



Liggett Vector Brands

GLOBAL SOFTWARE, INC. CASE STUDY

# Liggett Group LLC



Start in Excel. Stay in Excel.

“We achieved efficiency and accuracy by creating Spreadsheet Server reports in order to rectify the following “old” processes (a few examples):

- ‘Pieced together’ reports using data from ERP reports and queries
- Retyping data from an ERP report into a spreadsheet.
- Generated report from data using a VLOOKUP populated from an ERP query not routinely updated with current information.
- Numerous organizations added their data (from the ERP) manually onto a spreadsheet and passed it along to the next organization to add their data to the spreadsheet etc.”

## Challenges

Addressed the reporting challenges after implementing Spreadsheet Server address for their organization.

- Accessing applicable data
- Rekeying data from the ERP system into spreadsheets
- Manual, multi-step reporting processes
- A lack of access to real-time information
- Creating reports in a timely manner

Evaluated a BI solution before selecting Spreadsheet Server.

### Organization Profile

Organization:  
**Liggett Group LLC**

Industry:  
**Medium Enterprise**

Industry:  
**Consumer Products**

ERP:  
**Oracle**

## Use Case

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- Has not used Spreadsheet Server as a replacement for Oracle Discoverer.
- Uses the following supplemental reporting tools with Spreadsheet Server:
  - Business Intelligence (BI) tools
  - An ERP Packaged reporting tool
- Uses Spreadsheet Server QueryDesigner's functionality for the following types of reports beyond Financials/GL:
  - Manufacturing
  - Inventory
  - Payables/Receivables
  - Fixed Assets; and just now starting to create Cost Management queries

## Results

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- Trimmed more than 30% from their previous reporting process after using Spreadsheet Server.

### About Global Software, Inc.

Global Software, Inc. is the leading provider of Microsoft Excel-based automation & reporting solutions to enhance the world's foremost Business Intelligence (BI), Enterprise Resource Planning (ERP) including: SAP®, Oracle®, Microsoft®, Infor®, Viewpoint® and other operational platforms. Global's tools enable spreadsheet users to gain live access to ERP data within Excel for secure financial and operational reporting, budgeting, automated report delivery.

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This case study of Liggett Group LLC is based on a January 2018 survey of Global Software, Inc. customers by TechValidate, a 3rd-party research service research service.

Source: Kathy Farmer, IT Professional, Liggett Group LLC

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Research by  TechValidate