

exterro™

Corporate Overview

Exterro was founded with the simple vision that applying the concepts of process optimization and data science to how companies manage digital information and respond to litigation would drive more successful outcomes at a lower cost. With software solutions that span the full e-discovery lifecycle and support information governance initiatives, Exterro helps some of the world's largest organizations work smarter and more efficiently.

Comprehensive E-Discovery and Information Governance Software



EXTERRO EMPLOYEE CHANGE MONITOR

An early warning system that reduces operational risk—including potential ESI spoliation—by replacing error-prone manual processes with automated, pre-defined actions appropriate to employee status changes, such as termination or transfers.

EXTERRO FILE ANALYSIS

The foundational building block for your information governance efforts, Exterro File Analysis provides critical insight and orchestrates your data consolidation, legacy data migration, sensitive content identification, defensible deletion and other information management projects and processes.

EXTERRO DATA MAPPING

Exterro Data Mapping enables your legal and IT teams to build and maintain an up-to-date directory of electronic files that mirrors your organization's evolving data source inventory, including sources such as email systems, file servers, collaboration systems, and archiving systems.

EXTERRO LEGAL HOLD

Widely recognized as the gold standard for legal hold software for Global 2000 companies. Exterro's flagship product delivers a rich feature set and intuitive user experience enabling precise command and control for easy legal hold scoping, management and release.

EXTERRO E-DISCOVERY DATA MANAGEMENT

The sole data management solution on the market that identifies the most important ESI before collection. Leveraging advanced analytics and predictive technologies, in-house attorneys can gain early access to key documents that can change the course of a legal matter.

EXTERRO PROJECT MANAGEMENT

The only purpose-built project management system designed specifically for e-discovery and other legal processes. Leveraging user defined and modifiable workflows and intuitive dashboards, Exterro Project Management automates repeatable processes for consistent, high quality projects. Law Firm version also available.

The Preferred Choice of the Fortune 500

More than 60% of Exterro's clients belong to the Fortune 500 and include such notable brands as Microsoft, Siemens and MetLife. These discerning global companies rely on Exterro to meet their unique and complex e-discovery and information governance requirements. Our clients extend across every major industry, including the healthcare, finance, retail, manufacturing and energy sectors.

A Recognized Market Leader

Exterro is recognized by industry analysts as one of the top software providers in the market. Among other industry recognitions, Exterro was designated a leader in the **Gartner Magic Quadrant for E-Discovery Software** for a third consecutive year in 2015.

Extensive Partner Network

Exterro partners with leading legal, service provider and consulting organizations. Technology partnerships in areas like matter management and legal review enable Exterro's clients to leverage previous investments while still integrating next-generation Exterro technology. Service and consulting partnerships allow clients to partner with proven e-discovery experts to successfully develop internal processes powered by Exterro's e-discovery and information governance software.

Select Clients

Allstate®

HERSHEY'S®

AstraZeneca 

AOL®

STARBUCKS®

HSBC 

ORACLE®

United
Technologies

Statoil

SIEMENS

“As a global organization, our legal team is constantly looking at ways to mitigate risks and lower costs as e-discovery demands grow. We were immediately impressed with the intuitiveness, scalability and flexibility of the software, as well as the expertise and support offered by Exterro to address our requirements.”

— PAUL SALAZAR
Head of Litigation Information Management,
Corporate Legal, Litigation, Siemens AG.

EXTERRO QUICK FACTS

Founded: 2005

Location: Beaverton, Oregon (HQ)

Products: E-Discovery Software

Ownership Status: Privately Held

EXTERRO LEADERSHIP TEAM

Bobby Balachandran
President & CEO

Karthik Palani
Executive Vice President, Global Operations

Shashidhar Angadi
Executive Vice President, Technology Operations

Ajith Samuel
Executive Vice President, Process Innovation

Bill Piwonka
Chief Marketing Officer

Mark Wilcox
Vice President, Global Sales

Bobby Jahanbani
Vice President, Sales

Kavitha Thangasami
Chief Data Scientist & Executive
Director for India Operations

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