

# eSignatures Are Our Expertise, What's Yours?

A partnership with HelloSign means that your company gets the best eSignature tool on the market so that you can focus your talent on what your company does best.

*"Building our own eSignature solution was the worst business decision I have ever made because of the amount of time and resources it required"- CTO, Insurance Tech Company*

One option some companies consider is to build in-house. Here are some important data points to help you make the right decision for your company:

## 1. With HelloSign you'll be eSigning in days instead of months.

The average HelloSign API integration is completed in just 2.5 days—the fastest in the industry. Building an eSignature solution from scratch will undoubtedly take months, even years. With the use of HelloSign, your dev team can get valuable time back so that they can tackle the tough problems that are unique to your business.

## 2. If you build, be prepared to heavily invest in security.

We spent roughly two years and hundreds of thousands of dollars to acquire the Security certifications that we have at HelloSign. Security laws are in constant flux and need ongoing resources to maintain—will you be able to maintain them?



## 3. We provide court admissible audit trails.

Our audit trails ensure that every action within your documents is tracked and time-stamped, to provide defensible proof of access, review, and signature. Our on-site security team oversees the SSL encryption and world-class secure server infrastructure that keeps your documents private and secure.

## 4. We are global eSignature experts.

Once an eSignature solution is built it requires substantial investments to keep it running. Our entire company is focused on the ongoing engineering, security, and support for our eSignature. Are you able to dedicate resources to maintaining an eSignature solution?

## 5. You'll get best-in-class customer support.

We measure our success by how successful our customers are. Our API Support Team is dedicated to helping our users integrate the HelloSign API into their products and services. These support services are provided at no additional cost to you.



## 6. HelloSign is compliant with international laws and standards.

Our eSignature solution is not only secure, but it has compliance built in. As SOC 2 Type I and HIPAA compliant, our position as a third party vendor means we manage the compliance risks for you.



## 7. Our API is browser and new-device compatible.

Our eSignatures look great on any device, that's because our engineering team specs, builds, and repeatedly tests to maintain cross-browser compatibility.

## 8. You should focus on what you do best.

HelloSign is built to fit seamlessly into any business model. We continually invest in our product development so that we can provide the very best eSignature experience. We'll take care of the eSignatures so you can thrive in your own areas of expertise.

**Questions?** We'd love to hear them. Contact our sales team [sales@hellosign.com](mailto:sales@hellosign.com) or give us a ring at 415.766.0273.