

Case Study:

**VENTURA.ORG**

 **Lunarpages®**



## INTRODUCTION

### About Us

Counties, cities, and municipalities are migrating from large internal IT infrastructure with internal housing of all hardware (servers, appliances etc.) to outsourcing their hardware needs as well as management of IT hardware and infrastructure.

With technology changes and new laws and regulations being created, come new technological initiatives as well as new compliance/controls being mandated. These changes in the ways of serving and storing information drive a need for a secure IT platform. Outsourcing to a company on the cutting edge of technology, who is experienced with helping large organizations navigate this new ever changing landscape, and proactively mitigate some of the risks associated with these types of changes prove to be the most practical way to accomplish these goals in a cost effective manner.



### THE PROBLEM

#### County of Ventura

The County of Ventura provides its citizens, officials, and employees with a number of fully integrated online services, and applications. Their large IT infrastructure requires a very powerful network and hosting solution.

Ventura.org is the county of Ventura's main website that provides its citizens with up to date info on current events happening in their county or that could affect them, as well as listing all of the county services, and county board of supervisors. This is also where a lot of county's internal systems, applications, and portals are hosted. Their mission statement is "To provide superior public service and support so that all residents have the opportunity to improve their quality of life while enjoying the benefits of a safe, healthy, and vibrant community."

## Challenges Faced by County of Ventura

- Manage the hardware needed to run the counties websites, applications and other internal IT needs in a secure environment.
- Mitigate security and compliance risks and needs.
- Be able to quickly scale as their needs change.
- Focus their staff's duties to their core competencies.

### THE SOLUTION

## Solutions

- Outsource their server hardware needs to Lunarpages and use hardware housed in a SOC Type 2 DC for compliance and security mandates.
- Collaborate with Lunarpages staff of trained professionals to design a custom fully managed Lunarpages solution purpose built for performance, security, and scalability.
- Eliminate the need for Ventura's in house staff to manage server side maintenance and updates along with other network and power management and maintenance. This in turn allowed Ventura to focus directly on managing their websites, applications, and other core competencies.

## Results

Better stability and less risk due to being in a state of the art datacenter, less time spent on hardware and server management which translates to more time they can focus on their core competencies.

## THE BENEFITS

### Additional Benefits

- **State of the Art Hardware and Equipment:** By setting them up with new hardware that can be replaced and or updated on a regular basis it ensured them the performance needed by large organizations.
- **Security and Compliance:** Housing their IT infrastructure in a SOC Compliant DC with a state of the art storage facility and redundant power sources helps keep them secure and compliant.
- **Scalability:** Unlike the County's in-house IT infrastructure that was difficult to scale, outsourcing with a tier 1 provider like us gave them the option to increase or reduce their IT infrastructure usage without the hassle, and with solutions and costs adjustable to their needs. Increasing or reducing infrastructure capacity can be very complicated and expensive.
- **Focus and Efficiency:** By letting someone else manage their IT Infrastructure it gave them more time and money to spend on their core business and competencies. Outsourcing IT infrastructure gave the county both functional and strategic advantages that exceeded their own in-house IT capabilities.
- **Expertise:** 24/7 support from a pool of professional experts including 24/7 phone support all based here in the USA.
- **Managed Operations:** Outsourcing the County's IT infrastructure gave them the service and manpower they did not have but needed. They also received the full package, including proactive monitoring, management, and facilities management.

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WHY US

## The Boilerplate



Founded in 1998 and with a customer base of approximately 100,000 we have been able to establish ourselves as an enterprise-level IT Solutions company and global web hosting provider. Our services range from hosting IT infrastructure to designing unique and innovative websites. Lunarpages HQ is based in Southern California and with datacenters both in California and Nevada you can rest assured that you will always receive first class service from our cutting edge technology and dedicated support professionals.