friction so your teams can focus on growth.

Intuitive by Default

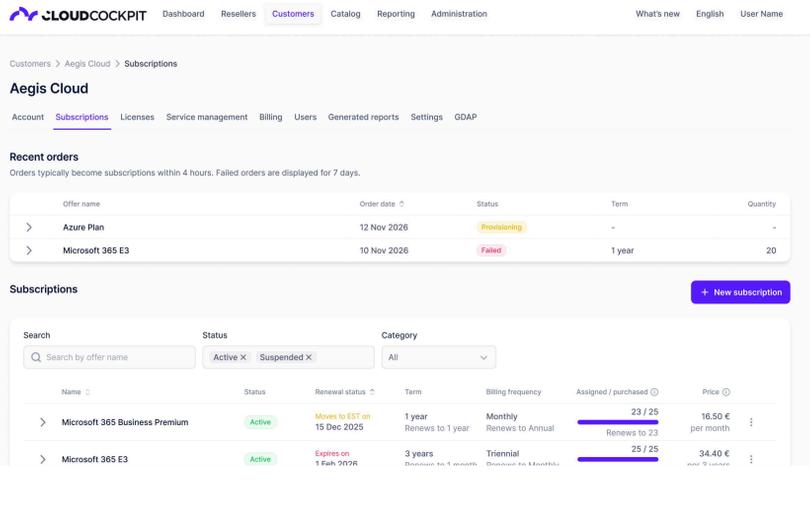
Modern UI with minimal learning curve

Fewer Clicks, Better Results

Operational simplicity for complex tasks

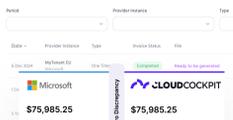
Data oriented

show what's needed. Act on what's next.



• Protect Your Margins. Control Your Risk.

Financial integrity means operational confidence.



Microsoft Billing Accuracy

Zero discrepancy between our calculations and Microsoft's invoice. No revenue leakage. No billing guesswork.



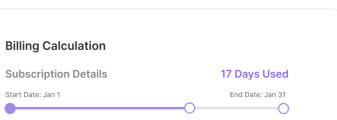
Margin Flexibility

Set margins at business level, customer level, or subscription level. Your rules. Your control.



Renewals Visibility

A clean view of subscription renewals and billing cycles, so nothing catches you off guard.



Pro-Rata Precision

Pay only for the days used. Billing accuracy down to the day.



Platform Monitoring

Real-time operational and financial alerts before issues become problems.

• Core Capabilities

The Foundation of a Frontier Microsoft Partner

Risk Management

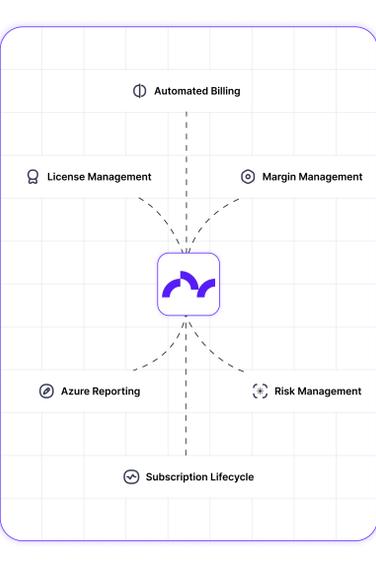
Exposure limits, and automated MCA compliance monitoring.

Margin Management

Granular margin control. From business level to individual customer or subscription.

License Management

Automated lifecycle handling for the entire Microsoft CSP catalog.



Subscription Lifecycle

Full operational control, provisioning, upgrades, downgrades, renewals, suspensions, or cancellations.

Azure Reporting

Detailed consumption report and cost-management analysis.

Automated Billing

Fewer manual steps. Lower operational risk.

• One Plan. Predictable Pricing.

No upfront investment. Zero hidden costs.

Pay-as-You-Grow

No extra fees. Your costs scale with your actual usage, not arbitrary tiers.

No Minimums

Start small, grow on demand. Accessible to MSPs, CSPs, and Distributors of any size.

Full Access Included

API, support, and Customer Success. No "per-feature" fees.