

BisTrack Cloud Software

Benefits

- ▶ Responsive, connected, and productive outside sales people
- ▶ Increased sales due to improved job site visibility, higher quote conversion and on-the-spot Quick Orders
- ▶ Better sales pipeline management when integrated with CRM for opportunity tracking
- ▶ Fewer lost sales due to delays or lack of follow-up
- ▶ Sales people motivated by empowerment and real-time performance data

Make all your sales people top performers

With BisTrack Cloud mobile sales software, your sales people can be more productive while on the road, at the job site, and in the yard. Give your sales team the tools they need to track customer opportunities, respond to questions immediately, and close orders faster.

Your outside sales team will be able to capture and manage their sales interactions, give quotes and take orders, and fill their time away from the office with the activities that help maximize your company's sales as well as their commissions.

Mobilize, connect, and inform managers and owners

Use BisTrack Cloud software to keep owners, executives, sales managers, and other traveling employees connected and informed while on the road. Stay in touch and informed using BisTrack business intelligence dashboards and Smart Views to manage critical business functions such as margin alerts. Have customer information and sales histories at your fingertips so meetings are more relevant and productive.



BisTrack Cloud software is valuable mobile sales software to help connect your outside sales people and on-the-go managers for higher productivity, better customer responsiveness, and more effective sales closure.

Capabilities to maximize sales effectiveness

Put sales-specific functionality, individualized task lists, and business intelligence right in the palm of the hands of sales people and managers.

Capabilities include:

Customer Relationship Management and Sales Automation

- ▶ Contact information, (e.g., customers' name, phone, and e-mail job site addresses with mapping app link)

- ▶ Customer information, (e.g., sales histories, outstanding quotes and credit standing)
- ▶ Current order information
- ▶ Integrated notepad
- ▶ Opportunities tracking
- ▶ Integrated calendar



Products and Ordering

- ▶ Quick order to process orders and produce quotes right at the job site or customer's office
- ▶ Detailed product information such as real-time inventory availability and pricing

Intelligence and Productivity

- ▶ Sales-related business intelligence dashboards with drill-down capabilities
- ▶ Touch-optimized Smart Views for quick access to real-time information and favorite task lists

Touch screen optimized for sales efficiency

BisTrack Cloud software brings together the most common sales tasks and information onto easy-to-touch tiles. Designed for touch screen tablets, smartphones, and laptops, the responsive web design of BisTrack Cloud software enables outside sales people to be productive in the field—on any device—anywhere.

No need to call the office, or remember to follow up on scribbled notes when back at the desk. Everything a sales person needs is in the palm of their hands, so that sales aren't lost through delays and lack of follow-up.

Smart Tiles to boost individual sales person performance

For even higher productivity, create personalized Smart Tiles tailored to the specific tasks and messages for each individual outside sales person, department, or sales manager. For example, create My Opportunities, My Quotes for Followup, and the other Smart Views salespeople use the most. Only now re-imagined to be optimized for touch-screen interaction, as well as shortcuts to the business intelligence dashboards each user needs the most.

System Requirements

Requires BisTrack version 4.5 or later and Web Track™ Services version 4.5 or later.

Opportunities and calendar require BisTrack Advanced CRM version 4.5 or later. Store requires Web Track Store version 4.5 or later.

Requires internet connectivity. Runs on standard web browsers on touchscreen laptops and Android or iOS tablets and smartphones.

About Epicor

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Contact us for more information on Epicor Products and Services

+1.888.463.4700 LBM@epicor.com www.epicor.com

Corporate Office
804 Las Cimas Parkway
Austin, TX 78746
USA
Toll Free: +1.888.448.2636
Direct: +1.512.328.2300
Fax: +1.512.278.5590

Latin America and Caribbean
Blvd. Antonio L. Rodriguez #1882 Int. 104
Plaza Central, Col. Santa Maria
Monterrey, Nuevo Leon, CP 64650
Mexico
Phone: +52.81.1551.7100
Fax: +52.81.1551.7117

Europe, Middle East and Africa
No. 1 The Arena
Downshire Way
Bracknell, Berkshire RG12 1PU
United Kingdom
Phone: +44.1344.468468
Fax: +44.1344.468010

Asia
238A Thomson Road #23-06
Novena Square Tower A
Singapore 307684
Singapore
Phone: +65.6333.8121
Fax: +65.6333.8131

Australia and New Zealand
Suite 2 Level 8,
100 Pacific Highway
North Sydney, NSW 2060
Australia
Phone: +61.2.9927.6200
Fax: +61.2.9927.6298

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