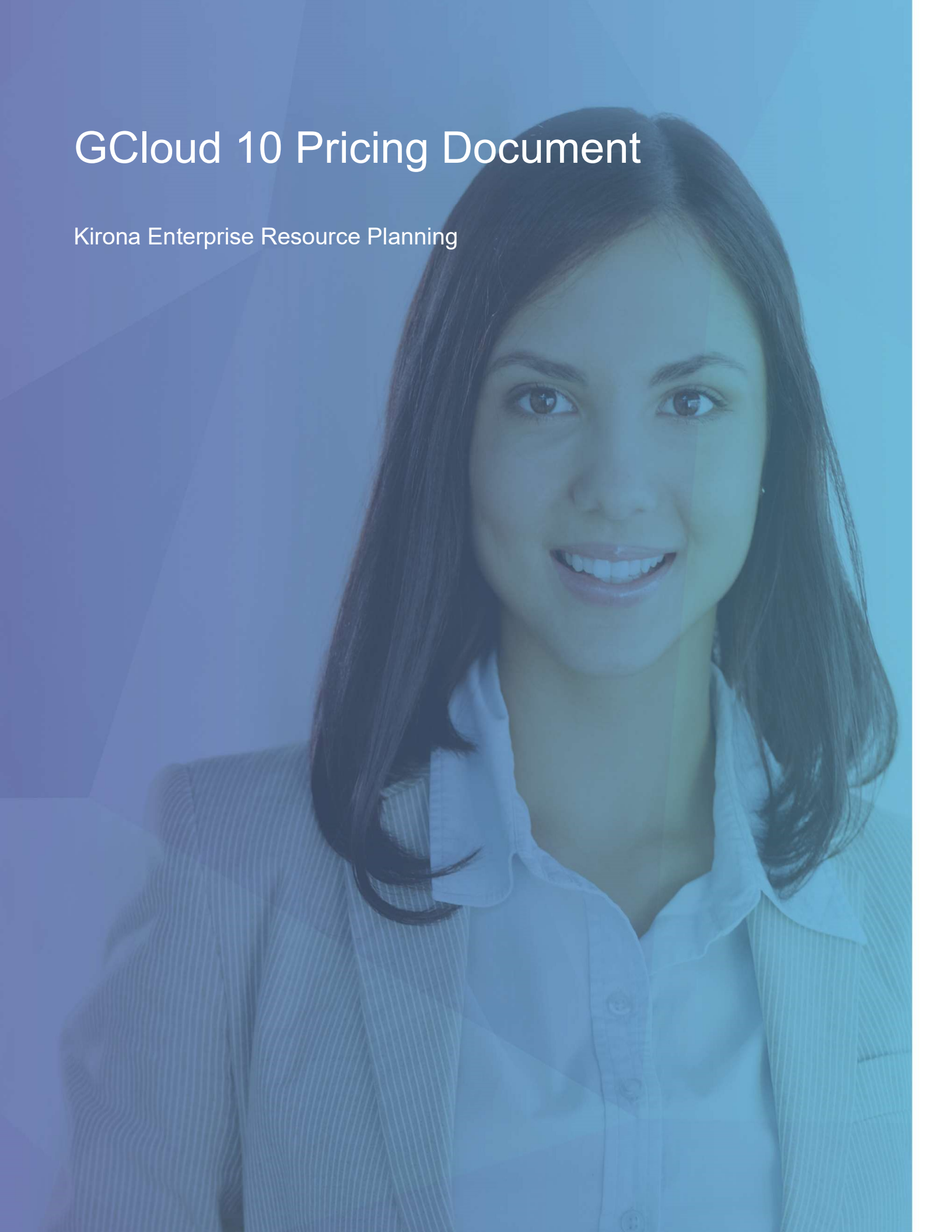


GCloud 10 Pricing Document

Kirona Enterprise Resource Planning



Document Control

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Change Record

Date	Author	Version	Change Reference
21/05/2018	Mike Marrison	1.0	GCloud 10 draft
21/05/2018	Mike Marrison	1.1	Final updates

1. Pricing Schedule

Please refer to the Service Definition for details of the Kirona Enterprise Resource Planning application including overviews of the core modules including WorkHub, Job Manager Mobile, Scheduling and Infosuite dashboard applications.

The Kirona Enterprise Resource Planning solution is offered as a SaaS service based on a price per user per month on a contract length of up to 24 months. Implementation and boarding costs vary depending on the detailed requirements of the customer however indicative implementation days have been included in addition to the Price per User per Month (PPuPm) with costs as per the Kirona G-Cloud rate card. Please contact us to discuss your requirements. Below is example pricing for SaaS based on a range of named user volumes 50 to 2,500+ users.

Kirona Enterprise Resource Planning - Core modules: WorkHub, Job Manager Mobile, Scheduling, InfoSuite Reporting Dashboard and Replication Data Layer

Sample User Volumes	WorkHub PPUm	Job Manager Mobile * PPUm	Core Scheduling PPUm	Infosuite PPUm	Replication Data Layer PPUm
0-50	£6.00	£10.50	£10.50	£2.00	£1.50
51-100	£3.50	£6.50	£6.50	£2.00	£1.50
101-250	£3.50	£6.00	£6.00	£0.50	£0.50
251-500	£1.00	£2.00	£2.00	£0.50	£0.50
501-750	£1.00	£1.00	£1.00	£0.20	£0.20
751-1000	£1.00	£1.00	£1.00	£0.20	£0.20
1001-1500	£1.00	£1.00	£1.00	£0.10	£0.10
1501-1700	£1.00	£1.00	£1.00	£0.10	£0.10
1701-2500	£0.80	£0.80	£0.80	£0.08	£0.08

*Job Manager Mobile includes JM Server and JM Mobile applications

Kirona Enterprise Resource Planning – Additional modules:

Sample User Volumes	Analytics	JM Open APIs	JM Tracker	Advanced Scheduling Open APIs	JM Form Builder	Advanced Scheduler	Project Planner	Advanced Hosting Security	Alerts	IS Reports package
0-50	£1.05	£1.58	£2.10	£1.58	£2.63	£4.20	£2.63	£1.05	£1.05	£1.05
51-100	£0.65	£0.98	£1.30	£0.98	£1.63	£2.60	£1.63	£0.65	£0.65	£1.05
101-250	£0.60	£0.90	£0.60	£0.90	£1.50	£2.40	£1.50	£0.60	£0.30	£0.30
251-500	£0.20	£0.30	£0.20	£0.30	£0.50	£0.80	£0.50	£0.20	£0.10	£0.30
501-750	£0.10	£0.15	£0.10	£0.15	£0.25	£0.40	£0.25	£0.10	£0.05	£0.12
751-1000	£0.10	£0.15	£0.10	£0.15	£0.25	£0.40	£0.25	£0.10	£0.05	£0.12
1001-1500	£0.10	£0.15	£0.10	£0.15	£0.25	£0.40	£0.25	£0.10	£0.05	£0.06
1501-1700	£0.10	£0.15	£0.10	£0.15	£0.25	£0.40	£0.25	£0.10	£0.05	£0.06
1701-2500	£0.08	£0.12	£0.08	£0.12	£0.16	£0.32	£0.20	£0.08	£0.04	£0.05

Notes:

- The above prices are based on at least four of the core modules all being licensed.

- a. Where Core Modules are bought individually, the unit price increases by 50%
 - b. Where only two core modules are licensed, the unit price increases by 30%
 - c. Where only three core modules are licensed, the unit price increases by 20%
- ii. Infosuite and Replication Data Layer both require either Kirona Job Manager or Scheduling applications to be purchased or already in place
- iii. Kirona Enterprise Planning prices are available on application:
 - Where numbers of users is different to the table above
 - Are available starting from 10 users
 - For bespoke on-boarding and off-boarding packages
 - For bespoke development and integration packages
- iv. Incremental pricing is applied e.g. for 501 user monthly JM fee is calculated as $(50 \times £10.50) + (50 \times £6.50) + (150 \times £6.00) + (250 \times £2.00) + (1 \times £1.00) = £3,150$ per month

On boarding charges are payable in additional to the service charge and are paid as a one- off fixed fee at the start of the project. This fixed priced cost covers all of the infrastructure and data integration setup work required to the meet the customer's stated requirements.

Boarding costs range:

Sample User Volumes	From	To
0-50	£5,000	£50,000
51-100	£5,000	£50,000
101-250	£5,000	£75,000
251-500	£5,000	£125,000
501-750	£5,000	£150,000
751-1000	£5,000	£150,000
1001-1500	£5,000	£150,000
1501-1700	£5,000	£150,000
1701-2500	£5,000	£150,000

Professional services: indicative costs to cover services such as training, application configuration and project management will be in the following ranges:

Sample User Volumes	Days @£950 per day From	Days @ £950 per day To
0-50	12	37
51-100	15	55
101-250	20	110
251-500	20	110
501-750	20	160
751-1000	20	160
1001-1500	20	160
1501-1700	20	160
1701-2500	20	160

In the event the customer requests Kirona development services, these will be charged at a daily rate of £950.



Contact us

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