



Tour de Force

Customer Relationship Management
Business Intelligence • Sales Force Automation



80%
WHOLESALE
DISTRIBUTION



12%
MANUFACTURING



8%
OTHER B2B
INDUSTRIES

Top 10 Vertical Markets Served:

1. Electrical
2. Industrial Tools/Abrasives/Fasteners
3. Fluid Power
4. Industrial Equipment
5. HVAC
6. Industrial Hose/Rubber/Seals
7. Safety/Janitorial
8. Pneumatics/Hydraulics
9. Pipes/Valves/Fittings
10. Chemical/Oil/Gas

customers by ERP system: top 10

1. Epicor
2. Infor
3. Tribute/TrulinX
4. Microsoft
5. Sage
6. Quickbooks
7. ECI
8. SYSPRO
9. Oracle
10. JD Edwards

